

# MORGUARD REAL ESTATE INVESTMENT TRUST

## FIRST QUARTER RESULTS 2018

MANAGEMENT'S DISCUSSION AND  
ANALYSIS AND CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS

# Q1

**Morguard**



## PART I

### BASIS OF PRESENTATION

Financial data included in this Management's Discussion and Analysis ("MD&A") for the three months ended March 31, 2018, includes material information up to May 2, 2018. Except as outlined below, financial data provided has been prepared in accordance with International Financial Reporting Standards ("IFRS") IAS 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board ("IASB").

In this MD&A, the discussion of the Trust's property performance for the purpose of *some* measures is focused on income producing properties ("IPP"), excluding properties held for development, area under development and properties held for sale. The Trust defines these excluded areas as follows:

**Properties held for development:** These properties, while income producing, operate with future opportunity in mind. As a result, management will enter into lease arrangements with shorter lease terms and options to exit the lease at the landlord's request. As a result, these properties do not deliver the same results (rental rates) as other IPP.

**Area under development:** When circumstances warrant, the Trust will reposition component parts of its properties. When this occurs, the associated area ("area under development") is not available for occupancy. As a result, this area is not income producing.

**Properties held for sale:** The Trust will undertake to actively dispose of certain assets. In these circumstances, management has determined that the performance of the ongoing operations is of the greatest importance to stakeholders.

The following management's discussion and analysis are intended to provide readers with an assessment of the performance of the Trust over the past three months, as well as its financial position and future prospects. This discussion should be read in conjunction with the condensed consolidated financial statements and accompanying notes for the three months ended March 31, 2018. Historical results, including trends that might appear, should not be taken as indicative of future operations or results. All dollar references, unless otherwise stated, are in thousands of Canadian dollars, except per unit amounts.

Part X provides additional analysis of selected financial information from the Trust's condensed consolidated financial statements including the impact of the Trust's equity-accounted investments.

### FORWARD-LOOKING DISCLAIMER

Certain information in this MD&A may constitute forward-looking statements that involve a number of risks and uncertainties, including statements regarding the outlook for the Trust's business results of operations. Forward-looking statements use the words "believe," "expect," "anticipate," "may," "should," "intend," "estimate" and other similar terms that do not relate to historical matters. Such forward-looking statements involve known and unknown risks and uncertainties and other factors that may cause the actual results to differ materially from those indicated. Such factors include, but are not limited to, general economic conditions, the availability of new competitive supply of commercial real estate that may become available either through construction or sublease, the Trust's ability to maintain occupancy and to lease or re-lease space on a timely basis at current or anticipated rates, tenant bankruptcies, financial difficulties and defaults, changes in interest rates, changes in operating costs, the Trust's ability to obtain adequate insurance coverage at a reasonable cost and the availability of financing. The Trust believes that the expectations reflected in forward-looking statements are based on reasonable assumptions; however, the Trust can give no assurance that actual results will be consistent with these forward-looking statements. Except as required by applicable law, the Trust disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise. Readers should be cautioned not to place undue reliance on the forward-looking statements.

## FINANCIAL MEASURES

The Trust uses supplemental measures such as net operating income ("NOI"), net operating income – same assets ("NOI – same assets"), funds from operations ("FFO"), adjusted funds from operations ("AFFO") and adjusted cash flow from operations ("ACFO") to manage its financial performance. These measures are not defined by IFRS and therefore should not be construed as substitutes for net income or cash flows from operating activities calculated in accordance with IFRS. Furthermore, the Trust's method of calculating these supplemental measures may differ from other issuers' methods and, accordingly, may not be comparable to measures reported by other issuers.

## SUMMARY OF SELECTED QUARTERLY INFORMATION

The selected quarterly information highlights certain key metrics for the Trust over the most recently completed eight quarters. These measures from time to time may reflect fluctuations caused by the underlying impact of seasonal or non-recurring items, including acquisitions, divestitures, developments, leasing and maintenance expenditures, along with any associated financing requirements. These items along with the ongoing financing activities for the existing portfolio can dramatically affect the results.

## ADDITIONAL INFORMATION

Additional information relating to the Trust, including the audited annual consolidated financial statements, Annual Information Form ("AIF"), Material Change Reports and all other continuous disclosure documents required by securities regulators, are filed on the System for Electronic Document Analysis and Retrieval ("SEDAR") and can be accessed electronically at [www.sedar.com](http://www.sedar.com).

## REVIEW AND APPROVAL BY THE BOARD OF TRUSTEES

The Board of Trustees ("the Trustees"), upon the recommendation of its Audit Committee, approved the contents of this MD&A on May 2, 2018.

# SUMMARY OF SELECTED QUARTERLY INFORMATION

## TABLE 1

	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
In thousands of dollars, except per-unit amounts	2018	2017	2017	2017	2017	2016	2016	2016
Revenue from real estate properties	\$69,245	\$72,225	\$67,526	\$67,726	\$71,277	\$72,088	\$67,919	\$69,394
Net operating income	37,646	41,628	37,354	38,001	40,042	42,676	38,217	39,463
Income before fair value (losses)/gains and net income/(loss) from equity-accounted investments	22,761	26,854	22,435	23,246	25,065	26,703	23,400	35,585
Fair value (losses)/gains on real estate properties	(5,995)	(33,223)	(38,247)	28,248	11,997	(29,655)	(14,829)	(17,584)
Net income/(loss) from equity-accounted investments	845	(1,372)	594	892	817	(4,257)	957	898
Net income/(loss)	17,611	(7,741)	(15,218)	52,386	37,879	(7,209)	9,528	18,899
Funds from operations	23,550	27,618	23,274	24,033	25,841	27,466	24,182	36,377
Adjusted funds from operations <sup>1, 6</sup>	17,022	21,196	17,291	17,420	19,076	20,792	17,608	30,075
<b>Amounts presented on a per unit basis</b>								
<b>Net income/(loss)</b>								
Basic	\$0.29	(\$0.13)	(\$0.25)	\$0.86	\$0.63	(\$0.12)	\$0.16	\$0.31
Diluted <sup>2</sup>	\$0.27	(\$0.07)	(\$0.25)	\$0.75	\$0.56	(\$0.07)	\$0.16	\$0.30
<b>Funds from operations</b>								
Basic	\$0.39	\$0.45	\$0.39	\$0.39	\$0.43	\$0.45	\$0.40	\$0.60
Diluted <sup>2</sup>	\$0.37	\$0.43	\$0.36	\$0.38	\$0.40	\$0.44	\$0.39	\$0.57
<b>Adjusted funds from operations <sup>1, 6</sup></b>								
Basic	\$0.28	\$0.35	\$0.29	\$0.29	\$0.31	\$0.34	\$0.29	\$0.49
Diluted <sup>2</sup>	\$0.27	\$0.34	\$0.27	\$0.28	\$0.31	\$0.34	\$0.29	\$0.48
<b>Cash distributions per unit</b>								
	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24
<b>Payout ratio – Adjusted funds from operations <sup>1, 3</sup></b>								
	85.7 %	68.6 %	82.8 %	82.8 %	77.4 %	70.6 %	82.8 %	49.0 %
<b>Weighted average number of units as at quarter-end (in thousands)</b>								
Basic	60,694	60,664	60,627	60,592	60,601	60,575	60,701	60,838
Diluted <sup>2</sup>	69,272	69,242	69,206	69,171	69,180	66,765	66,798	66,935
<b>Balance sheets</b>								
Total assets	\$2,932,734	\$2,921,091	\$2,947,475	\$2,969,744	\$2,919,780	\$3,034,190	\$2,912,594	\$2,917,380
Total liabilities	\$1,364,011	\$1,355,500	\$1,360,230	\$1,353,243	\$1,341,647	\$1,479,007	\$1,340,864	\$1,336,148
Total equity	\$1,568,723	\$1,565,591	\$1,587,245	\$1,616,501	\$1,578,133	\$1,555,183	\$1,571,730	\$1,581,232
<b>Gross leasable area as at quarter-end (in thousands of square feet) <sup>4</sup></b>								
Retail	4,527	4,726	4,752	4,752	4,711	4,711	4,711	4,711
Office	3,196	3,198	3,198	3,202	3,202	3,201	3,201	3,196
Industrial	534	534	534	534	534	534	534	534
Total	8,257	8,458	8,484	8,488	8,447	8,446	8,446	8,441
<b>Occupancy as at quarter-end (%) <sup>4, 5</sup></b>								
Retail	96 %	97 %	95 %	95 %	95 %	96 %	97 %	98 %
Office	93 %	93 %	93 %	94 %	96 %	97 %	95 %	95 %
Industrial	98 %	98 %	98 %	98 %	97 %	98 %	98 %	94 %
Total	95 %	95 %	94 %	95 %	96 %	96 %	96 %	97 %

1. Restated in accordance with REALpac white paper on FFO and AFFO effective January 1, 2017. The restatement required the inclusion of the one-time Target Corporation settlement of \$11.3 million, finalized in the second quarter of 2016 (see part IV).

2. Includes the dilutive impact of the outstanding convertible debentures.

3. Cash distributions per unit as a percentage of adjusted funds from operations – basic.

4. Gross leasable area for income producing properties, excluding IPP held for development, and excluding equity-accounted investments.

5. Excludes properties held for sale and area under development.

6. The Trust uses normalized productive capacity maintenance expenditures to calculate adjusted funds from operations.

## PART II

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### BUSINESS OVERVIEW AND STRATEGY

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders. The primary benefit is a reliable and, over time, increasing cash distribution. The Trust manages distributions to ensure sufficient cash is retained to meet fixed obligations while ensuring a stable cash flow to unitholders.

The Trust is an unincorporated "closed-end" trust, governed by the laws of the Province of Ontario, created and constituted pursuant to an amended and restated Declaration of Trust dated May 5, 2015 ("Declaration of Trust"). The Trust was formed on June 18, 1997, and began operations on October 14, 1997. The Trust units are publicly traded and listed on the Toronto Stock Exchange ("TSX") under the symbol MRT.UN.

Morguard Corporation ("Morguard") is the parent company of the Trust, owning 56.01% of the outstanding units as at March 31, 2018. Morguard is a real estate company that owns a diversified portfolio of multi-unit residential, retail, hotel, office and industrial properties in both Canada and the United States.

The Trust's asset management team is focused on continually improving the returns from the assets currently owned, and making quality acquisitions that are accretive in the long term. As part of its strategy to continually improve the quality of its property portfolio, the Trust undertakes the disposition of properties in cases where both the cash flows and values have been maximized, where the properties no longer fit the Trust's portfolio or where market trends indicate that superior investment return opportunities are available elsewhere.

The Trust's management team is incentivized to maintain occupancy levels and rents that outperform local markets. The Trust has established standards for maintaining the quality of its portfolio and operating its properties at cost levels that are competitive in their respective markets. These efforts are enhanced through a sustainability program that tracks utility usage and savings over time. These savings are returned to our tenants through reduced operating costs, increasing the Trust's reputation as a responsible landlord.

The Trust's management team is supported by contracted property management. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-in-class" and cost-effective. Property management services are delivered through a management agreement with Morguard Investments Limited ("MIL"). MIL is a full-service real estate advisory company wholly owned by Morguard. MIL also provides advisory and management services to institutional and other investors not related to Morguard or the Trust. The Trust's agreement with MIL provides property management services at predetermined rates based on a percentage of revenue. This provides predictability to a key component of operating costs. In addition, MIL provides the Trust with leasing services across the full portfolio. With MIL locations across the country, the Trust benefits from local market knowledge and local broker relationships. An annual review of this agreement, combined with MIL's institutional client base, ensures that rates for services reflect current market conditions.

The Trust's long-term debt strategy involves the use of conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing. The Trust currently targets a capital structure with an overall indebtedness ratio of not more than 50% of gross assets. Through its Declaration of Trust, the Trust has the ability to increase its overall indebtedness ratio to 60%.



## FIRST QUARTER OVERVIEW

The Trust's net income and comprehensive income for the three months ended March 31, 2018, was \$17.6 million versus \$37.9 million for the three months ended March 31, 2017.

The decrease of \$20.3 million is largely the result of fair value changes. Fair value losses for the three months ended March 31, 2018, were \$6.0 million, versus an overall gain of \$12.0 million for the three months ended March 31, 2017.

Revenue from real estate properties was \$69.3 million for the three months ended March 31, 2018, versus \$71.3 million for the three months ended March 31, 2017.

The decrease in revenue of \$2.1 million is largely the result of increased vacancy and lower base rents in the Trust's office portfolio. In 2017, the office portfolio benefited from one-time lease cancellation fees of approximately \$0.9 million. Performance in the retail portfolio was generally flat. Increased vacancy, including the impact of vacancy tied to the Sears Canada Inc. ("Sears") space (approximately \$0.5 million), and reduced rental rates were offset by increased revenue from the Trust's development program. During 2017, 290,700 square feet of development activity became income producing. These projects contributed \$1.4 million to revenue in the first quarter.

The Trust's fully diluted FFO for the three months ended March 31, 2018, was \$25.5 million (\$0.37 per unit) versus \$27.9 million (\$0.40 per unit) for the same three months ended March 31, 2017. This represents a decrease of \$2.4 million (\$0.03 per unit). The decrease in FFO is largely attributed to the decrease in revenue from the office portfolio.

The Trust continues with its development program and expects an additional 210,500 square feet of new area under intensification and remerchandised area to become income producing by the end of 2018. The Trust has secured commitments on 63% of the remerchandised area and 93% of the area under intensification.

## PORTFOLIO OVERVIEW

The risk and reliability characteristics of real estate asset classes are different, and delivering on the primary business goal requires a mix of assets that balance risk and rewards. As at March 31, 2018, the Trust owned a diversified real estate portfolio of 48 retail, office and industrial properties consisting of approximately 8.4 million square feet of gross leasable area ("GLA") located in the provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Included in this portfolio are two properties that the Trust has deemed as held for development. Excluded from this portfolio is one office property, consisting of 0.2 million square feet of GLA, located in the province of Alberta, which is accounted for using the equity method.

**Retail:** The retail portfolio includes two broad categories of income producing properties: enclosed full-scale, regional shopping centres that are dominant in their respective markets; and community strip centres that are primarily anchored by food retailers, discount department stores and banking institutions. Investing across these two broad categories of retail assets allows the Trust to spread its tenant base, reducing its exposure to a single category retailer.

**Office:** The office portfolio is focused on well-located, high-quality properties in major Canadian urban centres. The portfolio is balanced between single-tenant properties under long-term lease to government and large national tenants that work to secure the Trust's cash flow, and multi-tenant properties with well-distributed lease expiries that allow the Trust to benefit from increased rental rates on lease renewal.

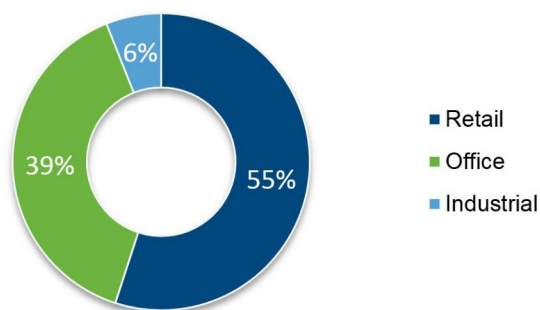
**Industrial:** The Trust has an interest in five industrial properties located in Ontario and Quebec.

**PORTFOLIO COMPOSITION BY ASSET TYPE AND LOCATION**  
**TABLE 2**

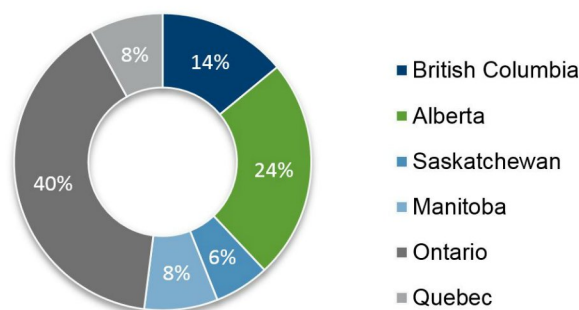
Location	Retail		Office		Industrial		Total	
	Number of Properties	GLA (000s)	Number of Properties	GLA (000s)	Number of Properties	GLA (000s)	Number of Properties	GLA (000s)
British Columbia	2	533	3	600	—	—	5	1,133
Alberta	5	850	9	1,169	—	—	14	2,019
Saskatchewan	1	490	—	—	—	—	1	490
Manitoba	3	658	—	—	—	—	3	658
Ontario	9	1,996	8	979	4	291	21	3,266
Quebec	—	—	1	448	1	243	2	691
	20	4,527	21	3,196	5	534	46	8,257
IPP held for development	1	67	1	43	—	—	2	110
<b>Income producing properties</b>	<b>21</b>	<b>4,594</b>	<b>22</b>	<b>3,239</b>	<b>5</b>	<b>534</b>	<b>48</b>	<b>8,367</b>
Properties held for sale/sold	—	—	—	—	—	—	—	—
<b>Total real estate properties</b>	<b>21</b>	<b>4,594</b>	<b>22</b>	<b>3,239</b>	<b>5</b>	<b>534</b>	<b>48</b>	<b>8,367</b>

**GROSS LEASABLE AREA – INCOME PRODUCING PROPERTIES <sup>1</sup>**

**Asset Type Diversification**



**Geographic Diversification**



1.Excluding IPP held for development

A summary of the changes in GLA for the previous eight quarters is provided in Part XII.

## PART III

### PROPERTY PERFORMANCE

#### NET OPERATING INCOME

NOI is used as a key indicator of performance as it represents a measure over which management has control.

NOI is an additional GAAP measure and is defined by the Trust as revenue from real estate properties less property operating expenses, property taxes and property management fees.

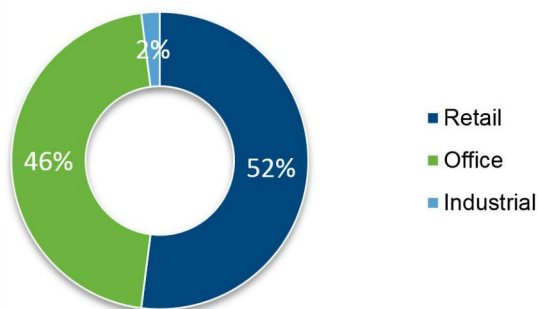
For the three months ended March 31, 2018, the Trust's retail and office portfolios accounted for 52% and 46% of NOI from income producing properties<sup>1</sup>, respectively. The Trust's industrial portfolio accounts for only 2% of the Trust's NOI from income producing properties<sup>1</sup>.

#### NET OPERATING INCOME BY ASSET TYPE AND LOCATION TABLE 3

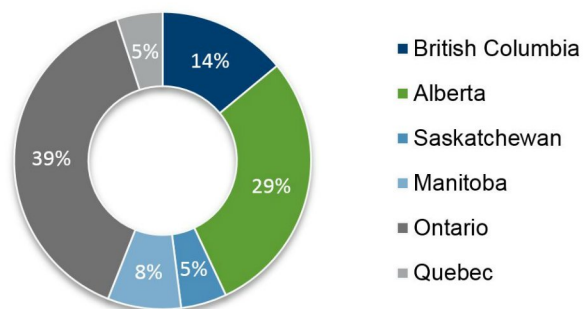
Location	Retail		Office		Industrial		Total	
	Number of Properties	NOI (000s)	Number of Properties	NOI (000s)	Number of Properties	NOI (000s)	Number of Properties	NOI (000s)
British Columbia	2	\$2,067	3	\$3,196	—	\$—	5	\$5,263
Alberta	5	2,625	9	8,157	—	—	14	10,782
Saskatchewan	1	2,031	—	—	—	—	1	2,031
Manitoba	3	3,101	—	—	—	—	3	3,101
Ontario	9	9,704	8	4,190	4	474	21	14,368
Quebec	—	—	1	1,677	1	348	2	2,025
	20	19,528	21	17,220	5	822	46	37,570
IPP held for development	1	105	1	1	—	(16)	2	90
<b>Income producing properties</b>	<b>21</b>	<b>19,633</b>	<b>22</b>	<b>17,221</b>	<b>5</b>	<b>806</b>	<b>48</b>	<b>37,660</b>
Properties held for sale/sold	—	—	—	(14)	—	—	—	(14)
<b>Total real estate properties</b>	<b>21</b>	<b>\$19,633</b>	<b>22</b>	<b>\$17,207</b>	<b>5</b>	<b>\$806</b>	<b>48</b>	<b>\$37,646</b>

#### NET OPERATING INCOME – INCOME PRODUCING PROPERTIES<sup>1</sup>

##### Asset Type Diversification



##### Geographic Diversification



1.Excluding IPP held for development



**COMPARATIVE NET OPERATING INCOME BY ASSET TYPE**  
**TABLE 4**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Retail	\$19,633	\$19,726	(\$93)	(0.5%)
Office	17,207	19,516	(2,309)	(11.8%)
Industrial	806	800	6	0.8%
<b>Net operating income</b>	<b>\$37,646</b>	<b>\$40,042</b>	<b>(\$2,396)</b>	<b>(6.0%)</b>

NOI for the three months ended March 31, 2018 was \$37.6 million versus \$40.0 million for the same period ended 2017. The decrease of \$2.4 million is largely related to the office portfolio where NOI is unfavourable by \$2.3 million. This unfavourable variance is mainly the result of increased vacancy costs of \$1.0 million, coupled with \$0.9 million in one-time lease cancellation fees received in 2017.

**COMPARATIVE NET OPERATING INCOME – SAME ASSETS ANALYSIS**  
**TABLE 5**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Revenue from real estate properties	\$66,359	\$68,703	(\$2,344)	(3.4%)
Property operating expenses	16,325	15,957	368	2.3%
Property taxes	12,009	12,149	(140)	(1.2%)
Property management fees	2,264	2,292	(28)	(1.2%)
<b>Net operating income – same assets</b>	<b>\$35,761</b>	<b>\$38,305</b>	<b>(\$2,544)</b>	<b>(6.6%)</b>

The components of net operating income – same assets are displayed in the table above. NOI is an additional GAAP measure and is defined by the Trust as revenue from real estate properties less property operating expenses, property taxes and property management fees. For comparability in this section, the NOI is focused on same assets which is a non-GAAP measure. Assets acquired, disposed of and developed over the comparable periods are removed, along with the impact of stepped rents, lease cancellation fees and area either held for, or under development and other, non-recurring, adjustments.

A discussion including assets acquired, disposed of and developed along with the impact of stepped rents, lease cancellation fees, area either held for, or under development and other non-recurring adjustments would increase NOI for the quarter ended March 31, 2018 by \$1.9 million and for the quarter ended March 31, 2017 by \$1.7 million.

A full reconciliation of NOI per the condensed consolidated financial statements to NOI – same assets can be found in Part X, Table 57. A summary of the changes in GLA – real estate properties and GLA for area either held for, or under development, along with GLA for purposes of occupancy is provided in Part XII. Changes in GLA are presented in Part XII, for the current and previous seven quarters.

Property management fees are the direct result of the Trust's management agreement with MIL. The property management agreement permits property management fees to be charged, at variable rates, on revenue from real estate properties based on asset type. Fees average 3.2% of revenue from real estate properties. With few exceptions, these fees are recoverable from tenants.

**COMPARATIVE NET OPERATING INCOME – SAME ASSETS BY ASSET TYPE**  
**TABLE 6**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Retail	\$17,954	\$19,383	(\$1,429)	(7.4%)
Office	16,971	18,123	(1,152)	(6.4%)
Industrial	836	799	37	4.6%
<b>Net operating income – same assets</b>	<b>\$35,761</b>	<b>\$38,305</b>	<b>(\$2,544)</b>	<b>(6.6%)</b>

**COMPARATIVE NET OPERATING INCOME – SAME ASSETS BY ASSET TYPE FOR RETAIL PROPERTIES**  
**TABLE 7**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Enclosed regional centres	\$12,757	\$14,406	(\$1,649)	(11.4%)
Community strip centres	5,197	4,977	220	4.4%
<b>Net operating income – same assets</b>	<b>\$17,954</b>	<b>\$19,383</b>	<b>(\$1,429)</b>	<b>(7.4%)</b>

The Trust's retail portfolio is diversified through the investment in enclosed regional centres and community strip centres.

**ENCLOSED REGIONAL CENTRES OVERVIEW**

At March 31, 2018, the Trust's enclosed regional centres portfolio totalled 3.3 million square feet of GLA, which comprises a 100% interest in six regional centres totalling 3.2 million square feet and a 50% interest in one additional centre totalling 0.1 million square feet.

In the enclosed regional centres overview, the Trust excludes area either held for, or under development when measuring net operating income – same assets and when tracking lease activity and current vacancy. This area is not generating NOI and is not available for occupancy while under development.

**ENCLOSED REGIONAL CENTRES – NET OPERATING INCOME – SAME ASSETS**  
**TABLE 8**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Revenue from real estate properties	\$25,794	\$27,109	(\$1,315)	(4.9%)
Property operating expenses	7,497	6,908	589	8.5%
Property taxes	4,638	4,900	(262)	(5.3%)
Property management fees	902	895	7	0.8%
<b>Net operating income – same assets</b>	<b>\$12,757</b>	<b>\$14,406</b>	<b>(\$1,649)</b>	<b>(11.4%)</b>

The Trust's enclosed regional centres net operating income – same assets for the three months ended March 31, 2018, was \$12.8 million versus \$14.4 million for the same period in 2017. This represents a decrease of 11.4%. This decrease was largely due to increased vacancy costs of \$0.8 million, coupled with decreases in basic rent of \$0.4 million at various enclosed regional centres.

During the quarter, the Trust decided that there was no opportunity to lease the former Sears space at Cambridge Centre and St. Laurent Centre, and as a result, decreased the total GLA relating to this space. This decision was limited to only the second floor space at St. Laurent Centre. The first floor space has been reclassified to area under development, along with the former Sears space at Pine Centre Mall (see Table 42 and Table 65). The impact of the removal of the Sears space at Cambridge Centre & St. Laurent Centre was a decrease in revenue of \$0.3 million for the current, and subsequent quarters.

**ENCLOSED REGIONAL CENTRES – LEASE PROFILE**  
**TABLE 9**

	SF	% of Portfolio	Weighted Average Contract Rent
(remainder of the year) 2018	422,613	15.2%	\$24.33
2019	166,789	6.0%	38.95
2020	424,726	15.2%	30.14
2021	575,039	20.6%	13.04
2022	181,242	6.5%	45.53
Thereafter	874,069	31.4%	27.19
Current vacancy	140,945	5.1%	—
<b>Total</b>	<b>2,785,423</b>	<b>100.0%</b>	<b>\$25.88</b>
Weighted average remaining lease term (years)			4.69

The Trust has the opportunity to increase rental rates on lease maturity where the current contract rent is less than the going market rate.

The table to the left provides a summary of the lease maturities net of committed renewals for the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under development.

Lower weighted average contract rent for the year 2021 is the result of anchor tenant lease maturities.

The following table provides a quarterly summary of the remaining 2018 expiries net of committed renewals, along with the associated contract rents, for the Trust's enclosed regional centres.

**ENCLOSED REGIONAL CENTRES – REMAINING 2018 EXPIRIES (NET OF COMMITTED RENEWALS)**  
**TABLE 10**

	Q2	Q3	Q4	Total Remaining 2018
GLA (SF)	212,712	146,806	63,095	<b>422,613</b>
Average contract rent per SF	\$23.81	\$23.92	\$26.65	<b>\$24.33</b>

**ENCLOSED REGIONAL CENTRES – 2018 LEASE ACTIVITY**  
**TABLE 11**

	Q1 2018
Opening vacancy (SF)	123,964
Opening occupancy	96%
<b>EXPIRING LEASES:</b>	
Square feet	116,836
Average contract rent per SF	\$26.65
<b>EARLY TERMINATIONS:</b>	
Square feet	262,722
Average contract rent per SF	\$3.16
<b>RENEWALS:</b>	
Square feet	77,670
Average contract rent per SF	\$22.28
Retention rate	66%
<b>NEW LEASING:</b>	
Square feet	35,611
Average contract rent per SF	\$10.54
<b>OTHER ADJUSTMENTS:</b>	
Square feet	(249,296)
Ending vacancy (SF)	140,945
Ending occupancy	95%

The table to the left provides a summary of the leasing activity for three months ended March 31, 2018.

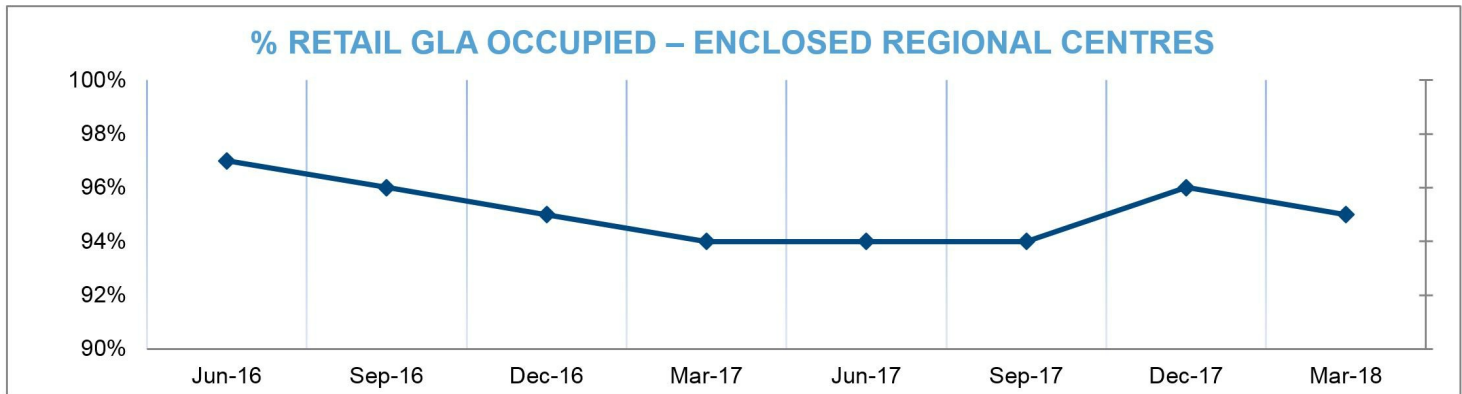
For the three months ended March 31, 2018, particular reference should be made to early terminations, where lease disclaimers were received for the Sears locations at St. Laurent Centre and Pine Centre Mall, accounting for essentially all of the GLA noted (see other adjustments). Furthermore, of renewals completed, on a like for like basis, and controlling for seasonality, modest increases in weighted average rents were achieved.

Retention at 66% is slightly below the Trust's historical averages, yet is predominantly representative of vacancy due to temporary tenancy rollover.

At March 31, 2018, ending occupancy decreased by 1%, to 95% (compared to December 31, 2017, excluding area either held for, or under development).

**ENCLOSED REGIONAL CENTRES – GLA OCCUPIED, PREVIOUS EIGHT QUARTERS TRENDING**  
**TABLE 12**

In thousands of SF	2016				2017			2018
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Enclosed regional centres GLA	2,994	2,994	2,994	2,994	3,131	3,229	3,036	2,786
GLA occupied	97%	96%	95%	94%	94%	94%	96%	95%



The enclosed regional centres square footage and quarterly occupancy for the past eight quarters are outlined in Table 12. As at March 31, 2018, the adjustments relating to area under development have increased occupancy from 81% to 95%.

#### COMMUNITY STRIP CENTRES OVERVIEW

At March 31, 2018, the Trust's community strip centres portfolio totalled 1.2 million square feet of GLA, excluding IPP held for development, comprising a 100% interest in 12 such properties totalling 1.1 million square feet, as well as a 50% interest in one additional property totalling 0.1 million square feet.

In the community strip centres overview, the Trust excludes area either held for, or under development when measuring net operating income – same assets and when tracking lease activity and current vacancy. This area was not generating NOI and is not available for occupancy while under development.

**COMMUNITY STRIP CENTRES – NET OPERATING INCOME – SAME ASSETS**  
**TABLE 13**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Revenue from real estate properties	\$8,586	\$8,388	\$198	2.4%
Property operating expenses	1,335	1,598	(263)	(16.5%)
Property taxes	1,716	1,488	228	15.3%
Property management fees	338	325	13	4.0%
<b>Net operating income – same assets</b>	<b>\$5,197</b>	<b>\$4,977</b>	<b>\$220</b>	<b>4.4%</b>

The Trust's community strip centres net operating income – same assets for the three months ended March 31, 2018, was \$5.2 million versus \$5.0 million for the same period in 2017. This represents an increase of 4.4%. This increase was largely due to modest increases in basic rent, coupled with decreased vacancy costs.

**COMMUNITY STRIP CENTRES – LEASE PROFILE**  
**TABLE 14**

	SF	% of Portfolio	Weighted Average Contract Rent
(remainder of the year) 2018	154,894	12.4%	\$21.29
2019	83,838	6.7%	21.03
2020	120,623	9.7%	21.57
2021	232,193	18.6%	12.34
2022	259,752	20.8%	14.21
Thereafter	377,135	30.3%	21.58
Current vacancy	19,150	1.5%	—
<b>Total</b>	<b>1,247,585</b>	<b>100.0%</b>	<b>\$18.20</b>
Weighted average remaining lease term (years)			4.71

The Trust has the opportunity to increase rental rates on lease maturity where the current contract rent is less than the going market rate.

The table to the left provides a summary of the lease maturities net of committed renewals for the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under development.

Lower weighted average contract rent for the years 2021 and 2022 is the result of anchor tenant lease maturities.

The following table provides a quarterly summary of the remaining 2018 expiries net of committed renewals, along with the associated contract rents, for the Trust's community strip centres.

**COMMUNITY STRIP CENTRES – REMAINING 2018 EXPIRIES (NET OF COMMITTED RENEWALS)**  
**TABLE 15**

	Q2	Q3	Q4	Total Remaining 2018
GLA (SF)	120,225	11,039	23,630	<b>154,894</b>
Average contract rent per SF	\$20.22	\$27.25	\$23.95	<b>\$21.29</b>



## COMMUNITY STRIP CENTRES – 2018 LEASE ACTIVITY

### TABLE 16

**Q1 2018**

Opening vacancy (SF)	22,131
Opening occupancy	98%
<b>EXPIRING LEASES:</b>	
Square feet	4,146
Average contract rent per SF	\$30.79
<b>EARLY TERMINATIONS:</b>	
Square feet	—
Average contract rent per SF	\$—
<b>RENEWALS:</b>	
Square feet	4,127
Average contract rent per SF	\$31.15
Retention rate	100%
<b>NEW LEASING:</b>	
Square feet	3,000
Average contract rent per SF	\$21.80
Ending vacancy (SF)	19,150
Ending occupancy	98%

The table to the left provides a summary of the leasing activity for three months ended March 31, 2018.

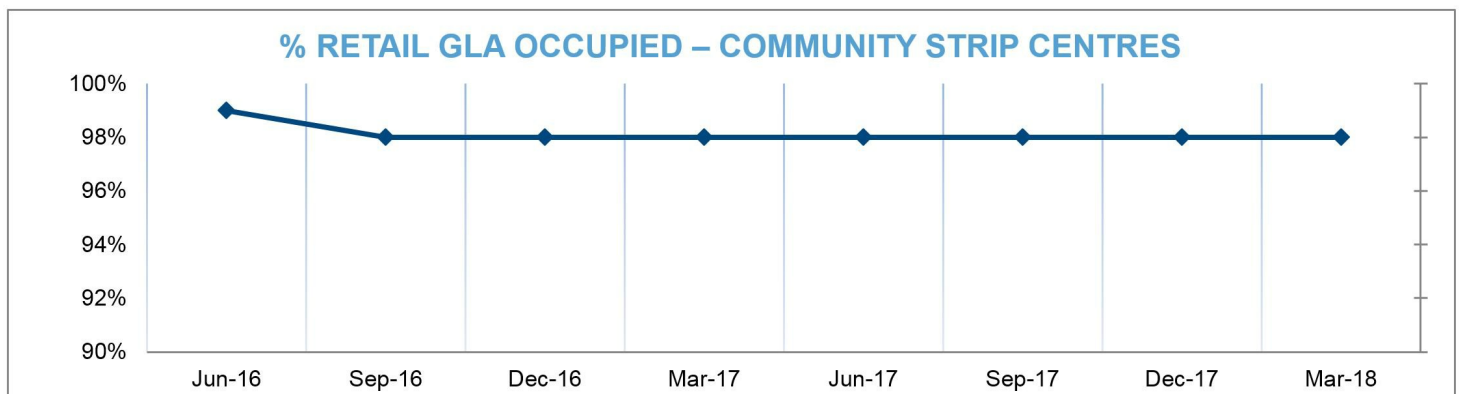
During the quarter, no new GLA has been added, although construction continues on 10,000 square feet of additional pad and CRU space at Market Square. Leasing activity was strong but limited in number for the three months ended March 31, 2018, with 100% retention on renewals.

Ending occupancy remained stable at 98% (compared to December 31, 2017).

## COMMUNITY STRIP CENTRES – GLA OCCUPIED, PREVIOUS EIGHT QUARTERS TRENDING

### TABLE 17

	2016				2017			2018
In thousands of SF	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Community strip centres GLA	1,220	1,220	1,220	1,216	1,216	1,241	1,247	1,248
GLA occupied	99%	98%	98%	98%	98%	98%	98%	98%



The community strip centres square footage and quarterly occupancy for the past eight quarters are outlined in Table 17.

**COMPARATIVE NET OPERATING INCOME – SAME ASSETS BY ASSET TYPE FOR OFFICE PROPERTIES**  
**TABLE 18**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Single-/dual-tenant buildings	\$13,130	\$13,545	(\$415)	(3.1%)
Multi-tenant buildings	3,841	4,578	(737)	(16.1%)
<b>Net operating income – same assets</b>	<b>\$16,971</b>	<b>\$18,123</b>	<b>(\$1,152)</b>	<b>(6.4%)</b>

The Trust's office portfolio is diversified through investment in single-/dual-tenant buildings and multi-tenant buildings.

**SINGLE-/DUAL-TENANT BUILDINGS OVERVIEW**

At March 31, 2018, the Trust's single-/dual-tenant buildings portfolio totalled 2.2 million square feet of GLA, excluding IPP held for development, which comprises a 100% interest in eight properties totalling 1.5 million square feet and a 50% interest in three properties totalling 0.7 million square feet.

**SINGLE-/DUAL-TENANT BUILDINGS – NET OPERATING INCOME – SAME ASSETS**  
**TABLE 19**

	Three Months Ended March 31,			
	2018	2017	Variance	%
Revenue from real estate properties	\$22,359	\$23,014	(\$655)	(2.8%)
Property operating expenses	4,587	4,573	14	0.3%
Property taxes	3,937	4,177	(240)	(5.7%)
Property management fees	705	719	(14)	(1.9%)
<b>Net operating income – same assets</b>	<b>\$13,130</b>	<b>\$13,545</b>	<b>(\$415)</b>	<b>(3.1%)</b>

Single-/dual-tenant buildings net operating income – same assets decreased by 3.1% to \$13.1 million for the three months ended March 31, 2018, from \$13.5 million for the same period in 2017. This decrease was mainly due to an increase in vacancy costs of \$0.4 million at Heritage Place, due to the expiry of a federal government lease.

**SINGLE-/DUAL-TENANT BUILDINGS – LEASE PROFILE**  
**TABLE 20**

	SF	% of Portfolio	Weighted Average Contract Rent
(remainder of the year) 2018	45,356	2.1%	\$39.85
2019	43,789	2.0%	33.34
2020	25,124	1.1%	16.88
2021	291,704	13.2%	22.99
2022	144,287	6.5%	20.70
Thereafter	1,585,342	72.0%	24.41
Current vacancy	67,390	3.1%	—
<b>Total</b>	<b>2,202,992</b>	<b>100.0%</b>	<b>\$24.39</b>
Weighted average remaining lease term (years)	6.82		

The table to the left provides a summary of the lease maturities net of committed renewals over the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under development.

Higher weighted average contract rent for the years 2018 and 2019 is the result of tenant maturities on a gross lease.

The following table provides a quarterly summary of the remaining 2018 expiries net of committed renewals, along with the associated contract rents, for the Trust's single-/dual-tenant buildings.

**SINGLE-/DUAL-TENANT BUILDINGS – REMAINING 2018 EXPIRIES (NET OF COMMITTED RENEWALS)**  
**TABLE 21**

	Q2	Q3	Q4	Total Remaining 2018
GLA (SF)	44,362	994	—	45,356
Average contract rent per SF	\$39.62	\$50.00	\$—	\$39.85

**SINGLE-/DUAL-TENANT BUILDINGS – 2018 LEASE ACTIVITY**  
**TABLE 22**

	Q1 2018
Opening vacancy (SF)	53,414
Opening occupancy	98%
<b>EXPIRING LEASES:</b>	
Square feet	12,821
Average contract rent per SF	\$24.30
<b>EARLY TERMINATIONS:</b>	
Square feet	2,705
Average contract rent per SF	\$—
<b>RENEWALS:</b>	
Square feet	1,550
Average contract rent per SF	\$20.00
Retention rate	12%
<b>NEW LEASING:</b>	
Square feet	—
Average contract rent per SF	\$—
Ending vacancy (SF)	67,390
Ending occupancy	97%

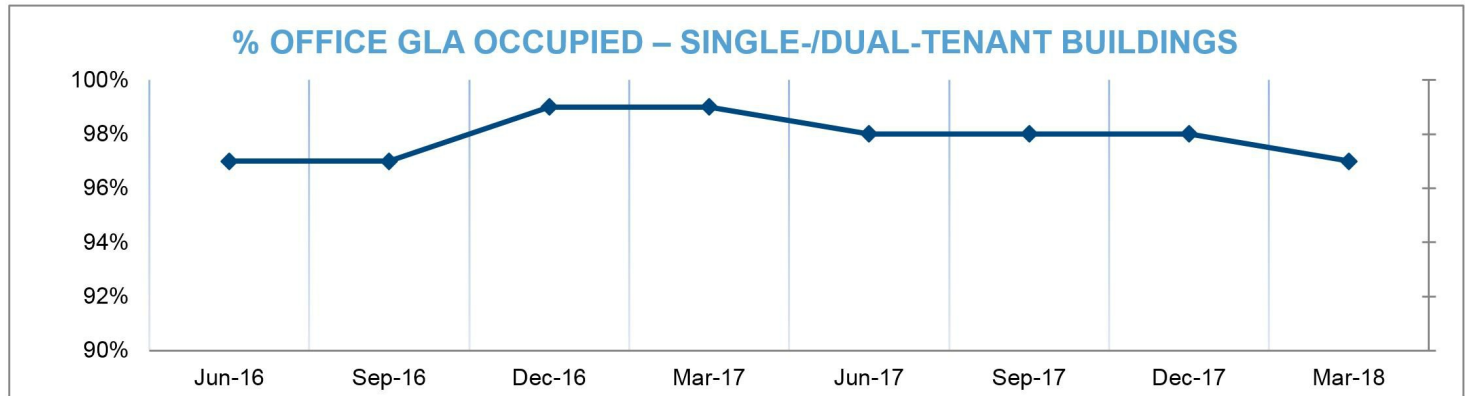
The table to the left provides a summary of the leasing activity for three months ended March 31, 2018.

Ending occupancy decreased by 1% (compared to December 31, 2017) to 97%.

## SINGLE-/DUAL-TENANT BUILDINGS – GLA OCCUPIED, PREVIOUS EIGHT QUARTERS TRENDING

### TABLE 23

In thousands of SF	2016				2017			2018	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	
Single-/dual-tenant buildings GLA	2,207	2,207	2,207	2,207	2,207	2,205	2,205	2,203	
GLA occupied	97%	97%	99%	99%	98%	98%	98%	97%	



The single-/dual-tenant buildings square footage and quarterly occupancy for the past eight quarters are outlined in Table 23.

### MULTI-TENANT BUILDINGS OVERVIEW

At March 31, 2018, the Trust's multi-tenant buildings portfolio totalled 1.0 million square feet of GLA, which comprises a 100% interest in six properties totalling 0.6 million square feet, a 50% interest in three properties totalling 0.3 million square feet and a 20% interest in one property totalling 0.1 million square feet.

## MULTI-TENANT BUILDINGS – NET OPERATING INCOME – SAME ASSETS

### TABLE 24

	Three Months Ended March 31,			
	2018	2017	Variance	%
Revenue from real estate properties	\$8,261	\$8,874	(\$613)	(6.9%)
Property operating expenses	2,679	2,654	25	0.9%
Property taxes	1,457	1,327	130	9.8%
Property management fees	284	315	(31)	(9.8%)
<b>Net operating income – same assets</b>	<b>\$3,841</b>	<b>\$4,578</b>	<b>(\$737)</b>	<b>(16.1%)</b>

Multi-tenant buildings net operating income – same assets decreased by 16.1% to \$3.8 million for the three months ended March 31, 2018, from \$4.6 million for the same period in 2017. The decrease was mainly due to increased vacancy costs at the Trust's Alberta properties.

**MULTI-TENANT BUILDINGS – LEASE PROFILE**  
**TABLE 25**

	SF	% of Portfolio	Weighted Average Contract Rent
(remainder of the year) 2018	93,312	9.4%	\$18.27
2019	100,814	10.1%	18.53
2020	123,017	12.4%	23.54
2021	77,839	7.8%	17.02
2022	69,942	7.0%	15.12
Thereafter	362,941	36.6%	21.03
Current vacancy	165,580	16.7%	—
<b>Total</b>	<b>993,445</b>	<b>100.0%</b>	<b>\$19.91</b>

The table to the left provides a summary of the lease maturities net of committed renewals over the next four years and thereafter, along with the associated contract rents at maturity.

Weighted average remaining lease term (years) 3.73

The following table provides a quarterly summary of the remaining 2018 expiries net of committed renewals, along with the associated contract rents, for the Trust's multi-tenant buildings.

**MULTI-TENANT BUILDINGS – REMAINING 2018 EXPIRIES (NET OF COMMITTED RENEWALS)**  
**TABLE 26**

	Q2	Q3	Q4	Total Remaining 2018
GLA (SF)	32,430	20,331	40,551	<b>93,312</b>
Average contract rent per SF	\$20.65	\$18.25	\$16.39	<b>\$18.27</b>

**MULTI-TENANT BUILDINGS – 2018 LEASE ACTIVITY**  
**TABLE 27**

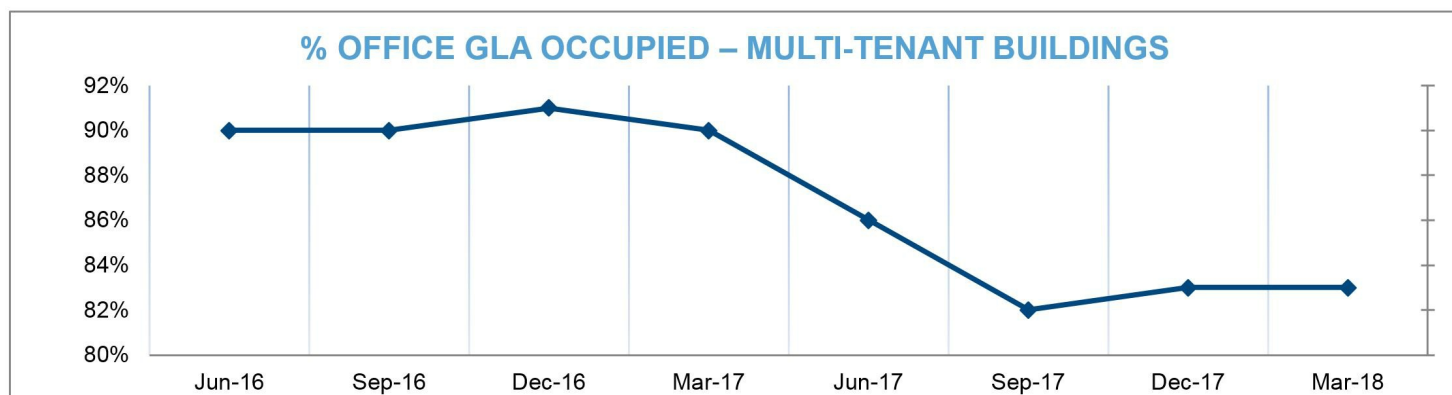
	Q1 2018
Opening vacancy (SF)	167,369
Opening occupancy	83%
<b>EXPIRING LEASES:</b>	
Square feet	43,597
Average contract rent per SF	\$16.79
<b>EARLY TERMINATIONS:</b>	
Square feet	244
Average contract rent per SF	\$19.00
<b>RENEWALS:</b>	
Square feet	26,023
Average contract rent per SF	\$15.26
Retention rate	60%
<b>NEW LEASING:</b>	
Square feet	19,607
Average contract rent per SF	\$14.91
Ending vacancy (SF)	165,580
Ending occupancy	83%

The table to the left provides a summary of the leasing activity for three months ended March 31, 2018.

Ending occupancy remained stable at 83% (compared to December 31, 2017).

**MULTI-TENANT BUILDINGS – GLA OCCUPIED, PREVIOUS EIGHT QUARTERS TRENDING**  
**TABLE 28**

In thousands of SF	2016				2017			2018
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Multi-tenant buildings GLA	989	994	994	995	995	993	993	993
GLA occupied	90%	90%	91%	90%	86%	82%	83%	83%



The multi-tenant buildings square footage and quarterly occupancy for the past eight quarters are outlined in Table 28. Occupancy levels throughout the period gradually declined. The decrease in occupancy during the second and third quarters of 2017 is largely the result of lease expiries at certain of the Trust's Ottawa and Alberta properties.

#### INDUSTRIAL OVERVIEW

The Trust's industrial portfolio includes 100% interests in four industrial properties comprising 0.3 million square feet and a 50% interest in one industrial property comprising 0.2 million square feet.

**INDUSTRIAL – NET OPERATING INCOME – SAME ASSETS**  
**TABLE 29**

	Three Months Ended March 31,			%
	2018	2017	Variance	
Revenue from real estate properties	\$1,359	\$1,318	\$41	3.1%
Property operating expenses	227	224	3	1.3%
Property taxes	261	257	4	1.6%
Property management fees	35	38	(3)	(7.9%)
<b>Net operating income – same assets</b>	<b>\$836</b>	<b>\$799</b>	<b>\$37</b>	<b>4.6%</b>

Industrial net operating income – same assets remained stable at \$0.8 million for the three months ended March 31, 2018, compared to the same period in 2017.



**INDUSTRIAL – LEASE PROFILE**  
**TABLE 30**

	SF	% of Portfolio	Weighted Average Contract Rent
(remainder of the year) 2018	55,372	10.4%	\$7.01
2019	13,082	2.4%	7.16
2020	4,679	0.9%	10.70
2021	83,734	15.7%	7.04
2022	153,861	28.8%	6.41
Thereafter	214,050	40.0%	5.91
Current vacancy	9,374	1.8%	—
<b>Total</b>	<b>534,152</b>	<b>100.0%</b>	<b>\$6.42</b>
Weighted average remaining lease term (years)			4.24

The table to the left provides a summary of the lease maturities net of committed renewals, over the next four years and thereafter, along with the associated contract rents at maturity.

The following table provides a quarterly summary of the remaining 2018 expiries net of committed renewals, along with the associated contract rents, for the Trust's industrial portfolio.

**INDUSTRIAL – REMAINING 2018 EXPIRIES (NET OF COMMITTED RENEWALS)**  
**TABLE 31**

	Q2	Q3	Q4	Total Remaining 2018
GLA (SF)	15,417	2,850	37,105	<b>55,372</b>
Average contract rent per SF	\$9.00	\$9.08	\$6.13	<b>\$7.01</b>

## INDUSTRIAL – 2018 LEASE ACTIVITY

### TABLE 32

#### Q1 2018

Opening vacancy (SF)	10,549
Opening occupancy	98%
<b>EXPIRING LEASES:</b>	
Square feet	13,469
Average contract rent per SF	\$6.34
<b>EARLY TERMINATIONS:</b>	
Square feet	—
Average contract rent per SF	\$—
<b>RENEWALS:</b>	
Square feet	13,469
Average contract rent per SF	\$6.41
Retention rate	100%
<b>NEW LEASING:</b>	
Square feet	1,175
Average contract rent per SF	\$6.00
Ending vacancy (SF)	9,374
Ending occupancy	98%

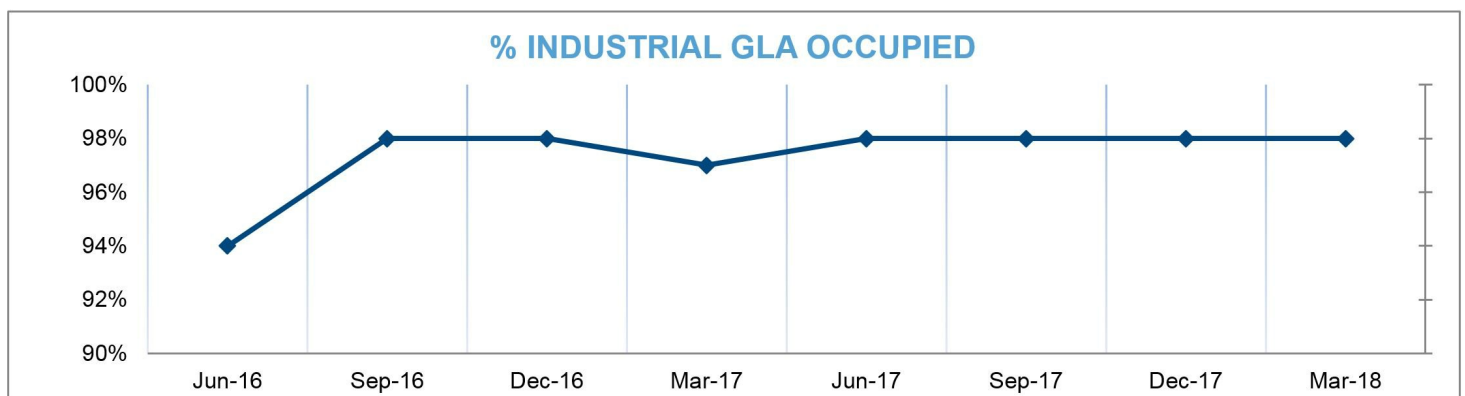
The table to the left provides a summary of the leasing activity for three months ended March 31, 2018.

Ending occupancy remained stable at 98% (compared to December 31, 2017).

## INDUSTRIAL – GLA OCCUPIED, PREVIOUS EIGHT QUARTERS TRENDING

### TABLE 33

In thousands of SF	2016				2017			2018	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	
Industrial GLA	534	534	534	534	534	534	534	534	
GLA occupied	94%	98%	98%	97%	98%	98%	98%	98%	



The industrial square footage and quarterly occupancy for the past eight quarters are outlined in Table 33. The increase in occupancy during the third quarter of 2016 is largely the result of the expiry of a single lease at one of the Trust's industrial properties, with Comfort Wheelchair Manufacturing taking occupancy in August 2016.

## PART IV

### TRUST PERFORMANCE

#### NET INCOME

TABLE 34

	Three Months Ended March 31,	
	2018	2017
Net operating income	\$37,646	\$40,042
Interest expense	13,713	13,803
General and administrative	1,231	1,216
Other income	(59)	(42)
<b>Income before fair value (losses)/gains and net income from equity-accounted investments</b>	<b>22,761</b>	<b>25,065</b>
Fair value (losses)/gains on real estate properties	(5,995)	11,997
Net income from equity-accounted investments	845	817
<b>Net income</b>	<b>\$17,611</b>	<b>\$37,879</b>

#### NET OPERATING INCOME

The analysis of property performance in Part III was focused on same asset NOI. Same asset NOI is a non-GAAP measure that excludes the impacts of assets acquired, disposed of and developed along with the impact of stepped rents, lease cancellation fees, area either held for, or under development and other non-recurring adjustments. This performance measure is reconciled to NOI per the condensed consolidated financial statements in Part X (Table 57).

Same asset NOI for the three months ended March 31, 2018, was \$35.8 million, a decrease of \$2.5 million from the same period in 2017. Net operating income as presented in the condensed consolidated financial statements was \$37.6 million for the three months ended March 31, 2018, versus \$40.0 million for the same period in 2017, a decrease of \$2.4 million. The net favourable difference during the period was \$0.1 million, and consists of the following. The Trust was positively affected by \$1.2 million from area under development which is now income producing. This increase was offset by decreases of \$0.7 million in one-time lease cancellation fees, and \$0.3 million in stepped rent compared to the same period in 2017.

#### INTEREST EXPENSE

Interest expense totalled \$13.7 million for the three months ended March 31, 2018, compared to \$13.8 million for the same period in 2017. This decrease for the three months ended March 31, 2018, was mainly the result of scheduled mortgage amortizations of \$0.4 million, coupled with the payout of a mortgage on one of the Trust's industrial properties, which resulted in reduced interest expense of \$0.1 million. These decreases were offset by increased interest on bank indebtedness of \$0.3 million and on loan payable of \$0.2 million.

The following table outlines, by quarter, the Trust's weighted average rates on mortgages payable in 2018 and 2017.

#### WEIGHTED AVERAGE RATES – MORTGAGES PAYABLE

TABLE 35

	2018	2017
March 31	4.1%	4.1%
June 30		4.1%
September 30		4.1%
December 31		4.1%

The Trust's weighted average interest rate on mortgages has remained stable at 4.1% since the start of 2017.

### GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses for the three months ended March 31, 2018, have remained stable at \$1.2 million compared to the same period in 2017.

### FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

The Trust presents FFO and AFFO in accordance with the Real Property Association of Canada ("REALpac") white paper on funds from operations and adjusted funds from operations for IFRS issued February 2018.

FFO is a non-GAAP measure that is widely accepted as a supplemental measure of financial performance for real estate entities. In accordance with such white paper, the Trust defines FFO as net income adjusted for fair value changes on real estate properties and gains/(losses) on the sale of real estate properties. It does not represent amounts available for capital programs, debt service obligations, commitments or uncertainties. FFO should not be interpreted as an indicator of cash generated from operating activities and is not indicative of cash available to fund operating expenditures or for the payment of cash distributions. FFO is simply one measure of operating performance.

AFFO is a non-GAAP measure that was developed to be a recurring economic earnings measure for real estate entities. In accordance with such white paper, the Trust defines AFFO as FFO adjusted for straight-line rent and productive capacity maintenance expenditures ("PCME"). AFFO should not be interpreted as an indicator or cash generated from operating activities as it does not consider changes in working capital.

## FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

### TABLE 36

In thousands of dollars, except per unit amounts	Three Months Ended March 31,	
	2018	2017
Net (loss)/income	\$17,611	\$37,879
<b>Adjustments:</b>		
Fair value losses/(gains) on real estate properties <sup>1</sup>	5,939	(12,038)
<b>Funds from operations – basic</b>	<b>23,550</b>	<b>25,841</b>
Interest expense on convertible debentures	1,942	2,101
<b>Funds from operations – diluted</b>	<b>\$25,492</b>	<b>\$27,942</b>
Funds from operations	\$23,550	\$25,841
<b>Adjustments:</b>		
Amortized stepped rents <sup>1</sup>	(278)	(515)
Normalized PCME	(6,250)	(6,250)
<b>Adjusted funds from operations – basic</b>	<b>17,022</b>	<b>19,076</b>
Interest expense on convertible debentures	1,942	2,101
<b>Adjusted funds from operations – diluted</b>	<b>\$18,964</b>	<b>\$21,177</b>
<b>FUNDS FROM OPERATIONS PER UNIT</b>		
Basic	\$0.39	\$0.43
Diluted <sup>2</sup>	\$0.37	\$0.40
<b>ADJUSTED FUNDS FROM OPERATIONS PER UNIT</b>		
Basic	\$0.28	\$0.31
Diluted <sup>2</sup>	\$0.27	\$0.31
<b>DISTRIBUTIONS</b>		
Cash distributions per unit	\$0.24	\$0.24
Distributions paid as a percentage of AFFO per unit – basic	85.7%	77.4%
<b>WEIGHTED AVERAGE UNITS OUTSTANDING (IN THOUSANDS)</b>		
Basic	60,694	60,601
Diluted <sup>2</sup>	69,272	69,180

1. Includes respective adjustments included in net income from equity-accounted investments.

2. Includes the dilutive impact of convertible debentures.

## PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES

PCME are expenditures on leasing, replacement or major repair of component parts of properties that are required to preserve the existing earning capacity of the Trust's real estate portfolio. The Trust categorizes these expenditures as leasing commissions, tenant allowances and recoverable and non-recoverable capital expenditures.

**Leasing Commissions and Tenant Allowances:** The Trust requires ongoing capital spending on leasing commissions, tenant incentives and tenant improvements pertaining to new and renewed tenant leases. These costs depend on many factors, including, but not limited to, tenant maturity profile, vacancies, asset type, prevailing market conditions and unforeseen tenant bankruptcies.

**Recoverable and Non-Recoverable Capital Expenditures:** The Trust continually invests in major repair and replacement of component parts of the properties, such as roof, parking lot, elevators and HVAC. These costs depend on many factors including, but not limited to, age and location of the property. Most of these capital expenditure items are recovered from tenants, over time, as property operating costs.

The Trust uses normalized PCME to calculate AFFO. Normalized PCME are an estimate made by management of the amount of ongoing capital investment required to maintain the condition of the physical property and current rental revenues. Management considers a number of factors in estimating normalized PCME relative to the growth in age and size of the Trust's property portfolio. Such factors include, but are not limited to, review and analysis of three years of

historical capital spending, comparison of each quarter's annualized actual spending activity to annual budgeted capital expenditures as approved by the Trustees and management's expectations and/or plans for the properties.

Since actual capital expenditures can vary widely from one period to another, depending on a number of factors, management believes that normalized PCME are a more relevant input than actual PCME (Table 37) in assessing the Trust's distribution payout ratio and for determining an appropriate level of sustainable distributions over time. The factors affecting variations in actual PCME include, but are not limited to, lease expiry profile, tenant vacancies, age and location of the properties, general economic and market conditions, which impact the level of tenant bankruptcies and acquisitions and dispositions.

The following table provides a breakdown of actual PCME for the three months ended March 31, 2018, and for the same period in 2017.

#### ACTUAL PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES TABLE 37

	Three Months Ended March 31,	
	2018	2017
Leasing commissions	\$365	\$1,190
Tenant allowances	2,021	505
Total leasing costs	2,386	1,695
Capital expenditures recoverable from tenants	487	1,352
Capital expenditures non-recoverable from tenants	37	3
Total capital expenditures	524	1,355
<b>Total productive capacity maintenance expenditures</b>	<b>2,910</b>	<b>3,050</b>
Discretionary capital expenditures	233	630
<b>Total leasing costs and capital expenditures</b>	<b>\$3,143</b>	<b>\$3,680</b>

#### Discretionary Capital Expenditures

In addition to PCME, the Trust invests in discretionary capital projects on the development of new space, redevelopment or retrofit of existing properties, and other capital expenditures to create additional long-term value for the Trust's real estate portfolio. These discretionary capital expenditures are not expected to occur on a consistent basis. These expenditures are included in the above table, along with the recoverable and non-recoverable capital expenditures.

The following table provides a comparison of normalized PCME to actual PCME for the three months ended March 31, 2018, and 2017, and for the past three years.

#### COMPARISON OF NORMALIZED PCME TO ACTUAL PCME TABLE 38

	Three Months Ended March 31,		For the Years Ended,		
	2018	2017	2017	2016	2015
Normalized PCME	\$6,250	\$6,250	\$25,000	\$25,000	\$25,000
Actual PCME	2,910	3,050	23,041	21,756	23,177
<b>(Excess)/shortfall</b>	<b>\$3,340</b>	<b>\$3,200</b>	<b>\$1,959</b>	<b>\$3,244</b>	<b>\$1,823</b>



**ADJUSTED CASH FLOW FROM OPERATIONS**

The Trust presents ACFO in accordance with the REALpac white paper on adjusted cash flow from operations for IFRS issued February 2018.

ACFO is a non-GAAP measure intended as a supplemental measure of sustainable economic cash flow for real estate entities. In accordance with such white paper, the Trust defines ACFO as cash flow from operating activities as per the condensed consolidated financial statements adjusted by: (i) adding back the non-recurring change in non-cash operating assets and liabilities; (ii) deducting normalized PCME; (iii) adding back actual additions to tenant incentives and leasing commissions; (iv) deducting amortization of deferred financing costs; and (v) an adjustment for the portion relating to equity-accounted investment in each of the above adjustments.

Effective January 1, 2017, the Trust adopted REALpac's measure, ACFO. Prior period data has been prepared for comparison purposes.

**ADJUSTED CASH FLOW FROM OPERATIONS  
TABLE 39**

	Three Months Ended March 31,	
	2018	2017
Cash provided by operating activities	\$25,296	\$16,796
<b>Adjustments:</b>		
Changes in working capital	(1,932)	7,253
Normalized PCME	(6,250)	(6,250)
Actual additions to tenant incentives and leasing commissions	366	1,206
Amortization of deferred financing costs	(411)	(394)
ACFO from equity-accounted investment	397	485
<b>Adjusted cash flow from operations – basic</b>	<b>\$17,466</b>	<b>\$19,096</b>
Interest expense on convertible debentures	1,942	2,101
<b>Adjusted cash flow from operations – diluted</b>	<b>\$19,408</b>	<b>\$21,197</b>
Adjusted cash flow from operations – basic	\$17,466	\$19,096
Cash distributions	14,479	14,181
<b>Excess adjusted cash flow from operations over cash distributions</b>	<b>\$2,987</b>	<b>\$4,915</b>

The following table provides a summary of distributions relative to cash flow from operating activities in the condensed consolidated financial statements:

**DISTRIBUTIONS RELATIVE TO CASH FLOW FROM OPERATING ACTIVITIES  
TABLE 40**

	Three Months Ended March 31,	
	2018	2017
Cash provided by operating activities	\$25,296	\$16,796
Cash distributions	14,479	14,181
<b>Excess of cash from operating activities over cash distributions</b>	<b>\$10,817</b>	<b>\$2,615</b>

**DISTRIBUTIONS TO UNITHOLDERS**

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders. The primary benefit is a reliable and, over time, increasing cash distribution.

The Trust expects to distribute to its unitholders in each year an amount not less than the Trust's taxable income for the year, as calculated in accordance with the *Income Tax Act* (Canada) ("the Act"). The Trust's monthly distribution to unitholders in 2018 was \$0.08 per unit, representing \$0.96 per unit on an annualized basis.

In determining the annual level of distributions to unitholders, the Trust looks at forward-looking cash flow information, including forecasts and budgets, and the future prospects of the Trust. The Trust does not consider periodic cash flow fluctuations resulting from items such as the timing of property operating costs, property tax instalments or semi-annual debenture interest payments in determining the level of distributions to unitholders in any particular quarter. Additionally, in establishing the level of cash distributions to the unitholders, the Trust considers the impact of, among other items, the future growth in IPP, the impact of future acquisitions and capital expenditures, and leasing costs. As a result, the Trust compares distributions to AFFO to ensure sufficient funds are retained for reinvestment.

## PART V

### REAL ESTATE OVERVIEW

The carrying value of the Trust's real estate properties remained unchanged at \$2.9 billion at March 31, 2018 (December 31, 2017 – \$2.9 billion).

Income producing properties were affected by additions from the Trust's capital investment programs (including PCME and completed development), which were offset by property dispositions and fair value losses.

#### REAL ESTATE PROPERTIES

TABLE 41

As at	March 31, 2018	December 31, 2017
Income producing properties	\$2,809,348	\$2,817,236
Properties under development	26,434	13,630
Held for development	30,950	30,950
<b>Total real estate properties</b>	<b>\$2,866,732</b>	<b>\$2,861,816</b>

## PROPERTIES UNDER DEVELOPMENT

The Trust's development program consists of projects identified by management to create additional long-term value for the Trust's real estate portfolio and align with the long-term strategic objectives. These may include development projects to expand leasable area, redevelopment of an existing area and retrofit opportunities.

The following table details the Trust's development projects.

**DEVELOPMENT PROJECTS**  
**TABLE 42**

		Est. GLA		Total	Est. Project Cost	In Progress	Completion Date	Comments
Portfolio	New	Under Development						
RETAIL								
Kingsbury Centre	Community strip centres	—	—	—	1,200	710	Q2 2018	Facade renovation
Shoppers Mall	Enclosed regional centres	13,000	—	13,000	5,500	3,938	Q2 2018	Construction of new freestanding pad space for Cara brand restaurants
Market Square	Community strip centres	10,000	—	10,000	4,800	2,525	Q3 2018	Construction of new freestanding pad space
Pine Centre Mall	Enclosed regional centres	7,000	—	7,000	3,300	559	Q4 2018	Construction of new freestanding pad space
Shoppers Mall	Enclosed regional centres	—	46,500	46,500	10,800	2,570	Q4 2018	Anchor tenant remerchandising of remaining former Target space
Cambridge Centre	Enclosed regional centres	—	134,000	134,000	27,000	8,627	Q4 2018	Anchor tenant remerchandising of former Target space
The Centre	Enclosed regional centres	—	68,000	68,000	5,050	711	Q2 2019	Anchor tenant remerchandising of portion of former Target space
The Centre	Enclosed regional centres	30,000	—	30,000	9,800	44	Q2 2019	Construction of new freestanding pad space
Parkland Mall	Enclosed regional centres	—	56,500	56,500	10,500	4,080	Q2 2019	Anchor tenant remerchandising of former Safeway space
Pine Centre Mall	Enclosed regional centres	—	112,000	112,000	TBD	—	TBD	Anchor tenant remerchandising of former Sears space
St. Laurent Centre	Enclosed regional centres	—	76,000	76,000	TBD	—	TBD	Anchor tenant remerchandising of portion of former Sears space
		60,000	493,000	553,000	77,950	23,764		
OFFICE								
Heritage Place	Single-/dual-tenant buildings	—	—	—	\$3,900	\$2,002	Q4 2018	Lobby renovation and construction of LRT station entrance
Penn West Plaza	Single-/dual-tenant buildings	—	—	—	6,700	206	Q4 2018	Addition of Plus 15 connection to the city's enclosed pedestrian skywalk system
		—	—	—	10,600	2,208		
Development projects		60,000	493,000	553,000	88,550	25,972		
Other		—	—	—	462	462	Pre-development costs	
Properties under development		60,000	493,000	553,000	\$89,012	\$26,434		

## DEVELOPMENT PROJECTS – COMPLETED

### TABLE 43

		GLA			Adjust- ment <sup>1</sup>	Income Producing	Date	Total Project Cost	Occupancy % <sup>2</sup>	Comments	
Portfolio		New	Re- developed	Total							
RETAIL											
Parkland Mall	Enclosed regional centres	52,000	43,000	95,000	(7,500)	87,500	Q2 2017	\$12,634	86.3%	Anchor tenant remerchandising of former Sears space for GoodLife Fitness Centres	
Shoppers Mall	Enclosed regional centres	—	41,000	41,000	(3,500)	37,500	Q2 2017	7,295	90.1%	Anchor tenant remerchandising of former Safeway space for GoodLife Fitness Centres and Dollarama	
The Centre	Enclosed regional centres	—	13,000	13,000	(1,000)	12,000	Q2 2017	1,251	100.0%	Anchor tenant remerchandising of portion of former Target space for GoodLife Fitness Centres	
Airdrie Co-op	Community strip centres	5,000	—	5,000	—	5,000	Q3 2017	1,836	100.0%	Construction of new freestanding pad space for Co-op Liquor Store	
Aurora Centre	Community strip centres	16,000	—	16,000	—	16,000	Q3 2017	5,003	100.0%	Construction of new freestanding pad space for PetSmart	
Shoppers Mall	Enclosed regional centres	—	62,500	62,500	500	63,000	Q3 2017	6,751	100.0%	Anchor tenant remerchandising of portion of former Target space for Sobeys	
Prairie Mall	Enclosed regional centres	—	56,000	56,000	(17,000)	39,000	Q3 2017	7,896	80.8%	Anchor tenant remerchandising of former Target space for Marshalls, Urban Planet, and Ardene	
Woodbridge Square	Community strip centres	—	4,500	4,500	—	4,500	Q3 2017	769	65.2%	Remerchandising of former Party City space for new tenants	
The Centre	Enclosed regional centres	—	20,000	20,000	—	20,000	Q4 2017	4,394	100.0%	Anchor tenant remerchandising of portion of former Target space for Ardene	
Charleswood Centre	Community strip centres	6,200	—	6,200	—	6,200	Q4 2017	594	100.0%	Construction of new freestanding pad space for Boston Pizza	
		79,200	240,000	319,200	(28,500)	290,700		\$48,423			
Others								639			
		79,200	240,000	319,200	(28,500)	290,700		\$49,062			

1. GLA adjustment due to reconfiguration caused by change in use.

2. Represents occupied GLA for development projects as a percentage of total GLA for development projects.

There were no projects completed during the three months ended March 31, 2018.

For the three months ended March 31, 2018, the projects completed since January 1, 2017, contributed \$1.4 million in NOI.

**FAIR VALUE (LOSSES)/GAINS ON REAL ESTATE PROPERTIES RECOGNIZED IN NET INCOME**

For the three months ended March 31, 2018, the Trust recorded fair value losses on real estate properties of \$6.0 million, versus \$12.0 million of fair value gains on real estate properties for the same period in 2017.

Fair value adjustments are determined on a quarterly basis based on the movement of various parameters, including changes in projected cash flows as a result of leasing, timing and changes in discount rates, and terminal capitalization rates.

Fair value (losses)/gains on real estate properties consist of the following:

**FAIR VALUE (LOSSES)/GAINS ON REAL ESTATE PROPERTIES  
TABLE 44**

	Three Months Ended March 31,	
	2018	2017
Income producing properties	(\$5,995)	\$12,197
Held for development	—	(200)
<b>Total fair value (losses)/gains on real estate properties</b>	<b>(\$5,995)</b>	<b>\$11,997</b>



## PART VI

### LIQUIDITY AND CAPITAL RESOURCES

Cash flow generated from real estate operations represents the primary source of liquidity to service debt and to fund planned maintenance expenditures, tenant improvements and distributions to unitholders.

Cash flow from operations is dependent upon occupancy levels, rental rates achieved, collection of rents, efficiencies in operations and the cost to lease, as well as other factors.

#### CASH FLOWS

The following table details the changes in cash and cash equivalents for the following periods:

**CHANGE IN CASH AND CASH EQUIVALENTS**  
**TABLE 45**

	Three Months Ended March 31,	
	2018	2017
Cash provided by operating activities	\$25,296	\$16,796
Cash used in financing activities	(11,694)	(103,850)
Cash used in investing activities	(10,379)	(9,468)
<b>Net change in cash and cash equivalents</b>	<b>3,223</b>	<b>(96,522)</b>
Cash and cash equivalents, beginning of period	14,752	112,696
<b>Cash and cash equivalents, end of period</b>	<b>\$17,975</b>	<b>\$16,174</b>

#### DEBT STRATEGY

The Trust's long-term debt strategy involves the use of three forms of debt: conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing.

The Trust is limited by its Declaration of Trust to an overall indebtedness ratio of 60% of the gross book value of the Trust's total assets determined in accordance with IFRS. The debt limitations are in relation to the assets of the Trust in aggregate. There are no individual property debt limitations or constraints imposed by the Declaration of Trust.

The Trust's current operating strategy involves maintaining debt levels up to 50% of the gross book value of total assets. Accordingly, the Trust does not generally repay maturing debt from cash flow, but rather with proceeds from refinancing such debt or financing unencumbered properties, and raising new equity or recycling equity through property dispositions to finance investment activities.

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$50.0 million. This loan agreement is meant to provide short-term financing and investing options. The promissory notes are interest-bearing at the lender's borrowing rate and are due on demand subject to available funds.

**Loan Payable to Morguard:** During the three months ended March 31, 2018, a gross amount of \$30,000 was repaid to Morguard and as at March 31, 2018, \$5,000 remains payable to Morguard (December 31, 2017 – \$35,000). For the three months ended March 31, 2018, the Trust incurred interest expense in the amount of \$194 (2017 – \$9) at an interest rate of 3.35% (2017 – 2.6%).

**Loan Receivable from Morguard:** During the three months ended March 31, 2018, there were no advances or repayments, and as at March 31, 2018, and December 31, 2017, there was no loan receivable from Morguard. For the three months ended March 31, 2018, the Trust did not earn interest income on loans receivable from Morguard (2017 – \$28).

**DEBT STRUCTURE**  
**TABLE 46**

As at	March 31, 2018	%	December 31, 2017	%
Conventional secured mortgages payable	\$1,071,391	82.5%	\$1,080,258	83.1%
Unsecured convertible debentures	167,448	12.9%	166,983	12.8%
Secured floating rate bank financing	54,830	4.2%	17,861	1.4%
Unsecured floating rate loan payable	5,000	0.4%	35,000	2.7%
	<b>\$1,298,669</b>	<b>100.0%</b>	<b>\$1,300,102</b>	<b>100.0%</b>

To manage long-term interest rate risk while providing flexibility in the execution of investment transactions, management has historically utilized floating interest rate debt at less than 5% of the Trust's total debt.

**2016 CONVERTIBLE DEBENTURES**

On December 30, 2016, the Trust issued a \$175.0 million principal amount of 4.50% convertible unsecured subordinated debentures ("2016 Debentures"), maturing on December 31, 2021 ("the 2016 Debenture Maturity Date"). Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The 2016 Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the consolidated balance sheets. The following table summarizes the allocation of the principal amount and related issue costs of the 2016 Debentures at the date of original issue. The portion of issue costs attributable to the liability of \$4,991 has been capitalized and amortized over the term to maturity, while the remaining amount of \$139 has been charged to equity.

**2016 CONVERTIBLE DEBENTURES**  
**TABLE 47**

	Principal Amount Issued	Liability	Equity
Transaction date – December 30, 2016	\$175,000	\$170,267	\$4,733
Issue costs	(5,130)	(4,991)	(139)
<b>Convertible debentures</b>	<b>\$169,870</b>	<b>\$165,276</b>	<b>\$4,594</b>

**Conversion Rights:** Each 2016 Debenture is convertible into freely tradable units of the Trust, at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the 2016 Debenture Maturity Date at a conversion price of \$20.40 per unit, being a rate of approximately 49.0196 units per thousand principal amount of 2016 Debentures, subject to adjustment.

**Redemption Rights:** Each 2016 Debenture is redeemable any time from January 1, 2020, to the close of business on December 31, 2020, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest, at the Trust's sole option, provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the Conversion Price.

From January 1, 2021, to the close of business on December 31, 2021, the 2016 Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest, at the Trust's sole option.

**Repayment Options Payment on Redemption or Maturity:** The Trust may satisfy the obligation to repay the principal amount of the 2016 Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the 2016 Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the 2016 Debenture Maturity Date, as applicable.

**Interest Payment Election:** The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the 2016 Debentures, in which event the holders of the 2016 Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

## 2012 CONVERTIBLE DEBENTURES

On December 9, 2016, the Trust announced that it would redeem all of its outstanding 2012 Debentures on January 9, 2017 ("the Redemption Date"). The redemption price was paid in cash and was \$1,000 per debenture together with accrued and unpaid interest on the debentures up to, but not including, the Redemption Date. On January 6, 2017, \$18 of the 2012 Debentures were converted into 731 units. The remaining \$149,957 of the 2012 Debentures were redeemed on the Redemption Date.

## MORTGAGES PAYABLE TABLE 48

As at	March 31, 2018	December 31, 2017
Mortgages payable before financing costs	\$1,073,712	\$1,082,751
Deferred financing costs	(2,321)	(2,493)
<b>Mortgages payable</b>	<b>\$1,071,391</b>	<b>\$1,080,258</b>

## DEBT MATURITY PROFILE

Management attempts to stagger the maturities of the Trust's fixed-rate debt with the general objective of achieving even annual maturities over a 10-year time horizon. The intention of this strategy is to reduce the Trust's exposure to interest rate fluctuations in any one period.

The following tables outline the aggregate principal repayment for mortgages payable and convertible debentures as at March 31, 2018, together with the weighted average contractual rate on debt maturing in the years indicated. Also highlighted are the Trust's primary sources of lending, by year of maturities, and the Trust's up-financing opportunity in relation to the fair value of encumbered properties relative to their respective maturing debt.

## AGGREGATE MATURITIES TABLE 49

Year	Mortgage Maturity Payments	Scheduled Principal Repayments	Total Mortgages Payable	Weighted Average Interest Rate	Debentures Payable	Weighted Average Interest Rate	Total Debt Maturities	Weighted Average Interest Rate
2018	\$55,464	\$25,456	\$80,920	4.24%	\$—	—%	\$80,920	4.24%
2019	162,122	29,145	191,267	3.63%	—	—%	191,267	3.63%
2020	114,493	28,130	142,623	4.59%	—	—%	142,623	4.59%
2021	153,525	22,581	176,106	4.19%	175,000	4.50%	351,106	4.35%
2022	162,069	19,428	181,497	3.84%	—	—%	181,497	3.84%
Thereafter	277,247	24,052	301,299	4.10%	—	—%	301,299	4.10%
	<b>\$924,920</b>	<b>\$148,792</b>	<b>\$1,073,712</b>	<b>4.06%</b>	<b>\$175,000</b>	<b>4.50%</b>	<b>\$1,248,712</b>	<b>4.12%</b>

The weighted average interest rate on mortgages maturing in 2018 is 4.24%, while the weighted average interest rate on total mortgages payable at March 31, 2018, is 4.06%. At March 31, 2018, the Trust's weighted average term to maturity for mortgages payable is 3.8 years.

**PRINCIPAL MATURITIES BY TYPE OF LENDER, BY YEAR OF MATURITY**  
**TABLE 50**

Year	Banks	Insurance Industry	Pension Funds	Unsecured Debentures	Total
2018	\$—	\$55,464	\$—	\$—	\$55,464
2019	129,640	32,482	—	—	162,122
2020	28,440	49,412	36,641	—	114,493
2021	65,098	81,085	7,342	175,000	328,525
2022	149,275	12,794	—	—	162,069
Thereafter	87,419	123,500	66,328	—	277,247
	<b>\$459,872</b>	<b>\$354,737</b>	<b>\$110,311</b>	<b>\$175,000</b>	<b>\$1,099,920</b>

The Trust maintains strategic relationships with banks, insurance companies and pension funds to reduce its exposure to any one lending group.

The 2016 Debentures maturing in 2021 have certain redemption rights commencing January 2021 (see Table 47).

**FAIR VALUE OF ENCUMBERED PROPERTIES RELATIVE TO MATURING DEBT**  
**TABLE 51**

Year	Mortgage Maturity Payments	Scheduled Principal Repayments	Total	Fair Value of Encumbered Assets	Leverage
2018	\$55,464	\$765	\$56,229	\$224,425	25%
2019	162,122	5,324	167,446	358,200	47%
2020	114,493	11,170	125,663	363,400	35%
2021	153,525	18,782	172,307	472,750	36%
2022	162,069	33,205	195,274	297,200	66%
Thereafter	277,247	79,546	356,793	722,285	49%
	<b>\$924,920</b>	<b>\$148,792</b>	<b>\$1,073,712</b>	<b>\$2,438,260</b>	<b>44%</b>

Given current real estate values, the Trust has an opportunity during 2018 to increase financing as debt matures and still maintain the targeted loan to value ratio of 50%.

**DEBT AND LEVERAGE METRICS**  
**TABLE 52**

	For the three months ended	For the twelve months ended
	2018	2017
Interest coverage ratio <sup>1</sup>	2.67	2.76
Debt service coverage ratio <sup>2</sup>	1.62	1.68
Debt ratio <sup>3</sup>	44.2%	44.5%
Weighted average rates on mortgages	4.1%	4.1%
Average term to maturity on mortgages (years)	3.8	4.1
Distributions as a percentage of adjusted funds from operations – basic	85.7%	77.4%
Unencumbered assets to unsecured debt	183.5%	157.0%
Unencumbered assets	\$330,250	\$329,748
Unsecured debt	\$180,000	\$210,000

1. Interest coverage defined as: Net income before taxes, amortization and fair value changes, divided by total interest expense at the Trust's share (including interest that has been capitalized).
2. Debt service coverage defined as: Net income before taxes, amortization and fair value changes, divided by total interest expense at the Trust's share (including interest that has been capitalized), and scheduled mortgage principal repayments.
3. Debt ratio defined as: Total indebtedness, divided by gross book value of total assets.

Modest improvements were shown in certain of the Trust's key ratios and leverage metrics for the three months ended March 31, 2018.

**CREDIT FACILITIES**

As at March 31, 2018, the Trust has secured floating rate bank financing availability totalling \$70 million, which renews annually and is secured by fixed charges on specific properties owned by the Trust. The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at March 31, 2018, the Trust was in compliance with all covenants and undertakings. The Trust has a revolving unsecured loan agreement with Morguard that provides for borrowings or advances of up to \$50 million.

**CREDIT FACILITIES**  
**TABLE 53**

	March 31,	December 31,
As at	2018	2017
Bank credit facilities and operating lines	\$70,000	\$70,000
Revolving loan agreement with Morguard	50,000	50,000
	120,000	120,000
Amounts drawn against credit facilities	(61,139)	(54,170)
	\$58,861	\$65,830

## PART VII

### RISKS AND UNCERTAINTIES

All real estate investments are subject to a degree of risk and uncertainty. Income producing property is affected by various factors, including general economic conditions and local market circumstances. Local business conditions such as oversupply of space or a reduction in demand particularly affect income property investments. Management attempts to manage these risks through geographic and asset class diversification. At March 31, 2018, the Trust held 48 properties in three assets classes (retail, office and industrial) and located in six provinces. The Trust is exposed to other risks as outlined below.

#### INTEREST RATE AND FINANCING RISK

The Trust is exposed to financial risks that arise from its indebtedness, including fluctuations in interest rates. Interest rate risk is managed by financing debt at fixed rates with maturities scheduled over a number of years. At March 31, 2018, 95.4% of the Trust's debt was at fixed rates.

As outlined in "Part VI – Liquidity and Capital Resources," the Trust has an ongoing requirement to access debt markets to refinance maturing debt as it comes due. There is a risk that lenders will not refinance such maturing debt on terms and conditions acceptable to the Trust or any terms at all.

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness the amount of all indebtedness of the Trust is not more than 60% of the gross book value of the Trust's total assets.

The following table provides the Trust's debt ratios compared to the borrowing limits established in the Declaration of Trust:

#### DEBT RATIOS

TABLE 54

As at	Borrowing Limits	March 31, 2018	December 31, 2017
Fixed-rate debt to gross book value of total assets	—%	42.2%	42.7%
Floating-rate debt to gross book value of total assets	15.0%	2.0%	1.8%
<b>Total indebtedness to gross book value of total assets</b>	<b>60.0%</b>	<b>44.2%</b>	<b>44.5%</b>

#### CREDIT RISK

Credit risk arises from the possibility that tenants may be unable to fulfil their lease commitments. Management mitigates this risk by ensuring that the Trust's tenant mix is diversified and by limiting the Trust's exposure to any one tenant.

#### LEASE ROLLOVER RISK

Lease rollover risk arises from the possibility that the Trust may experience difficulty renewing leases as they expire or in re-leasing space vacated by tenants upon lease expiry. Management attempts to stagger the lease expiry profile so that the Trust is not faced with disproportionate amounts of space expiring in any one year. Management further mitigates this risk by maintaining a diversified portfolio mix by both asset type and geography.

**LEASE PROFILE**  
**TABLE 55**

	Retail			Office			Industrial		
	SF	% of Portfolio	Weighted Average Contract Rent	SF	% of Portfolio	Weighted Average Contract Rent	SF	% of Portfolio	Weighted Average Contract Rent
(remainder of the year) 2018	577,507	14.3%	\$23.44	138,668	4.3%	\$25.33	55,372	10.4%	\$7.01
2019	250,627	6.2%	31.60	144,603	4.5%	23.01	13,082	2.4%	7.16
2020	545,349	13.5%	28.09	148,141	4.6%	22.41	4,679	0.9%	10.70
2021	807,232	20.0%	12.84	369,543	11.6%	21.73	83,734	15.7%	7.04
Thereafter	1,251,204	31.1%	25.47	1,948,283	61.0%	23.78	214,050	40.0%	5.91
Current vacancy	160,095	4.0%	—	232,970	7.3%	—	9,374	1.8%	—
	<b>4,033,008</b>	<b>100.0%</b>	<b>\$23.34</b>	<b>3,196,437</b>	<b>100.0%</b>	<b>\$23.14</b>	<b>534,152</b>	<b>100.0%</b>	<b>\$6.42</b>

**REMAINING 2018 EXPIRIES BY LOCATION (NET OF COMMITTED RENEWALS)**  
**TABLE 56**

	Retail		Office		Industrial		
Location	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	Total
British Columbia	1,160	\$37.00	1,457	\$45.88	—	\$—	2,617
Alberta	86,303	21.98	37,240	23.17	—	—	123,543
Saskatchewan	67,199	13.27	—	—	—	—	67,199
Manitoba	45,844	27.51	—	—	—	—	45,844
Ontario	377,001	24.76	99,971	25.84	55,372	7.01	532,344
	<b>577,507</b>	<b>\$23.44</b>	<b>138,668</b>	<b>\$25.33</b>	<b>55,372</b>	<b>\$7.01</b>	<b>771,547</b>

**ENVIRONMENTAL RISK**

The Trust is subject to various federal, provincial and municipal laws relating to the environment. The Trust's ongoing environmental management program includes regular review of tenant business uses and inspections of properties to ensure compliance, as well as appropriate testing by qualified environmental consultants when required. A Phase I environmental site assessment is performed on properties considered for acquisition. The Trust mitigates the cost of remediation by carrying environmental insurance where available.

**UNITHOLDER LIABILITY**

The Declaration of Trust provides that no unitholder or annuitant under a plan of which a unitholder acts as trustee or carrier will be held to have any personal liability as such, and that no recourse may be had to the private property of any unitholder or annuitant for satisfaction of any obligation or claim arising out of or in connection with any contract or obligation of the Trust. Only assets of the Trust are intended to be liable and subject to levy or execution.

The following provinces have legislation relating to unitholder liability protection: British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Certain of these statutes have not yet been judicially considered, and it is possible that reliance on such statutes by a unitholder could be successfully challenged on jurisdictional or other grounds. The Trustees will cause the operations of the Trust to be conducted, with the advice of counsel, in a manner and in such jurisdictions so as to avoid, as far as practicable, any material risk of liability to the unitholders for claims against the Trust. The Trustees will also cause the Trust to carry insurance, to the extent to which they determine to be possible and reasonable, for the benefit of unitholders and annuitants in such amounts as they consider adequate to cover non-contractual or non-excluded liability.

**GENERAL UNINSURED LOSSES**

The Trust has in place blanket comprehensive general liability, fire, flood, extended coverage and rental loss insurance with policy specifications, limits and deductibles customarily carried for similar properties. There are, however, certain types of risks (generally of a catastrophic nature such as from wars or environmental contamination) that are either uninsurable or not insurable on an economically viable basis. The Trust also carries insurance for earthquake risks, where appropriate,

subject to certain policy limits, deductibles and self-insurance arrangements, and will continue to carry such insurance if it is economical to do so. Should an insured or underinsured loss occur, the Trust could lose its investment in, and anticipated profits and cash flows from, one or more of its properties.

#### AVAILABILITY OF CASH FLOW

From time to time, because of items such as debt repayments and discretionary capital expenditures incurred to enhance the real estate portfolio, adjusted funds from operations may be less than the actual cash required by the Trust. In these situations, the Trust may use part of its debt capacity or reduce distributions in order to meet its obligations.

#### UNITS OUTSTANDING

Under the Declaration of Trust, the Trust is authorized to issue an unlimited number of units. Each unit represents an equal interest in the Trust together with all outstanding units. All units have equal voting rights at meetings held by the Trust. As at May 2, 2018, the Trust had 60,701,324 units outstanding (December 31, 2017 – 60,691,729). There have been no units repurchased for cancellation during 2018 as part of the Trust's participation in the normal course issuer bid.

#### UNITHOLDER TAXATION

The Trust is taxed as a "mutual fund trust" for income tax purposes. Under Part I of the Act, a Trust is not subject to income taxes to the extent that the income for tax purposes in a given year does not exceed the amount distributed to unitholders and deducted by the Trust for tax purposes. The Trustees intend to distribute or designate all taxable income directly earned by the Trust to unitholders of the Trust and to deduct such distributions and designations for income tax purposes. Accordingly, in prior years the Trust has not been required to record a provision for income taxes.

Legislation relating to the federal income taxation of a "specified investment flow-through" ("SIFT") trust or partnership was enacted in 2007. Under the SIFT rules, certain distributions attributable to a SIFT will not be deductible in computing the SIFT's taxable income, and the SIFT will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to Canadian corporations. Distributions paid by a SIFT as returns of capital will not be subject to this tax. The SIFT tax regime did not apply to the Trust prior to 2011 due to transitional relief available to certain SIFTs that were publicly listed before November 1, 2006.

The SIFT tax does not apply to a trust that meets prescribed conditions relating to the nature of its income and investments ("the REIT exception"). The Trust has reviewed its status under the legislation and has determined that it is not subject to this tax as it met the REIT exception at December 31, 2017, and throughout the year. Accordingly, no net additional current income tax expense or future income tax assets or liabilities have been recorded in the March 31, 2018, condensed consolidated financial statements.

The REIT exception is applied annually. As such, it will not be possible to determine if the Trust will satisfy the conditions of the REIT exception for 2018 or any subsequent year until the end of the particular year.



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## PART VIII

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### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Trust's critical accounting policies are those that management believes are the most important in portraying the Trust's financial condition and results and that require the most subjective judgment and estimates on the part of management.

#### REAL ESTATE PROPERTIES

Real estate properties include retail, office and industrial properties held to earn rental income (income producing properties) and properties or land that are being constructed or developed for future use as income producing properties. Real estate properties are recorded at fair value, determined based on available market evidence, at the balance sheet date. The Trust determined the fair value of each real estate property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet date, less future cash outflow pertaining to the respective leases. The real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, direct capitalization method and direct comparison approach. The discounted cash flow analysis is primarily based on discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 cash flows.

In applying the accounting policies to the real estate properties, judgment is required in determining whether certain costs are additions to the carrying amount of the property, in distinguishing between tenant incentives and tenant improvements, and, for properties under development, identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. Judgment is also applied in determining the extent and frequency of independent appraisals.

#### REVENUE RECOGNITION

The computation of cost reimbursements from tenants for realty taxes, insurance and common area maintenance charges is complex and involves a number of judgments, including the interpretation of terms and other tenant lease provisions. Tenant leases are not consistent in dealing with such cost reimbursements, and variations in computations can exist. Adjustments are made throughout the year to these cost recovery revenues based upon the Trust's best estimate of the final amounts to be billed and collected.

#### LEASES

The Trust makes judgments in determining whether certain leases, in particular those leases with long contractual terms where the lessee is the sole tenant in a property and long-term ground leases where the Trust is the lessee, are operating or finance leases. The Trust has determined that all of its tenant leases and long-term ground leases are operating leases.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

Management reports on a quarterly basis the fair value of financial instruments. The fair value of financial instruments approximates amounts at which these instruments could be exchanged between knowledgeable and willing parties. The estimated fair value may differ in amount from that which could be realized on an immediate settlement of the instruments. Management estimates the fair value of mortgages payable by discounting the cash flows of these financial obligations using market rates as at March 31, 2018, for debts of similar terms. The fair value of the convertible debentures is based on their market trading price (TSX: MRT.DB).

## PART IX

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### CONTROLS AND PROCEDURES CONCERNING FINANCIAL INFORMATION

The financial certification process project team has documented and assessed the design and effectiveness of the internal controls in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. This undertaking has enabled the Chief Executive Officer and Chief Financial Officer to attest that the design and effectiveness of the internal controls with regard to financial information are effective using the Committee of Sponsoring Organizations of the Treadway Commission Internal Control – Integrated Framework (2013). In order to ensure that the condensed consolidated financial statements and MD&A present fairly, in all material aspects, the financial position of the Trust and the results of its operations, management is responsible for establishing and maintaining disclosure controls and procedures, as well as internal control over financial reporting.

The Trust's management has evaluated the effectiveness of the Trust's disclosure controls and procedures and, based on such evaluation, has concluded that their design is adequate and effective for the three months ended March 31, 2018. The Trust's management has also evaluated the effectiveness of the internal controls over financial reporting and has concluded that the design is effective for the three months ended March 31, 2018.

An information disclosure policy constitutes the framework for the information disclosure process with regard to the annual and interim filings, as well as to the other reports filed or submitted under securities legislation. This policy aims, in particular, at identifying material information and validating the related reporting. Morguard's Disclosure Committee is responsible for ensuring compliance with this policy for both Morguard and the Trust. Morguard's and the Trust's senior management act as the Disclosure Committee, ensuring compliance with this policy and reviewing main documents to be filed with regulatory authorities to ensure that all significant information regarding operations is communicated in a timely manner.

## PART X

## ANALYSIS OF SELECTED FINANCIAL INFORMATION

Part X provides the reader with analysis of the key performance measures used in this MD&A and additional detail of the Trusts' equity-accounted investments to arrive at a presentation of the Trust's ownership share.

**RECONCILIATION OF NET OPERATING INCOME PER THE FINANCIAL STATEMENTS**  
**TABLE 57**

	Three Months Ended March 31,		
	2018	2017	Variance
Net operating income/(loss)			
Retail	\$17,954	\$19,383	(\$1,429)
Office	16,971	18,123	(1,152)
Industrial	836	799	37
<b>Net operating income – same assets</b>	<b>35,761</b>	<b>38,305</b>	<b>(2,544)</b>
Real estate properties held for development	90	119	(29)
Real estate properties held for sale/sold	(14)	(11)	(3)
<b>Net operating income before other adjustments</b>	<b>35,837</b>	<b>38,413</b>	<b>(2,576)</b>
<b>OTHER ADJUSTMENTS</b>			
Stepped rents	187	504	(317)
Lease cancellation fees	243	922	(679)
Area under development	1,379	203	1,176
<b>Net operating income per the financial statements</b>	<b>37,646</b>	<b>40,042</b>	<b>(2,396)</b>
Equity-accounted investments	1,049	1,047	2
<b>Net operating income from total real estate properties</b>	<b>\$38,695</b>	<b>\$41,089</b>	<b>(\$2,394)</b>

**NET (LOSS)/INCOME FROM EQUITY-ACCOUNTED INVESTMENTS**  
**TABLE 58**

	Three Months Ended March 31,		
	2018	2017	Variance
Net operating income	\$1,049	\$1,047	\$2
Other expenses	(260)	(271)	11
Fair value gains on real estate properties	56	41	15
	(204)	(230)	26
<b>Net income from equity-accounted investments</b>	<b>\$845</b>	<b>\$817</b>	<b>\$28</b>

**REAL ESTATE PROPERTIES – AT THE TRUST'S OWNERSHIP SHARE**  
**TABLE 59**

As at March 31, 2018	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Income producing properties	\$2,809,348	\$55,000	\$2,864,348
Properties under development	26,434	—	26,434
Held for development	30,950	—	30,950
<b>Total real estate properties</b>	<b>\$2,866,732</b>	<b>\$55,000</b>	<b>\$2,921,732</b>

As at December 31, 2017	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Income producing properties	\$2,817,236	\$55,000	\$2,872,236
Properties under development	13,630	—	13,630
Held for development	30,950	—	30,950
<b>Total real estate properties</b>	<b>\$2,861,816</b>	<b>\$55,000</b>	<b>\$2,916,816</b>

**LEASING COSTS AND CAPITAL EXPENDITURES – AT THE TRUST'S OWNERSHIP SHARE**  
**TABLE 60**

As at March 31, 2018	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Income producing properties	\$3,093	\$50	\$3,143
Properties under development	7,652	—	7,652
Held for development	—	—	—
<b>Total leasing costs and capital expenditures</b>	<b>\$10,745</b>	<b>\$50</b>	<b>\$10,795</b>

As at December 31, 2017	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Income producing properties	\$24,752	\$757	\$25,509
Properties under development	40,999	—	40,999
Held for development	—	—	—
<b>Total leasing costs and capital expenditures</b>	<b>\$65,751</b>	<b>\$757</b>	<b>\$66,508</b>

**FAIR VALUE (LOSSES)/GAINS ON REAL ESTATE PROPERTIES – AT THE TRUST'S OWNERSHIP SHARE**  
**TABLE 61**

For the three months ended March 31, 2018	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Income producing properties	(\$5,995)	\$56	(\$5,939)
Properties under development	—	—	—
Held for development	—	—	—
<b>Total fair value losses/(gains) on real estate properties</b>	<b>(\$5,995)</b>	<b>\$56</b>	<b>(\$5,939)</b>

For the three months ended March 31, 2017	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Income producing properties	\$12,197	\$41	\$12,238
Properties under development	—	—	—
Held for development	(200)	—	(200)
<b>Total fair value gains on real estate properties</b>	<b>\$11,997</b>	<b>\$41</b>	<b>\$12,038</b>

**MORTGAGES PAYABLE – AT THE TRUST'S OWNERSHIP SHARE**  
**TABLE 62**

As at March 31, 2018	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Mortgages payable before financing costs	\$1,073,712	\$27,104	\$1,100,816
Deferred financing costs	(2,321)	—	(2,321)
<b>Mortgages payable</b>	<b>\$1,071,391</b>	<b>\$27,104</b>	<b>\$1,098,495</b>

As at December 31, 2017	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Mortgages payable before financing costs	\$1,082,751	\$27,348	\$1,110,099
Deferred financing costs	(2,493)	—	(2,493)
<b>Mortgages payable</b>	<b>\$1,080,258</b>	<b>\$27,348</b>	<b>\$1,107,606</b>

**CASH FLOWS – AT THE TRUST'S OWNERSHIP SHARE**  
**TABLE 63**

For the three months ended March 31, 2018	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Cash provided by operating activities	\$25,296	\$174	\$25,470
Cash used in financing activities	(11,694)	(245)	(11,939)
Cash used in investing activities	(10,379)	(50)	(10,429)
<b>Net change in cash and cash equivalents</b>	<b>3,223</b>	<b>(121)</b>	<b>3,102</b>
Cash and cash equivalents, beginning of period	14,752	506	15,258
<b>Cash and cash equivalents, end of period</b>	<b>\$17,975</b>	<b>\$385</b>	<b>\$18,360</b>

For the three months ended March 31, 2017	Per Financial Statements	Equity-Accounted Investments	At the Trust's Ownership Share
Cash provided by/(used in) operating activities	\$16,796	(\$106)	\$16,690
Cash used in financing activities	(103,850)	(235)	(104,085)
Cash used in investing activities	(9,468)	(65)	(9,533)
<b>Net change in cash and cash equivalents</b>	<b>(96,522)</b>	<b>(406)</b>	<b>(96,928)</b>
Cash and cash equivalents, beginning of period	112,696	1,060	113,756
<b>Cash and cash equivalents, end of period</b>	<b>\$16,174</b>	<b>\$654</b>	<b>\$16,828</b>

## PART XI

## SUMMARY OF QUARTERLY RESULTS

## SUMMARY OF QUARTERLY RESULTS

TABLE 64

The following table provides a summary of quarterly operating results for the last eight quarters.

	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
Revenue from real estate properties	\$69,245	\$72,225	\$67,526	\$67,726
Property operating expenses	29,305	28,172	27,958	27,514
Property management fees	2,294	2,425	2,214	2,211
<b>Net operating income</b>	<b>37,646</b>	<b>41,628</b>	<b>37,354</b>	<b>38,001</b>
Interest expense	13,713	13,774	13,871	13,639
General and administrative	1,231	1,083	1,085	1,133
Other income	(59)	(83)	(37)	(17)
<b>Income before fair value (losses)/gains on real estate properties and net income/(loss) from equity-accounted investments</b>	<b>22,761</b>	<b>26,854</b>	<b>22,435</b>	<b>23,246</b>
Fair value (losses)/gains on real estate properties	(5,995)	(33,223)	(38,247)	28,248
Net income/(loss) from equity-accounted investments	845	(1,372)	594	892
<b>Net income/(loss)</b>	<b>\$17,611</b>	<b>(\$7,741)</b>	<b>(\$15,218)</b>	<b>\$52,386</b>

	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016
Revenue from real estate properties	\$71,277	\$72,088	\$67,919	\$69,394
Property operating expenses	28,919	27,037	27,472	27,643
Property management fees	2,316	2,372	2,230	2,288
<b>Net operating income</b>	<b>40,042</b>	<b>42,679</b>	<b>38,217</b>	<b>39,463</b>
Interest expense	13,803	14,792	13,748	13,935
General and administrative	1,216	1,191	1,119	1,173
Other income	(42)	(7)	(50)	(11,230)
<b>Income before fair value gains/(losses) on real estate properties and net income/(loss) from equity-accounted investments</b>	<b>25,065</b>	<b>26,703</b>	<b>23,400</b>	<b>35,585</b>
Fair value gains/(losses) on real estate properties	11,997	(29,655)	(14,829)	(17,584)
Net income/(loss) from equity-accounted investments	817	(4,257)	957	898
<b>Net income/(loss)</b>	<b>\$37,879</b>	<b>(\$7,209)</b>	<b>\$9,528</b>	<b>\$18,899</b>

## PART XII

### SUMMARY OF QUARTERLY GROSS LEASABLE AREA

#### RETAIL PROPERTIES

#### CHANGES IN GLA – ENCLOSED REGIONAL CENTRES, PREVIOUS EIGHT QUARTERS TABLE 65

In thousands of SF	2016				2017		2018	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
GLA – real estate properties – opening balance	3,490	3,490	3,490	3,490	3,490	3,530	3,510	3,479
Changes due to re-measurement	—	—	—	—	—	—	1	(1)
St. Laurent Centre – Everest College	—	—	—	—	—	—	(32)	—
Cambridge Centre – Sears	—	—	—	—	—	—	—	(138)
St. Laurent Centre – Sears (2nd Floor)	—	—	—	—	—	—	—	(61)
Changes due to development projects – completed <sup>1</sup>	—	—	—	—	40	(20)	—	—
<b>GLA – real estate properties</b>	<b>3,490</b>	<b>3,490</b>	<b>3,490</b>	<b>3,490</b>	<b>3,530</b>	<b>3,510</b>	<b>3,479</b>	<b>3,279</b>
Area under/held for development – opening balance	453	496	496	496	496	399	281	443
Parkland Mall - Sears	43	—	—	—	—	—	—	—
Cambridge Centre - Sears	—	—	—	—	—	—	138	(138)
Parkland Mall - Safeway	—	—	—	—	—	—	57	—
Cambridge Centre - various units	—	—	—	—	—	—	19	—
St. Laurent Centre – Everest College	—	—	—	—	—	—	(32)	—
St. Laurent Centre – Sears (1st Floor)	—	—	—	—	—	—	—	76
Pine Centre Mall – Sears	—	—	—	—	—	—	—	112
Changes due to development projects – completed <sup>1</sup>	—	—	—	—	(97)	(118)	(20)	—
<b>Area under/held for development</b>	<b>496</b>	<b>496</b>	<b>496</b>	<b>496</b>	<b>399</b>	<b>281</b>	<b>443</b>	<b>493</b>
<b>GLA for purposes of occupancy</b>	<b>2,994</b>	<b>2,994</b>	<b>2,994</b>	<b>2,994</b>	<b>3,131</b>	<b>3,229</b>	<b>3,036</b>	<b>2,786</b>

1. See Table 43 – Development Projects – Completed

#### CHANGES IN GLA – COMMUNITY STRIP CENTRES, PREVIOUS EIGHT QUARTERS TABLE 66

In thousands of SF	2016				2017		2018	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
GLA – real estate properties – opening balance	1,287	1,287	1,287	1,287	1,287	1,287	1,308	1,314
Changes due to re-measurement	—	—	—	—	—	—	—	1
Changes due to development projects – completed <sup>1</sup>	—	—	—	—	—	21	6	—
<b>GLA – real estate properties</b>	<b>1,287</b>	<b>1,287</b>	<b>1,287</b>	<b>1,287</b>	<b>1,287</b>	<b>1,308</b>	<b>1,314</b>	<b>1,315</b>
Area under/held for development – opening balance <sup>2</sup>	67	67	67	67	71	71	67	67
Woodbridge Square - Party City	—	—	—	4	—	(4)	—	—
<b>Area under/held for development</b>	<b>67</b>	<b>67</b>	<b>67</b>	<b>71</b>	<b>71</b>	<b>67</b>	<b>67</b>	<b>67</b>
<b>GLA for purposes of occupancy</b>	<b>1,220</b>	<b>1,220</b>	<b>1,220</b>	<b>1,216</b>	<b>1,216</b>	<b>1,241</b>	<b>1,247</b>	<b>1,248</b>

1. See Table 43 – Development Projects – Completed

2. Includes 67 SF of GLA held for development

## OFFICE PROPERTIES

**CHANGES IN GLA – SINGLE-/DUAL-TENANT BUILDINGS, PREVIOUS EIGHT QUARTERS**  
**TABLE 67**

In thousands of SF	2016				2017			2018	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	
GLA – real estate properties – opening balance	2,249	2,250	2,250	2,250	2,250	2,250	2,248	2,248	
Changes due to re-measurement	1	—	—	—	—	(2)	—	(2)	
<b>GLA – real estate properties</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,248</b>	<b>2,248</b>	<b>2,246</b>	
Area under/held for development – opening balance <sup>2</sup>	43	43	43	43	43	43	43	43	
<b>Area under/held for development</b>	<b>43</b>	<b>43</b>	<b>43</b>	<b>43</b>	<b>43</b>	<b>43</b>	<b>43</b>	<b>43</b>	
<b>GLA for purposes of occupancy</b>	<b>2,207</b>	<b>2,207</b>	<b>2,207</b>	<b>2,207</b>	<b>2,207</b>	<b>2,205</b>	<b>2,205</b>	<b>2,203</b>	

2. Includes 43 SF of GLA held for development

**CHANGES IN GLA – MULTI-TENANT BUILDINGS, PREVIOUS EIGHT QUARTERS**  
**TABLE 68**

In thousands of SF	2016				2017			2018	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	
GLA – real estate properties – opening balance	1,116	989	994	994	995	995	993	993	
Changes due to re-measurement	—	—	—	1	—	(2)	—	—	
Centre de la Cité – disposition <sup>2</sup>	(127)	—	—	—	—	—	—	—	
Changes due to development projects – completed <sup>1</sup>	—	5	—	—	—	—	—	—	
<b>GLA – real estate properties</b>	<b>989</b>	<b>994</b>	<b>994</b>	<b>995</b>	<b>995</b>	<b>993</b>	<b>993</b>	<b>993</b>	

1. See Table 43 – Development Projects – Completed

2. See Table – Dispositions

## INDUSTRIAL PROPERTIES

**CHANGES IN GLA – INDUSTRIAL PROPERTIES, PREVIOUS EIGHT QUARTERS**  
**TABLE 69**

In thousands of SF	2016				2017			2018	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	
<b>GLA – real estate properties</b>	<b>534</b>	<b>534</b>	<b>534</b>	<b>534</b>	<b>534</b>	<b>534</b>	<b>534</b>	<b>534</b>	



**BALANCE SHEETS**

In thousands of Canadian dollars

As at	Note	March 31, 2018	December 31, 2017
<b>ASSETS</b>			
<b>Non-current assets</b>			
Real estate properties	4	\$2,866,732	\$2,861,816
Equity-accounted investment	5	27,427	27,080
		<b>2,894,159</b>	2,888,896
<b>Current assets</b>			
Amounts receivable		13,480	16,601
Prepaid expenses and other		7,120	842
Cash and cash equivalents		17,975	14,752
		<b>38,575</b>	32,195
<b>Total assets</b>		<b>\$2,932,734</b>	\$2,921,091
<b>LIABILITIES AND UNITHOLDERS' EQUITY</b>			
<b>Non-current liabilities</b>			
Mortgages payable	7	\$837,676	\$990,959
Convertible debentures	8	167,448	166,983
Other liabilities		3,715	3,728
		<b>1,008,839</b>	1,161,670
<b>Current liabilities</b>			
Mortgages payable	7	233,715	89,299
Accounts payable and accrued liabilities		61,627	51,670
Loan payable	12(b)	5,000	35,000
Bank indebtedness	9	54,830	17,861
		<b>355,172</b>	193,830
<b>Total liabilities</b>		<b>1,364,011</b>	1,355,500
Unitholders' equity		<b>1,568,723</b>	1,565,591
		<b>\$2,932,734</b>	\$2,921,091

**Commitments and contingencies**

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See accompanying notes to the condensed consolidated financial statements.

**On behalf of the Trustees:**

(Signed) "David King"

(Signed) "Paul Cobb"

**David King,**  
Chairman of the Board of Trustees**Paul Cobb,**  
Trustee

## STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

In thousands of Canadian dollars, except per unit amounts

For the three months ended March 31,	Note	2018	2017
Revenue from real estate properties	10	\$69,245	\$71,277
Property operating expenses	13(a)	29,305	28,919
Property management fees		2,294	2,316
<b>Net operating income</b>		<b>37,646</b>	<b>40,042</b>
Interest expense	11	13,713	13,803
General and administrative	13(b)	1,231	1,216
Other income		(59)	(42)
<b>Income before fair value (losses)/gains and net income from equity-accounted investment</b>		<b>22,761</b>	<b>25,065</b>
Fair value (losses)/gains on real estate properties	4	(5,995)	11,997
Net income from equity-accounted investment	5	845	817
<b>Net income and comprehensive income</b>		<b>17,611</b>	<b>37,879</b>
<b>NET INCOME PER UNIT</b>	14(d)		
Basic		\$0.29	\$0.63
Diluted		\$0.27	\$0.56

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF UNITHOLDERS' EQUITY

In thousands of Canadian dollars, except number of units

	Number of Units	Issue of Units	Retained Earnings	Equity Component of Convertible Debentures	Contributed Surplus	Total Unitholders' Equity
<b>Unitholders' equity, January 1, 2017</b>	60,600,707	\$610,499	\$938,226	\$6,120	\$338	\$1,555,183
Repurchase of units	(50,300)	(507)	(259)	—	—	(766)
2012 Debentures converted	731	18	—	—	—	18
2012 Debentures redeemed	—	—	—	(1,526)	1,526	—
Net income	—	—	37,879	—	—	37,879
Distributions to unitholders	—	—	(14,181)	—	—	(14,181)
Issue of units – DRIP <sup>1</sup>	23,805	363	(363)	—	—	—
<b>Unitholders' equity, March 31, 2017</b>	60,574,943	610,373	961,302	4,594	1,864	1,578,133
Net income	—	—	29,427	—	—	29,427
Distributions to unitholders	—	—	(41,969)	—	—	(41,969)
Issue of units – DRIP	116,786	1,690	(1,690)	—	—	—
<b>Unitholders' equity, December 31, 2017</b>	60,691,729	612,063	947,070	4,594	1,864	1,565,591
<b>Net income</b>	—	—	<b>17,611</b>	—	—	<b>17,611</b>
<b>Distributions to unitholders</b>	—	—	<b>(14,479)</b>	—	—	<b>(14,479)</b>
<b>Issue of units – DRIP</b>	<b>6,473</b>	<b>88</b>	<b>(88)</b>	—	—	—
<b>Unitholders' equity, March 31, 2018</b>	<b>60,698,202</b>	<b>\$612,151</b>	<b>\$950,114</b>	<b>\$4,594</b>	<b>\$1,864</b>	<b>\$1,568,723</b>

1. Distribution Reinvestment Plan ("DRIP")

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

For the three months ended March 31,	Note	2018	2017
<b>OPERATING ACTIVITIES</b>			
Net income		<b>\$17,611</b>	\$37,879
Add/(deduct) items not affecting cash	15(a)	<b>5,621</b>	(13,021)
Distributions from equity-accounted investment	5	<b>498</b>	397
Additions to tenant incentives and leasing commissions		<b>(366)</b>	(1,206)
Net change in non-cash operating assets and liabilities	15(b)	<b>1,932</b>	(7,253)
<b>Cash provided by operating activities</b>		<b>25,296</b>	16,796
<b>FINANCING ACTIVITIES</b>			
Repayment of mortgages			
Principal instalment repayments		<b>(9,039)</b>	(8,794)
Net repayment of 2012 Debentures	8	<b>—</b>	(99,957)
Proceeds from bank indebtedness	9	<b>36,969</b>	—
Proceeds from loan payable	12(b)	<b>—</b>	15,000
Repayment of loan payable	12(b)	<b>(30,000)</b>	—
Distributions to unitholders		<b>(9,624)</b>	(9,333)
Units repurchased for cancellation		<b>—</b>	(766)
<b>Cash used in financing activities</b>		<b>(11,694)</b>	(103,850)
<b>INVESTING ACTIVITIES</b>			
Capital expenditures on real estate properties		<b>(10,379)</b>	(9,468)
<b>Cash used in investing activities</b>		<b>(10,379)</b>	(9,468)
<b>Net change in cash and cash equivalents</b>		<b>3,223</b>	(96,522)
Cash and cash equivalents, beginning of period		<b>14,752</b>	112,696
<b>Cash and cash equivalents, end of period</b>		<b>\$17,975</b>	\$16,174

See accompanying notes to the condensed consolidated financial statements.

## NOTES

For the three months ended March 31, 2018 and 2017

In thousands of Canadian dollars, except units, per unit amounts and where otherwise noted

### NOTE 1

#### NATURE AND FORMATION OF THE TRUST

Morguard Real Estate Investment Trust ("the Trust") is a "closed-end" real estate investment trust governed pursuant to an amended and restated declaration of trust dated May 5, 2015 ("the Declaration of Trust"), under, and governed by, the laws of the Province of Ontario. The Trust commenced active operations on October 14, 1997. The Trust units trade on the Toronto Stock Exchange ("TSX") under the symbol "MRT.UN". The Trust owns a diverse portfolio of retail, office and industrial properties located in six Canadian provinces. The Trust's head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

The Trust has a property management agreement with Morguard Investments Limited ("MIL"), a subsidiary of Morguard Corporation ("Morguard"). Morguard is the parent company of the Trust, owning 56.01% of the outstanding units as at March 31, 2018. Morguard is a real estate company that owns a diversified portfolio of multi-suite residential, retail, hotel, office and industrial properties. Morguard also provides advisory and management services to institutional and other investors.

### NOTE 2

#### STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

These condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") IAS 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board ("IASB"), and thus do not contain all of the disclosures applicable to the annual audited consolidated financial statements.

These condensed consolidated financial statements use the same accounting policies and methods of their application as the most recent annual consolidated financial statements and should be read in conjunction with the most recent annual audited consolidated financial statements.

The condensed consolidated financial statements were approved and authorized for issue by the Board of Trustees ("the Trustees") on May 2, 2018.

### NOTE 3

#### ADOPTION OF ACCOUNTING STANDARDS

##### Current Accounting Policy Changes

##### IFRS 15, "Revenue from Contracts with Customers" ("IFRS 15")

In May 2014, the IASB issued IFRS 15, a single comprehensive model to account for revenue arising from contracts with customers. The objective of IFRS 15 is to establish the principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with a customer. The core principle of the standard is that an entity will recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects consideration to which the entity expects to be entitled in exchange for those goods and services. The standard has a mandatory effective date for annual periods beginning on or after January 1, 2018.

The Trust has assessed the impact of IFRS 15 and has determined that the pattern of revenue recognition will remain unchanged upon adoption of the standard. The assessment included a review of contracts for the scoped-in streams including rental revenue, utilities, parking, common area maintenance ("CAM"), and other ancillary revenue. The impact was limited to additional note disclosure (Note 10) on the disaggregation of some of the Trust's revenue streams noted above. The Trust has adopted the standard on January 1, 2018, and applied the requirements of the standard retrospectively.

**IFRS 9 (2014), "Financial Instruments" ("IFRS 9")**

The final version of IFRS 9 was issued by the IASB in July 2014 and will replace IAS 39, "Financial Instruments: Recognition and Measurement" ("IAS 39"). IFRS 9 addresses the classification and measurement of all financial assets and liabilities within the scope of the current IAS 39 and a new expected loss impairment model that will require more timely recognition of expected credit losses and a substantially reformed model for hedge accounting. Included also are the requirements to measure debt-based financial assets at either amortized cost or fair value through profit or loss and to measure equity-based financial assets either as held-for-trading or as fair value through other comprehensive income ("FVTOCI"). No amounts are reclassified out of other comprehensive income if the FVTOCI option is elected. Additionally, embedded derivatives in financial assets would no longer be bifurcated and accounted for separately under IFRS 9. The standard has a mandatory effective date for annual periods beginning on or after January 1, 2018.

The adoption of IFRS 9 had no impact on the Trust's condensed consolidated financial statements.

**IAS 40, "Investment Property" ("IAS 40")**

In December 2016, the IASB issued an amendment to IAS 40, clarifying certain existing IAS 40 requirements. The amendment requires that an asset be transferred to, or from, investment property only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. These amendments are effective for annual periods beginning on or after January 1, 2018.

The amendment had no impact on the Trust's condensed consolidated financial statements.

**Future Accounting Policy Changes****IFRS 16, "Leases" ("IFRS 16")**

In January 2016, the IASB issued IFRS 16. The new standard requires that for most leases, lessees must initially recognize a lease liability for the obligation to make lease payments and a corresponding right-of-use asset for the right to use the underlying asset for the lease term. Lessor accounting, however, remains largely unchanged, and the distinction between operating and finance leases is retained. This standard will be effective for annual periods beginning after January 1, 2019, with early adoption permitted so long as IFRS 15 has been adopted.

The Trust is currently assessing the impact of IFRS 16 on its condensed consolidated financial statements.

**NOTE 4****REAL ESTATE PROPERTIES**

Real estate properties consist of the following:

<b>As at</b>	<b>March 31, 2018</b>	<b>December 31, 2017</b>
Income producing properties	<b>\$2,809,348</b>	\$2,817,236
Properties under development	<b>26,434</b>	13,630
Held for development	<b>30,950</b>	30,950
	<b>\$2,866,732</b>	\$2,861,816

Reconciliations of the carrying amounts for real estate properties at the beginning and end of the current financial period are set out below:

As at March 31, 2018	Income Producing Properties	Properties Under Development	Held for Development	Total Real Estate Properties
Balance as at December 31, 2017	\$2,817,236	\$13,630	\$30,950	\$2,861,816
Additions:				
Capital expenditures/capitalized costs	712	7,652	—	8,364
Tenant improvements, tenant incentives and commissions	2,381	—	—	2,381
Reclassifications	(5,152)	5,152	—	—
Fair value losses	(5,995)	—	—	(5,995)
Other changes	166	—	—	166
<b>Balance as at March 31, 2018</b>	<b>\$2,809,348</b>	<b>\$26,434</b>	<b>\$30,950</b>	<b>\$2,866,732</b>

As at December 31, 2017	Income Producing Properties	Properties Under Development	Held for Development	Total Real Estate Properties
Balance as at December 31, 2016	\$2,767,315	\$27,833	\$30,950	\$2,826,098
Additions:				
Capital expenditures/capitalized costs	16,859	40,999	—	57,858
Tenant improvements, tenant incentives and commissions	7,893	—	—	7,893
Reclassifications	55,202	(55,202)	—	—
Fair value losses	(31,225)	—	—	(31,225)
Other changes	1,192	—	—	1,192
Balance as at December 31, 2017	\$2,817,236	\$13,630	\$30,950	\$2,861,816

MIL provides appraisal services to the Trust (Note 12). MIL's valuation team consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Management reviews both the valuation processes and results at least once every quarter, in line with the Trust's quarterly reporting dates.

Generally, the Trust's real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. The primary method of valuation used by the Trust is discounted cash flow. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 net operating income.

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

	March 31, 2018			December 31, 2017		
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
<b>RETAIL</b>						
Discount rate	8.0%	6.0%	6.8%	8.0%	6.0%	6.8%
Terminal cap rate	7.5%	5.3%	6.0%	7.5%	5.3%	6.0%
<b>OFFICE</b>						
Discount rate	7.8%	5.5%	6.5%	7.8%	5.5%	6.6%
Terminal cap rate	7.3%	4.5%	5.7%	7.3%	4.5%	5.7%
<b>INDUSTRIAL</b>						
Discount rate	7.8%	6.5%	7.1%	7.5%	6.5%	7.0%
Terminal cap rate	7.3%	6.0%	6.6%	7.0%	6.0%	6.5%

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 4.5% to 8.0% applied to a stabilized net operating income (December 31, 2017 – 4.5% to 8.0%), resulting in an overall weighted average capitalization rate of 6.3% (December 31, 2017 – 6.3%). The total stabilized annual net operating income at March 31, 2018, was \$169,610 (December 31, 2017 – \$169,244). Values are most sensitive to changes in discount rates, capitalization rates and timing or variability of cash flows.

Excluded from the above analysis is a retail property located in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. As at March 31, 2018, the value of the property is in the underlying land value with minimal holding income, and it has been valued using recent comparable land sales.

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at March 31, 2018, would decrease by \$103,292 or increase by \$111,853, respectively.

## NOTE 5

### EQUITY-ACCOUNTED INVESTMENT

On December 22, 2011, the Trust and a major Canadian pension fund each acquired a 50% interest in a limited partnership that owns and operates a 304,000 square foot Class A office complex located in downtown Edmonton, Alberta, in which the Trust has a total original net investment of \$28,008. The Trust has joint control over the limited partnership and accounts for its investment using the equity method.

As at	March 31, 2018	December 31, 2017
Balance, beginning of period	\$27,080	\$28,201
Equity income	845	931
Distributions to partners	(498)	(2,672)
Contributions from partners	—	620
<b>Balance, end of period</b>	<b>\$27,427</b>	<b>\$27,080</b>



The following details the Trust's share of the limited partnership's aggregated assets, liabilities and results of operations accounted for under the equity method for the following periods:

	March 31, 2018	December 31, 2017
<b>As at</b>		
Real estate properties	\$55,000	\$55,000
Current assets	534	605
<b>Total assets</b>	<b>\$55,534</b>	<b>\$55,605</b>
Non-current liabilities	\$26,114	\$26,363
Current liabilities	1,993	2,162
<b>Total liabilities</b>	<b>\$28,107</b>	<b>\$28,525</b>
<b>For the three months ended March 31,</b>	<b>2018</b>	<b>2017</b>
Revenue from real estate properties	\$1,616	\$1,626
Property operating expenses	567	579
<b>Net operating income</b>	<b>1,049</b>	<b>1,047</b>
Other expenses	(260)	(271)
Fair value gains on real estate properties	56	41
<b>Net income</b>	<b>\$845</b>	<b>\$817</b>

The real estate properties included above in the Trust's equity-accounted investment are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. As at March 31, 2018, the property was valued using a discount rate of 7.3% (December 31, 2017 – 7.3%), a terminal cap rate of 6.3% (December 31, 2017 – 6.3%) and a stabilized cap rate of 7.8% (December 31, 2017 – 6.3%). The stabilized annual net operating income as at March 31, 2018, was \$4,513 (December 31, 2017 – \$4,565).

## NOTE 6

### CO-OWNERSHIP INTERESTS

The Trust is a co-owner in several properties, listed below, that are subject to joint control based on the Trust's decision-making authority with regard to the relevant activities of the properties. These co-ownerships have been classified as joint operations and, accordingly, the Trust recognizes its rights to and obligations for the assets, liabilities, revenue and expenses of these co-ownerships in the respective lines in the condensed consolidated financial statements.

Jointly Controlled Operations	Location	Property Type	Trust's Ownership Share	
			2018	2017
505 Third Street	Calgary, AB	Office	50%	50%
Scotia Place	Edmonton, AB	Office	20%	20%
Prairie Mall	Grande Prairie, AB	Retail	50%	50%
Heritage Place	Ottawa, ON	Office	50%	50%
Standard Life Centre	Ottawa, ON	Office	50%	50%
77 Bloor	Toronto, ON	Office	50%	50%
Woodbridge Square	Woodbridge, ON	Retail	50%	50%
825 Des Érables	Salaberry-de-Valleyfield, QC	Industrial	50%	50%
Place Innovation	Saint-Laurent, QC	Office	50%	50%

The following amounts, included in these condensed consolidated financial statements, represent the Trust's proportionate share of the assets and liabilities of the nine co-ownerships as at March 31, 2018 and December 31, 2017, and the results of operations for the three months ended March 31, 2018 and 2017:

	March 31, 2018	December 31, 2017
<b>As at</b>		
Assets	<b>\$522,277</b>	\$527,299
Liabilities	<b>\$175,242</b>	\$177,503
<b>For the three months ended March 31,</b>	<b>2018</b>	<b>2017</b>
Revenue	<b>\$12,965</b>	\$14,598
Expenses	<b>8,054</b>	8,135
Income before fair value adjustments	<b>4,911</b>	6,463
Fair value losses on real estate properties	<b>(6,646)</b>	(5,249)
<b>Net (loss)/income</b>	<b>(\$1,735)</b>	\$1,214

**NOTE 7**  
**MORTGAGES PAYABLE**

Mortgages payable consist of the following:

	March 31, 2018	December 31, 2017
<b>As at</b>		
Mortgages payable before deferred financing costs	<b>\$1,073,712</b>	\$1,082,751
Deferred financing costs	<b>(2,321)</b>	(2,493)
Mortgages payable	<b>\$1,071,391</b>	\$1,080,258
Mortgages payable – non-current	<b>\$837,676</b>	\$990,959
Mortgages payable – current	<b>233,715</b>	89,299
Mortgages payable	<b>\$1,071,391</b>	\$1,080,258

The aggregate principal repayments and balances maturing on the mortgages payable as at March 31, 2018, together with the weighted average contractual rate on debt maturing in the year indicated, are as follows:

	Principal Instalment Repayments	Balances Maturing	Total	Weighted Average Contractual Rate on Balance Maturing
2018 (remainder of year)	\$25,456	\$55,464	\$80,920	4.2%
2019	29,145	162,122	191,267	3.6%
2020	28,130	114,493	142,623	4.6%
2021	22,581	153,525	176,106	4.2%
2022	19,428	162,069	181,497	3.8%
Thereafter	24,052	277,247	301,299	4.1%
	<b>\$148,792</b>	<b>\$924,920</b>	<b>\$1,073,712</b>	<b>4.1%</b>

Substantially all of the Trust's rental properties and related rental revenue have been pledged as collateral for the mortgages payable.

**NOTE 8****CONVERTIBLE DEBENTURES****2016 Debentures**

On December 30, 2016, the Trust issued a \$175,000 principal amount of 4.50% convertible unsecured subordinated debentures ("2016 Debentures") maturing on December 31, 2021 ("2016 Debenture Maturity Date"), of which a \$50,000 principal amount was purchased by Morguard at the offering price. As at March 31, 2018, Morguard held a total of \$60,000 principal amount of the 2016 Debentures (December 31, 2017 – \$60,000).

Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year, commencing on June 30, 2017.

The 2016 Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the balance sheets. The following table summarizes the allocation of the principal amount and related issue costs of the 2016 Debentures at the date of original issue. The portion of issue costs attributable to the liability of \$4,991 has been capitalized and will be amortized over the term to maturity, while the remaining amount of \$139 has been charged to equity.

	Principal Amount Issued	Liability	Equity
Transaction date – December 30, 2016	\$175,000	\$170,267	\$4,733
Issue costs	(5,130)	(4,991)	(139)
	<b>\$169,870</b>	<b>\$165,276</b>	<b>\$4,594</b>

Each 2016 Debenture is convertible into freely tradable units of the Trust at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the 2016 Debenture Maturity Date at a conversion price of \$20.40 per unit, being a rate of approximately 49.0196 units per thousand principal amount of 2016 Debentures, subject to adjustment.

The 2016 Debentures payable consist of the following:

As at	March 31, 2018	December 31, 2017
Convertible debentures – liability	<b>\$170,267</b>	\$170,267
Convertible debentures – accretion	<b>1,057</b>	831
Convertible debentures before issue costs	<b>171,324</b>	171,098
Issue costs	<b>(3,876)</b>	(4,115)
Convertible debentures	<b>\$167,448</b>	\$166,983

Interest and principal payments on the 2016 Debentures are as follows:

	Interest	Principal	Total
2017	\$7,875	\$—	\$7,875
2018	7,875	—	7,875
2019	7,875	—	7,875
2020	7,875	—	7,875
2021	7,875	175,000	182,875
	<b>\$39,375</b>	<b>\$175,000</b>	<b>\$214,375</b>

**Redemption Rights**

Each 2016 Debenture is redeemable any time from January 1, 2020, to the close of business on December 31, 2020, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest at the Trust's sole option provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the Conversion Price.

From January 1, 2021, to the close of business on December 31, 2021, the 2016 Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest at the Trust's sole option.

**Repayment Options****Payment Upon Redemption or Maturity**

The Trust may satisfy its obligation to repay the principal amounts of the 2016 Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the 2016 Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the 2016 Debenture Maturity Date, as applicable.

**Interest Payment Election**

The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the 2016 Debentures, in which event the holders of the 2016 Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

**2012 Debentures**

On December 9, 2016, the Trust announced that it would redeem all of its outstanding 2012 Debentures on January 9, 2017 ("Redemption Date"). The redemption price was paid in cash and was \$1,000 per debenture together with accrued and unpaid interest on the debentures up to, but not including, the Redemption Date. On January 6, 2017, \$18 of the 2012 Debentures were converted into 731 units. The remaining \$149,957 of the 2012 Debentures were redeemed on the Redemption Date for \$99,957 in cash and \$50,000 in settlement of loan receivable from Morguard.

**NOTE 9****BANK INDEBTEDNESS**

The Trust has credit facilities and operating lines of credit totalling \$70,000 (December 31, 2017 – \$70,000), which renew annually and are secured by fixed charges on specific properties owned by the Trust.

As at March 31, 2018, the Trust had borrowed \$54,830 (December 31, 2017 – \$17,861) on its credit facilities and issued letters of credit in the amount of \$1,309 (December 31, 2017 – \$1,309) related to these facilities.

The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at March 31, 2018 and 2017, the Trust was in compliance with all covenants and undertakings. As the bank indebtedness is current and at prevailing market rates, the carrying value of the debt as at March 31, 2018, approximates fair value.

**NOTE 10****REVENUE FROM REAL ESTATE PROPERTIES**

Revenue from real estate properties consists of the following:

For the three months ended March 31,	2018	2017
Rental income	\$41,579	\$41,184
CAM recoveries	14,958	15,722
Property tax recoveries	11,297	11,612
Other ancillary revenue	1,245	1,950
Amortized rents	166	809
	<b>\$69,245</b>	<b>\$71,277</b>

**NOTE 11****INTEREST EXPENSE**

The components of interest expense are as follows:

For the three months ended March 31,	2018	2017
Interest on mortgages payable	<b>\$10,833</b>	\$11,313
Amortization of deferred financing costs – mortgages	<b>172</b>	175
	<b>11,005</b>	11,488
Interest on convertible debentures	<b>1,942</b>	2,101
Accretion on convertible debentures, net	<b>226</b>	208
Amortization of deferred financing costs – convertible debentures	<b>239</b>	219
	<b>2,407</b>	2,528
Interest on bank indebtedness	<b>269</b>	11
Interest on loan payable and other	<b>194</b>	9
Capitalized interest	<b>(162)</b>	(233)
	<b>32</b>	(224)
	<b>\$13,713</b>	\$13,803

**NOTE 12****RELATED PARTY TRANSACTIONS**

Related party transactions are summarized as follows:

**(a) Agreement with Morguard Investments Limited**

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.2% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under a leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

During the year, the Trust incurred/(earned) the following:

For the three months ended March 31,	2018	2017
Property management fees <sup>1</sup>	\$2,320	\$2,348
Appraisal/valuation fees	90	94
Information services	55	55
Leasing fees	383	690
Project administration fees	119	64
Project management fees	152	157
Risk management fees	74	74
Internal audit fees	36	36
Off-site administrative charges	459	455
Rental revenue	(57)	(50)
	<b>\$3,631</b>	<b>\$3,923</b>

1. Includes property management fees on equity-accounted investment.

The following amounts relating to MIL are included in the balance sheets:

As at	March 31, 2018	December 31, 2017
Accounts payable and accrued liabilities, net	<b>\$1,182</b>	<b>\$1,891</b>

#### (b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$50,000. The promissory notes are interest bearing at the lender's borrowing rate and are due on demand subject to available funds.

#### Loan Payable to Morguard

During the three months ended March 31, 2018, a gross amount of \$30,000 was repaid to Morguard, and as at March 31, 2018, \$5,000 remains payable to Morguard (December 31, 2017 – \$35,000). For the three months ended March 31, 2018, the Trust incurred interest expense in the amount of \$194 (2017 – \$9) at an interest rate of 3.35% (2017 – 2.6%).

#### Loan Receivable from Morguard

During the three months ended March 31, 2018, there were no advances or repayments, and as at March 31, 2018, and December 31, 2017 there was no loan receivable from Morguard. For the three months ended March 31, 2018, the Trust did not earn interest income on loans receivable from Morguard (2017 – \$28).

#### (c) Sublease with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the three months ended March 31, 2018, the Trust incurred rent expense in the amount of \$51 (2017 – \$50).

#### (d) Amounts Receivable from and Accounts Payable to Morguard (Excluding MIL)

Other than the revolving loan, the following additional amounts relating to Morguard are included in the balance sheets:

As at	March 31, 2018	December 31, 2017
Amounts receivable	<b>\$68</b>	\$63
Accounts payable and accrued liabilities	<b>\$25</b>	\$16

#### (e) Rental Revenue from Morguard (Excluding MIL)

Morguard is a tenant in one of the Trust's properties. For the three months ended March 31, 2018, the Trust earned rental revenue in the amount of \$26 (2017 – \$27).

**NOTE 13****EXPENSES****(a) Property Operating Expenses**

Property operating expenses consist of the following:

For the three months ended March 31,	2018	2017
Property taxes	\$12,615	\$12,614
Repairs and maintenance	7,325	7,462
Utilities	4,136	3,790
Other operating expenses	5,229	5,053
	<b>\$29,305</b>	<b>\$28,919</b>

**(b) General and Administrative**

General and administrative expenses consist of the following:

For the three months ended March 31,	2018	2017
Trustees' fees and expenses	\$76	\$70
Professional and compliance fees	390	415
Other administrative expenses	765	731
	<b>\$1,231</b>	<b>\$1,216</b>

**NOTE 14****UNITHOLDERS' EQUITY****(a) Units Outstanding**

The Trust is authorized to issue an unlimited number of units. The following table summarizes the changes in units from January 1, 2017 to March 31, 2018:

As at	March 31, 2018	December 31, 2017
Balance, beginning of period	60,691,729	60,600,707
Distribution Reinvestment Plan	6,473	140,591
Debentures converted	—	731
Repurchase of units	—	(50,300)
<b>Balance, end of period</b>	<b>60,698,202</b>	<b>60,691,729</b>

Total distributions recorded, accrued and paid during the three months ended March 31, 2018, amounted to \$14,479 or \$0.24 per unit (2017 – \$14,181 or \$0.24 per unit). On March 15, 2018, the Trust declared a distribution in the amount of \$0.08 per unit for the month of March 2018. This distribution was paid to unitholders on April 16, 2018. On April 16, 2018, the Trust declared a distribution of \$0.08 per unit payable on May 15, 2018.

**(b) Normal Course Issuer Bid**

On February 5, 2018, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 7, 2018, and ending February 6, 2019, the Trust may purchase for cancellation on the TSX up to 3,034,586 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$11,500 principal amount of the 2016 Debentures due on the 2016 Debenture Maturity Date, 10% of the public float of outstanding 2016 Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.

During the three months ended March 31, 2018, the Trust did not purchase any units for cancellation (2017 – 50,300 units) for cash consideration of \$nil (2017 – \$766). The excess of the purchase price of the units over the average carrying value was \$nil (2017 – \$259).

**(c) Distribution Reinvestment Plan**

Under the Trust's Distribution Reinvestment Plan, unitholders can elect to reinvest cash distributions into additional units at a weighted average trading price of the units on the TSX for the 20 trading days immediately preceding the applicable date of distribution. During the three months ended March 31, 2018, the Trust issued 6,473 units under the DRIP (2017 – 23,805 units).

**(d) Net Income Per Unit**

The following table sets forth the computation of basic and diluted net income per unit:

For the three months ended March 31,	2018	2017
Net income – basic	<b>\$17,611</b>	\$37,879
Net income – diluted	<b>\$20,018</b>	\$40,407
Weighted average number of units outstanding – basic	<b>60,694</b>	60,601
Weighted average number of units outstanding – diluted	<b>74,075</b>	72,612
Net income per unit – basic	<b>\$0.29</b>	\$0.63
Net income per unit – diluted	<b>\$0.27</b>	\$0.56

To calculate net income – diluted, interest, accretion and the amortization of financing costs on convertible debentures outstanding that were expensed during the year are added back to net income – basic. The weighted average number of units outstanding – diluted is calculated as if all convertible debentures outstanding as at March 31, 2018, had been converted into units of the Trust at the beginning of the year.

**NOTE 15****STATEMENTS OF CASH FLOWS****(a) Items Not Affecting Cash**

For the three months ended March 31,	2018	2017
Fair value losses/(gains) on real estate properties	<b>\$5,995</b>	(\$11,997)
Net income from equity-accounted investment	<b>(845)</b>	(817)
Amortized stepped rent	<b>(296)</b>	(533)
Amortized free rent	<b>53</b>	(358)
Amortization of deferred financing costs – mortgages	<b>172</b>	175
Amortization of tenant incentives	<b>77</b>	82
Amortization of deferred financing costs – convertible debentures	<b>239</b>	219
Accretion of convertible debentures	<b>226</b>	208
	<b>\$5,621</b>	(\$13,021)



**(b) Net Change in Non-Cash Operating Assets and Liabilities**

For the three months ended March 31,	2018	2017
Amounts receivable	\$3,121	(\$2,164)
Prepaid expenses and other	(6,278)	(6,048)
Accounts payable, accrued and other liabilities	5,089	959
	<b>\$1,932</b>	<b>(\$7,253)</b>

Other supplemental cash flow information consists of the following:

Interest paid	\$11,150	\$12,753
Issue of units – DRIP	\$88	\$363
Issue of units – conversion of debentures	\$—	\$18

**NOTE 16****COMMITMENTS AND CONTINGENCIES****(a) Commitments**

The Trust has entered into various agreements relating to capital expenditures for its properties. These expenditures include development of new space, redevelopment or retrofit of existing space, and other capital expenditures. Should all conditions be met, as at March 31, 2018, committed capital expenditures in the next 12 months are estimated at \$69,000.

The Trust has various other contractual obligations in the normal course of operations. These contracts can generally be cancelled with 30 days' notice.

**(b) Contingencies**

The Trust is liable contingently with respect to litigation, claims and environmental matters that arise from time to time, including those that could result in mandatory damages or other relief, which could result in significant expenditures. While the outcome of these matters cannot be predicted with certainty, in the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the financial position or results of operations of the Trust. Any expected settlement of claims in excess of amounts recorded will be charged to operations as and when such determination is made.

**NOTE 17****MANAGEMENT OF CAPITAL**

The Trust defines capital that it manages as the aggregate of its unitholders' equity and interest-bearing debt less cash and cash equivalents and interest-bearing receivables. The Trust's objective when managing capital is to ensure that the Trust will continue as a going concern so that it can sustain daily operations and provide adequate returns to its unitholders.

The Trust is subject to risks associated with debt financing, including the possibility that existing mortgages may not be refinanced or may not be refinanced on as favourable terms or with interest rates as favourable as those of the existing debt. The Trust mitigates these risks by its continued efforts to stagger the maturity profile of its long-term debt, to enhance the value of its real estate properties and to maintain high occupancy levels. The Trust manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets.

The total managed capital for the Trust is summarized below:

As at	Note	March 31, 2018	December 31, 2017
Mortgages payable	7	\$1,071,391	\$1,080,258
Convertible debentures	8	167,448	166,983
Bank indebtedness	9	54,830	17,861
Cash and cash equivalents		(17,975)	(14,752)
Loan payable	12(b)	5,000	35,000
Unitholders' equity		1,568,723	1,565,591
		<b>\$2,849,417</b>	<b>\$2,850,941</b>

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of all indebtedness of the Trust is not more than 60% of the gross book value of the Trust's total assets as defined in the Declaration of Trust. The Declaration of Trust also permits the Trust to incur floating-rate debt, provided that the total amount of all floating-rate debt of the Trust is not more than 15% of the gross book value of the Trust's total assets.

The Trust's debt ratios compared to its borrowing limits established in the Declaration of Trust are outlined in the table below:

As at	Borrowing Limits	March 31, 2018	December 31, 2017
Fixed-rate debt to gross book value of total assets	—%	<b>42.2%</b>	42.7%
Floating-rate debt to gross book value of total assets	15%	<b>2.0%</b>	1.8%
	60%	<b>44.2%</b>	44.5%

As at March 31, 2018, the Trust met all externally imposed ratios and minimum equity requirements.

### Mortgages Payable

All mortgages payable in place for the Trust are secured against the real property assets and, as a result, have been relieved from having restrictive financial covenant requirements.

### Convertible Debentures

The Trust's unsecured subordinated convertible debentures have no restrictive covenants.

### Bank Indebtedness

The Trust's loan agreements permit the Trust to incur indebtedness. The loan agreements are fixed amounts that renew annually and are secured by fixed charges on specific properties owned by the Trust.

## NOTE 18

### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Trust's financial assets and liabilities comprise cash and cash equivalents, amounts receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable and convertible debentures. Fair values of financial assets and liabilities and discussion of risks associated with financial assets and liabilities are presented as follows.

### Fair Value of Financial Assets and Liabilities

The fair values of cash and cash equivalents, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and loan payable approximate their carrying values due to the short-term maturities of these instruments.

**(a) Mortgages Payable**

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust at March 31, 2018.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using March 31, 2018, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at March 31, 2018, of the mortgages payable has been estimated at \$1,085,807 (December 31, 2017 – \$1,099,791), compared with the carrying value before deferred financing costs of \$1,073,712 (December 31, 2017 – \$1,082,751). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

**(b) Convertible Debentures**

The fair value of the 2016 Debentures is based on their market trading price (TSX: MRT.DB) (Level 1). The fair value as at March 31, 2018, of the 2016 Debentures has been estimated at \$177,538 (December 31, 2017 – \$179,288), compared with the carrying value before deferred financing costs of \$171,324 (December 31, 2017 – \$171,098).

**(c) Fair Value Hierarchy of Real Estate Properties**

The fair value hierarchy of income producing properties, properties under development and held for development measured at fair value in the balance sheets is as follows:

As at	March 31, 2018			December 31, 2017		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>ASSETS</b>						
Income producing properties	\$—	\$—	\$2,809,348	\$—	\$—	\$2,817,236
Properties under development	\$—	\$—	\$26,434	\$—	\$—	\$13,630
Held for development	\$—	\$—	\$30,950	\$—	\$—	\$30,950

**Risks Associated with Financial Assets and Liabilities**

The Trust is exposed to financial risks arising from its financial assets and liabilities. The financial risks include interest rate risk, credit risk and liquidity risk. The Trust's overall risk management program focuses on establishing policies to identify and analyze the risks faced by the Trust, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Trust's activities. The Trust aims to develop a disciplined control environment in which all employees understand their roles and obligations.

**NOTE 19****SEGMENTED INFORMATION**

IFRS 8, "Operating Segments", requires operating segments to be determined based on internal reports that are regularly reviewed by the chief operating decision-makers for the purpose of allocating resources to the segment and assessing its performance. The Trust has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics. As at March 31, 2018, the Trust has the following three reportable segments: retail, office and industrial.

**Business Segments**

The following presents financial information for these segments:

For the three months ended March 31, 2018	Retail	Office	Industrial	Total
Revenue from real estate properties	\$36,941	\$30,959	\$1,345	\$69,245
Property operating expenses	16,042	12,759	504	29,305
Property management fees	1,266	993	35	2,294
<b>Net operating income</b>	<b>\$19,633</b>	<b>\$17,207</b>	<b>\$806</b>	<b>\$37,646</b>
For the three months ended March 31, 2017	Retail	Office	Industrial	Total
Revenue from real estate properties	\$36,564	\$33,389	\$1,324	\$71,277
Property operating expenses	15,595	12,838	486	28,919
Property management fees	1,243	1,035	38	2,316
<b>Net operating income</b>	<b>\$19,726</b>	<b>\$19,516</b>	<b>\$800</b>	<b>\$40,042</b>
As at March 31, 2018	Retail	Office	Industrial	Total
Real estate properties	\$1,671,236	\$1,143,796	\$51,700	\$2,866,732
Mortgages payable	\$581,729	\$489,662	\$—	\$1,071,391
For the three months ended March 31, 2018				
Additions to real estate properties	\$8,723	\$1,872	\$150	\$10,745
Fair value gains/(losses) on real estate properties	\$922	(\$6,779)	(\$138)	(\$5,995)
As at December 31, 2017	Retail	Office	Industrial	Total
Real estate properties	\$1,661,539	\$1,148,577	\$51,700	\$2,861,816
Mortgages payable	\$586,676	\$493,582	\$—	\$1,080,258
For the three months ended March 31, 2017				
Additions to real estate properties	\$7,816	\$2,538	\$320	\$10,674
Fair value gains/(losses) on real estate properties	\$9,468	\$3,037	(\$508)	\$11,997