

MORGUARD REAL ESTATE
INVESTMENT TRUST

MANAGEMENT'S DISCUSSION AND ANALYSIS AND
CONSOLIDATED FINANCIAL STATEMENTS



FOURTH
QUARTER
2018

TAKING ACTION.
FINDING OPPORTUNITY.



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PART I

BASIS OF PRESENTATION

The following Management's Discussion and Analysis ("MD&A") for Morguard Real Estate Investment Trust (the "Trust"), should be read in conjunction with the Trust's consolidated financial statements and the accompanying notes for the years ended December 31, 2018, and 2017.

The Trust's consolidated financial statements and the accompanying notes for the year ended December 31, 2018, have been prepared in accordance with International Financial Reporting Standards ("IFRS"). These consolidated financial statements include the accounts of the Trust and other entities that the Trust controls and are reported in thousands of Canadian dollars, except where otherwise noted.

The information in this MD&A is current to February 13, 2019.

FORWARD-LOOKING DISCLAIMER

Statements contained herein that are not based on historical or current fact, including without limitation, statements containing the words "anticipate", "believe", "may", "continue", "estimate", "expects", "will" and words of similar expression, constitute "forward-looking statements". Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, events or developments to be materially different from any future results, events or developments expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions, both nationally and in the regions in which the Trust operates; changes in business strategy or development/acquisition plans; environmental exposures; financing risk; existing governmental regulations and changes in, or the failure to comply with, governmental regulations; liability and other claims asserted against the Trust; and other factors referred to in the Trust's filings with Canadian securities regulators. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The Trust does not assume the obligation to update or revise any forward-looking statements.

FINANCIAL MEASURES

The Trust reports its financial results in accordance with IFRS. However, this MD&A also uses certain financial measures that are not defined by IFRS. These measures do not have any standard meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered supplemental in nature, and not as substitutes for related financial information prepared in accordance with IFRS. The Trust's management uses these measures to aid in assessing the Trust's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-IFRS measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

NET OPERATING INCOME ("NOI")

NOI is defined by the Trust as revenue from real estate properties less property operating expenses, property taxes and property management fees, as presented in the consolidated statements of income. NOI is used as a key indicator of performance as it represents a measure over which management has control, and is a key input in determining the value of the Trust's properties.

NET OPERATING INCOME – SAME ASSETS

NOI – same assets is a non-GAAP measure used by the Trust to assess period-over-period performance of those properties that are stabilized and owned by the Trust continuously for the current and comparable reporting period. The Trust believes it is useful to provide an analysis of NOI – same assets, which also eliminates non-recurring and non-cash items. NOI – same assets represents NOI from properties that have been adjusted for: (i) acquisitions; (ii) dispositions; and (iii) area either held for, or under, development/redevelopment/intensification. NOI – same assets also excludes the impact of straight-line rents, lease cancellation fees and other non-recurring items.

FUNDS FROM OPERATIONS ("FFO")

FFO is a non-GAAP measure that is widely accepted as a supplemental measure of financial performance for real estate entities. The Trust presents FFO in accordance with the Real Property Association of Canada ("REALpac") white paper on funds from operations and adjusted funds from operations for IFRS issued February 2018. In accordance with such white paper, the Trust defines FFO as net income adjusted for fair value changes on real estate properties and gains/(losses) on the sale of real estate properties. It does not represent amounts available for capital programs, debt service obligations, commitments or uncertainties. FFO should not be interpreted as an indicator of cash generated from operating activities and is not indicative of cash available to fund operating expenditures or for the payment of cash distributions. FFO is simply one measure of operating performance.

ADJUSTED FUNDS FROM OPERATIONS ("AFFO")

AFFO is a non-GAAP measure that was developed to be a recurring economic earnings measure for real estate entities. The Trust presents AFFO in accordance with the REALpac white paper on funds from operations and adjusted funds from operations for IFRS issued February 2018. In accordance with such white paper, the Trust defines AFFO as FFO adjusted for straight-line rent and productive capacity maintenance expenditures ("PCME"). AFFO should not be interpreted as an indicator of cash generated from operating activities as it does not consider changes in working capital.

ADJUSTED CASH FLOW FROM OPERATIONS ("ACFO")

ACFO is a non-GAAP measure intended as a supplemental measure of sustainable economic cash flow for real estate entities. The Trust presents ACFO in accordance with the REALpac white paper on adjusted cash flow from operations for IFRS issued February 2018. In accordance with such white paper, the Trust defines ACFO as cash flow from operating activities as per the consolidated financial statements adjusted by: (i) adding back the non-recurring change in non-cash operating assets and liabilities; (ii) deducting normalized PCME; (iii) adding back actual additions to tenant incentives and leasing commissions; (iv) deducting amortization of deferred financing costs; and (v) an adjustment for the portion relating to equity-accounted investment in each of the above adjustments.

PROPORTIONATE SHARE BASIS

The Trust's balance sheets, statements of income and statements of cash flows, all prepared in accordance with IFRS, have been adjusted (as described below) to derive the Trust's proportionately owned financial results ("Proportionate Basis"). Management believes that the Proportionate Basis non-IFRS measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

Equity interest adjusts interests in joint arrangements that are accounted for using the equity method of accounting. The financial results of one property under IFRS is presented on a single line within the consolidated balance sheets and statements of income and comprehensive income and has been adjusted on a proportionately owned basis to each respective financial statement line presented within the balance sheets, statements of income and comprehensive income and statements of cash flows (see Part X). The presentation of *pro rata* assets, liabilities, revenue and expenses represents a non-IFRS measure and may not accurately depict the legal and economic implications of the Trust's interest in the joint venture.

SUMMARY OF SELECTED ANNUAL INFORMATION

The selected annual information highlights certain key metrics for the Trust over the most recently completed five years. These measures from time to time may reflect fluctuations caused by the underlying impact of seasonal or non-recurring items, including acquisitions, divestitures, developments, leasing and maintenance expenditures, along with any associated financing requirements. These items along with the ongoing financing activities for the existing portfolio can dramatically affect the results.

ADDITIONAL INFORMATION

Additional information relating to the Trust, including the audited annual consolidated financial statements, Annual Information Form ("AIF"), Material Change Reports and all other continuous disclosure documents required by securities regulators, are filed on the System for Electronic Document Analysis and Retrieval ("SEDAR") and can be accessed electronically at www.sedar.com.

REVIEW AND APPROVAL BY THE BOARD OF TRUSTEES

The Board of Trustees ("the Trustees"), upon the recommendation of its Audit Committee, approved the contents of this MD&A on February 13, 2019.

SUMMARY OF SELECTED ANNUAL INFORMATION

| In thousands of dollars, except per unit amounts | 2018 | 2017 | 2016 | 2015 | 2014 |
|---|--------------------|-------------|-------------|-------------|-------------|
| Revenue from real estate properties | \$276,473 | \$278,754 | \$280,726 | \$290,982 | \$298,461 |
| Net operating income | 152,078 | 157,025 | 160,500 | 165,930 | 169,739 |
| Fair value (losses)/gains on real estate properties | (18,602) | (31,225) | (51,643) | (78,977) | 11,239 |
| Net income | 73,015 | 67,306 | 57,207 | 26,617 | 113,882 |
| Funds from operations | 94,992 | 100,766 | 113,500 | 106,385 | 106,516 |
| Adjusted funds from operations^{1,6} | 69,394 | 74,983 | 87,091 | 79,208 | 78,973 |
| Amounts presented on a per unit basis | | | | | |
| Net income | | | | | |
| Basic | \$1.20 | \$1.11 | \$0.94 | \$0.43 | \$1.83 |
| Diluted ² | \$1.12 | \$1.05 | \$0.93 | \$0.43 | \$1.72 |
| Funds from operations | | | | | |
| Basic | \$1.56 | \$1.66 | \$1.87 | \$1.72 | \$1.71 |
| Diluted ² | \$1.48 | \$1.57 | \$1.81 | \$1.67 | \$1.67 |
| Adjusted funds from operations^{1,6} | | | | | |
| Basic | \$1.14 | \$1.24 | \$1.43 | \$1.28 | \$1.27 |
| Diluted ² | \$1.12 | \$1.20 | \$1.41 | \$1.27 | \$1.26 |
| Cash distributions per unit | | | | | |
| | \$0.96 | \$0.96 | \$0.96 | \$0.96 | \$0.96 |
| Payout ratio – Adjusted funds from operations^{1,3} | | | | | |
| | 84.2% | 77.4% | 67.1% | 75.0% | 75.6% |
| Weighted average number of units as at year-end (in thousands) | | | | | |
| Basic | 60,705 | 60,622 | 60,750 | 61,779 | 62,168 |
| Diluted ² | 69,283 | 69,200 | 66,780 | 67,876 | 68,265 |
| Balance sheets | | | | | |
| Total assets | \$2,978,573 | \$2,921,091 | \$3,034,190 | \$2,920,155 | \$3,016,496 |
| Total debt | \$1,344,068 | \$1,300,102 | \$1,427,742 | \$1,349,254 | \$1,364,029 |
| Total equity | \$1,580,414 | \$1,565,591 | \$1,555,183 | \$1,556,140 | \$1,607,081 |
| Gross leasable area as at year-end (in thousands of square feet)⁴ | | | | | |
| Retail | 4,562 | 4,726 | 4,721 | 4,710 | 4,775 |
| Office | 3,197 | 3,198 | 3,201 | 3,365 | 3,678 |
| Industrial | 534 | 534 | 534 | 534 | 534 |
| Total | 8,293 | 8,458 | 8,456 | 8,609 | 8,987 |
| Occupancy as at year-end (%)^{4,5} | | | | | |
| Retail | 94.7% | 96.6% | 96.1% | 97.3% | 96.4% |
| Office | 92.9% | 93.1% | 96.5% | 96.9% | 96.2% |
| Industrial | 91.7% | 98.0% | 97.7% | 97.1% | 97.2% |
| Total | 93.8% | 95.3% | 96.4% | 97.1% | 96.4% |

1. Restated in accordance with REALpac white paper on FFO and AFFO effective January 1, 2017. The restatement required the inclusion of the one-time Target Corporation settlement of \$11.3 million, finalized in the second quarter of 2016.

2. Includes the dilutive impact of the outstanding convertible debentures.

3. Cash distributions per unit as a percentage of adjusted funds from operations – basic.

4. Gross leasable area for income producing properties, excluding IPP held for development, and excluding equity-accounted investments.

5. Excludes properties held for sale and area under development.

6. The Trust uses normalized productive capacity maintenance expenditures to calculate adjusted funds from operations.

PART II

BUSINESS OVERVIEW AND STRATEGY

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders. The primary benefit is a reliable and, over time, increasing cash distribution. The Trust manages distributions to ensure sufficient cash is retained to meet fixed obligations while ensuring a stable cash flow to unitholders.

The Trust is an unincorporated "closed-end" trust, governed by the laws of the Province of Ontario, created and constituted pursuant to an amended and restated Declaration of Trust dated May 5, 2015 ("Declaration of Trust"). The Trust was formed on June 18, 1997, and began operations on October 14, 1997. The Trust units are publicly traded and listed on the Toronto Stock Exchange ("TSX") under the symbol MRT.UN.

Morguard Corporation ("Morguard") is the parent company of the Trust, owning 57.6% of the outstanding units as at December 31, 2018. Morguard is a real estate company that owns a diversified portfolio of multi-unit residential, retail, hotel, office and industrial properties in both Canada and the United States.

The Trust's asset management team is focused on continually improving the returns from the assets currently owned, and making quality acquisitions that are accretive in the long term. As part of its strategy to continually improve the quality of its property portfolio, the Trust undertakes the disposition of properties in cases where both the cash flows and values have been maximized, where the properties no longer fit the Trust's portfolio or where market trends indicate that superior investment return opportunities are available elsewhere.

The Trust's management team is incentivized to maintain occupancy levels and rents that outperform local markets. The Trust has established standards for maintaining the quality of its portfolio and operating its properties at cost levels that are competitive in their respective markets. These efforts are enhanced through a sustainability program that tracks utility usage and savings over time. These savings are returned to our tenants through reduced operating costs, increasing the Trust's reputation as a responsible landlord.

The Trust's management team is supported by contracted property management. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-in-class" and cost effective. Property management services are delivered through a management agreement with Morguard Investments Limited ("MIL"). MIL is a full-service real estate advisory company wholly owned by Morguard. MIL also provides advisory and management services to institutional and other investors not related to Morguard or the Trust. The Trust's agreement with MIL provides property management services at predetermined rates based on a percentage of revenue. This provides predictability to a key component of operating costs. In addition, MIL provides the Trust with leasing services across the full portfolio. With MIL locations across the country, the Trust benefits from local market knowledge and local broker relationships. An annual review of this agreement, combined with MIL's institutional client base, ensures that rates for services reflect current market conditions.

The Trust's long-term debt strategy involves the use of conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing. The Trust currently targets a capital structure with an overall indebtedness ratio of not more than 50% of gross assets. Through its Declaration of Trust, the Trust has the ability to increase its overall indebtedness ratio to 60%.

In this MD&A, the discussion of the Trust's property performance for the purpose of *some* measures is focused on income producing properties ("IPP"), excluding properties held for development, area under development and properties held for sale. The Trust defines these excluded areas as follows:

Properties held for development: These properties, while income producing, operate with future opportunity in mind. As a result, management will enter into lease arrangements with shorter lease terms and options to exit the lease at the landlord's request. As a result, these properties do not deliver the same results (rental rates) as other IPP.

Area under development: When circumstances warrant, the Trust will reposition component parts of its properties. When this occurs, the associated area ("area under development") is not available for occupancy. As a result, this area is not income producing.

Properties held for sale: The Trust will undertake to actively dispose of certain assets. In these circumstances, management has determined that the performance of the ongoing operations is of the greatest importance to stakeholders.

PORTFOLIO OVERVIEW

The risk and reliability characteristics of real estate asset classes are different, and delivering on the primary business goal requires a mix of assets that balance risk and rewards. As at December 31, 2018, the Trust owned a diversified real estate portfolio of 49 retail, office and industrial properties consisting of approximately 8.6 million square feet of gross leasable area ("GLA") located in the provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Included in this portfolio are two properties that the Trust has deemed as held for development, and one office property, consisting of 0.2 million square feet of GLA, located in the province of Alberta, which is accounted for using the equity method.

Retail: The retail portfolio includes two broad categories of income producing properties: enclosed full-scale, regional shopping centres that are dominant in their respective markets; and community strip centres that are primarily anchored by food retailers, discount department stores and banking institutions. Investing across these two broad categories of retail assets allows the Trust to spread its tenant base, reducing its exposure to a single category retailer.

Office: The office portfolio is focused on well-located, high-quality properties in major Canadian urban centres. The portfolio is balanced between single-tenant properties under long-term lease to government and large national tenants that work to secure the Trust's cash flow, and multi-tenant properties with well-distributed lease expiries that allow the Trust to benefit from increased rental rates on lease renewal.

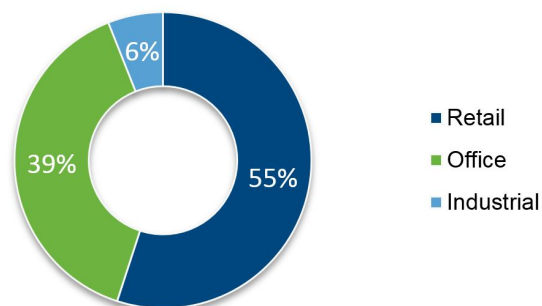
Industrial: The Trust has an interest in five industrial properties located in Ontario and Quebec.

PORTFOLIO COMPOSITION BY ASSET TYPE AND LOCATION

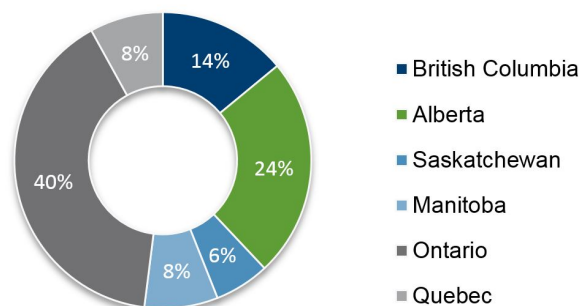
| Location | Retail | | Office | | Industrial | | Total | |
|-------------------------------------|----------------------|--------------|----------------------|--------------|----------------------|------------|----------------------|--------------|
| | Number of Properties | GLA (000s) | Number of Properties | GLA (000s) | Number of Properties | GLA (000s) | Number of Properties | GLA (000s) |
| British Columbia | 2 | 533 | 3 | 600 | — | — | 5 | 1,133 |
| Alberta | 5 | 849 | 9 | 1,169 | — | — | 14 | 2,018 |
| Saskatchewan | 1 | 490 | — | — | — | — | 1 | 490 |
| Manitoba | 3 | 660 | — | — | — | — | 3 | 660 |
| Ontario | 9 | 2,030 | 8 | 980 | 4 | 291 | 21 | 3,301 |
| Quebec | — | — | 1 | 448 | 1 | 243 | 2 | 691 |
| | 20 | 4,562 | 21 | 3,197 | 5 | 534 | 46 | 8,293 |
| IPP held for development | 1 | 67 | 1 | 43 | — | — | 2 | 110 |
| Income producing properties | 21 | 4,629 | 22 | 3,240 | 5 | 534 | 48 | 8,403 |
| Properties held for sale/sold | — | — | — | — | — | — | — | — |
| Total real estate properties | 21 | 4,629 | 22 | 3,240 | 5 | 534 | 48 | 8,403 |
| Equity-accounted investments | — | — | 1 | 152 | — | — | 1 | 152 |
| Grand Total | 21 | 4,629 | 23 | 3,392 | 5 | 534 | 49 | 8,555 |

GROSS LEASABLE AREA – INCOME PRODUCING PROPERTIES ¹

Asset Type Diversification



Geographic Diversification



1.Excluding IPP held for development

PART III

TRUST PERFORMANCE

The table below sets forth selected financial data relating to the Trust's fiscal years ended December 31, 2018, 2017 and 2016. This financial data is derived from the Trust's audited consolidated statements which are prepared in accordance with IFRS.

SELECTED FINANCIAL INFORMATION

| For the year ended December 31, | 2018 | 2017 | 2016 | % Change 2018/2017 | % Change 2017/2016 |
|--|-----------------|-----------------|-----------------|-----------------------|-----------------------|
| Revenue from real estate properties | \$276,473 | \$278,754 | \$280,726 | (0.8%) | (0.7%) |
| Property operating expenses | (64,137) | (62,218) | (61,848) | 3.1% | 0.6% |
| Property taxes | (51,083) | (50,345) | (49,172) | 1.5% | 2.4% |
| Property management fees | (9,175) | (9,166) | (9,201) | 0.1% | (0.4%) |
| Net operating income | 152,078 | 157,025 | 160,505 | (3.2%) | (2.2%) |
| Interest expense | (55,648) | (55,087) | (56,676) | 1.0% | (2.8%) |
| General and administrative | (4,781) | (4,517) | (4,726) | 5.8% | (4.4%) |
| Other income | 106 | 179 | 11,305 | (40.8%) | (98.4%) |
| Fair value losses on real estate properties | (18,602) | (31,225) | (51,643) | (40.4%) | (39.5%) |
| Net (loss)/income from equity-accounted investment | (138) | 931 | (1,558) | (114.8%) | (159.8%) |
| Net income | \$73,015 | \$67,306 | \$57,207 | 8.5% | 17.7% |
| Net income per unit – basic | \$1.20 | \$1.11 | \$0.94 | 8.1% | 18.1% |
| Funds from operations per unit – basic | \$1.56 | \$1.66 | \$1.87 | (6.0%) | (11.2%) |
| Adjusted funds from operations per unit – basic | \$1.14 | \$1.24 | \$1.43 | (8.1%) | (13.3%) |

THREE YEAR CONSOLIDATED OPERATING HIGHLIGHTS

Revenue from real estate properties has declined slightly both in 2017 and 2018. This decline is primarily due to the shortfall in 2018 revenue from the closure of three anchor premises formerly leased to Sears in late 2017 and the downturn in the Alberta office market which has put downward pressure on rents earned on renewals for that marketplace, and is offset by revenue from the retail projects that have come onstream in 2017 & 2018.

Property operating expenses increased 0.6% in 2017 and 3.1% in 2018. The 2018 increase was due to a 7.6% increase in utilities from an unusually cold winter in 2018. The utility costs are recoverable from tenants.

Property tax expense was subject to a 2.4% increase in 2017 and a 1.5% increase in 2018.

Property management fees are the direct result of the Trust's management agreement with MIL. The property management agreement permits property management fees to be charged, at variable rates, on revenue from real estate properties based on asset type. Fees average 3.3% of revenue from real estate properties. With few exceptions, these fees are recoverable from tenants.

Interest expense declined 2.8% in 2017 due to lower interest rates on mortgages refinanced in 2017. Interest expense increased 1.0% in 2018 due to increases in the prime rate which affected the Trust's short-term borrowing costs.

General and administrative expenses for the Trust in 2018 have remained relatively flat compared to 2016 which is the last normalized year of expenses.

The other income amount of \$11.3 million in 2016 represents the one-time Target settlement reached and recorded in 2016. This amount was included in both FFO and AFFO in 2016.

The Trust records its income producing properties at fair value in accordance with IFRS. In accordance with this policy, the following fair value adjustments by segment have been recorded:

| For the year ended December 31, | 2018 | 2017 | 2016 |
|---------------------------------|-------------------|-------------------|-------------------|
| Retail | (\$46,477) | (\$16,944) | (\$25,892) |
| Office | 23,664 | (13,836) | (29,389) |
| Industrial | 4,211 | (445) | 3,638 |
| | (\$18,602) | (\$31,225) | (\$51,643) |

Reported net income for 2016 was \$57.2 million and increased to \$67.3 million in 2017 and was \$73.0 million in 2018.

The Trust is pleased to report that the following retail development projects have been completed in 2018:

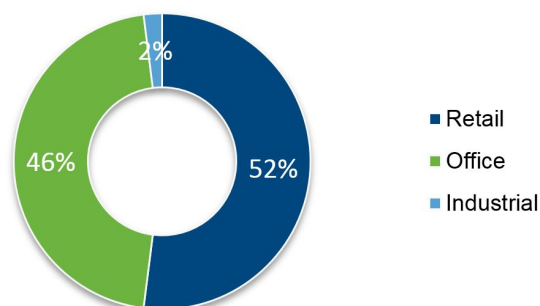
| Property | Portfolio | New GLA | Redeveloped GLA | Project Cost | Comments |
|------------------|---------------------------|---------------|-----------------|-----------------|---|
| Shoppers Mall | Enclosed regional centres | 13,000 | — | \$4,891 | Construction of new freestanding pad space for Cara brand restaurants |
| Market Square | Community strip centres | 9,700 | — | 4,753 | Construction of new freestanding pad space |
| Cambridge Centre | Enclosed regional centres | — | 126,800 | 24,740 | Anchor tenant remerchandising of former Target space for Marshalls, Kingpin Cambridge, Sport Check and Indigo |
| Shoppers Mall | Enclosed regional centres | — | 34,000 | 10,749 | Anchor tenant remerchandising of remaining former Target space for Shoppers Drug Mart and Ardene |
| | | 22,700 | 160,800 | \$45,133 | |

NET OPERATING INCOME BY ASSET TYPE AND LOCATION

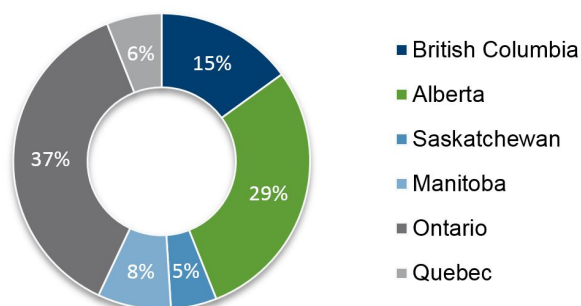
| Location | Retail | | Office | | Industrial | | Total | |
|-------------------------------------|----------------------|-----------------|----------------------|-----------------|----------------------|----------------|----------------------|------------------|
| | Number of Properties | NOI (000s) | Number of Properties | NOI (000s) | Number of Properties | NOI (000s) | Number of Properties | NOI (000s) |
| British Columbia | 2 | \$9,399 | 3 | \$13,041 | — | \$— | 5 | \$22,440 |
| Alberta | 5 | 11,167 | 9 | 32,473 | — | — | 14 | 43,640 |
| Saskatchewan | 1 | 7,780 | — | — | — | — | 1 | 7,780 |
| Manitoba | 3 | 12,048 | — | — | — | — | 3 | 12,048 |
| Ontario | 9 | 38,630 | 8 | 17,534 | 4 | 1,592 | 21 | 57,756 |
| Quebec | — | — | 1 | 7,179 | 1 | 1,394 | 2 | 8,573 |
| | 20 | 79,024 | 21 | 70,227 | 5 | 2,986 | 46 | 152,237 |
| IPP held for development | 1 | (286) | 1 | 203 | — | (57) | 2 | (140) |
| Income producing properties | 21 | 78,738 | 22 | 70,430 | 5 | 2,929 | 48 | 152,097 |
| Properties held for sale/sold | — | — | — | (19) | — | — | — | (19) |
| Total real estate properties | 21 | 78,738 | 22 | 70,411 | 5 | 2,929 | 48 | 152,078 |
| Equity-accounted investments | — | — | 1 | 4,276 | — | — | 1 | 4,276 |
| Grand Total | 21 | \$78,738 | 23 | \$74,687 | 5 | \$2,929 | 49 | \$156,354 |

NET OPERATING INCOME – INCOME PRODUCING PROPERTIES¹

Asset Type Diversification



Geographic Diversification



1.Excluding IPP held for development

COMPARATIVE NET OPERATING INCOME BY ASSET TYPE

| | Year Ended December 31, | | | |
|-------------------------------|-------------------------|-----------|-----------|---------|
| | 2018 | 2017 | Variance | % |
| Enclosed regional centres | \$57,576 | \$60,260 | (\$2,684) | (4.5%) |
| Community strip centres | 21,162 | 20,915 | 247 | 1.2% |
| Subtotal – retail | 78,738 | 81,175 | (2,437) | (3.0%) |
| Single-/dual-tenant buildings | 54,085 | 54,342 | (257) | (0.5%) |
| Multi-tenant buildings | 16,326 | 18,313 | (1,987) | (10.9%) |
| Subtotal – office | 70,411 | 72,655 | (2,244) | (3.1%) |
| Industrial | 2,929 | 3,195 | (266) | (8.3%) |
| Net operating income | \$152,078 | \$157,025 | (\$4,947) | (3.2%) |

NOI for the year ended December 31, 2018, was \$152.1 million versus \$157.0 million for the same period ended 2017. The decrease of \$4.9 million is mainly the result of unfavourable results in the Trust's enclosed regional centres portfolio of \$2.7 million, (due to the loss of income from the Sears boxes), combined with unfavourable results in the multi-tenant buildings portfolio of \$2.0 million (mainly from the Alberta office market).

RETAIL PROPERTIES – NET OPERATING INCOME

| | Year Ended December 31, | | | |
|-------------------------------------|-------------------------|-----------|-----------|--------|
| | 2018 | 2017 | Variance | % |
| Revenue from real estate properties | \$147,333 | \$147,956 | (\$623) | (0.4%) |
| Property operating expenses | 33,617 | 32,751 | 866 | 2.6% |
| Property taxes | 29,910 | 28,929 | 981 | 3.4% |
| Property management fees | 5,068 | 5,101 | (33) | (0.6%) |
| Net operating income | \$78,738 | \$81,175 | (\$2,437) | (3.0%) |

The Trust's retail properties NOI for the year ended December 31, 2018, was \$78.7 million versus \$81.2 million for the same period ended 2017, a decrease of \$2.4 million. Lower same asset rental rates of \$0.6 million, increased vacancy costs of \$1.0 million, lease cancellation fees of \$0.9 million, and the \$1.9 million impact of the three anchor premises formerly leased Sears combined to reduce NOI by \$4.4 million. A decrease in recoveries for past capital expenditures has also impacted 2018 NOI. The portfolio benefits from the positive results of the Trust's completed retail development projects, which contributed an additional \$3.7 million during the year.

OFFICE PROPERTIES – NET OPERATING INCOME

| | Year Ended December 31, | | | |
|-------------------------------------|-------------------------|-----------|-----------|--------|
| | 2018 | 2017 | Variance | % |
| Revenue from real estate properties | \$124,159 | \$125,661 | (\$1,502) | (1.2%) |
| Property operating expenses | 29,463 | 28,639 | 824 | 2.9% |
| Property taxes | 20,321 | 20,444 | (123) | (0.6%) |
| Property management fees | 3,964 | 3,923 | 41 | 1.0% |
| Net operating income | \$70,411 | \$72,655 | (\$2,244) | (3.1%) |

The Trust's office properties NOI for the year ended December 31, 2018, was \$70.4 million versus \$72.7 million for the same period ended 2017. This unfavourable variance of \$2.2 million is mainly the result of increased vacancy costs of \$1.0 million, coupled with an increase in non-recoverable expenses of \$0.7 million, \$0.3 million in one-time lease cancellation fees received in 2017, and \$0.4 million in step rents.

INDUSTRIAL PROPERTIES – NET OPERATING INCOME

| | Year Ended December 31, | | | |
|-------------------------------------|-------------------------|----------------|----------------|---------------|
| | 2018 | 2017 | Variance | % |
| Revenue from real estate properties | \$4,981 | \$5,137 | (\$156) | (3.0%) |
| Property operating expenses | 1,057 | 828 | 229 | 27.7% |
| Property taxes | 852 | 972 | (120) | (12.3%) |
| Property management fees | 143 | 142 | 1 | 0.7% |
| Net operating income | \$2,929 | \$3,195 | (\$266) | (8.3%) |

The Trust's industrial properties NOI for the year ended December 31, 2018, was \$2.9 million versus \$3.2 million for the same period ended 2017. The decrease of \$0.3 million is the result of increased vacancy costs at one of the Trust's properties that was subsequently re-leased in Q1 2019.

The components of net operating income – same assets are displayed in the table below. For comparability in this section, the NOI is focused on same assets which is a non-GAAP measure. Assets acquired, disposed of and developed/redeveloped/intensified over the comparable periods are removed, along with the impact of stepped rents, lease cancellation fees and area either held for, or under, development and other non-recurring adjustments, collectively; the adjustments for same assets. As part of this analysis, the impact of the three vacant anchor premises formerly leased to Sears is considered to be a same assets adjustment.

NET OPERATING INCOME – SAME ASSETS

| For the year ended December 31, | 2018 | 2017 | Variance | % |
|---|------------------|------------------|------------------|---------------|
| ENCLOSED REGIONAL CENTRES | | | | |
| NOI – same assets | \$52,893 | \$55,962 | (\$3,069) | (5.5%) |
| Sears impact | (666) | 1,176 | (1,842) | (156.6%) |
| Area under development | 5,384 | 2,213 | 3,171 | 143.3% |
| COMMUNITY STRIP CENTRES | | | | |
| NOI – same assets | 20,605 | 20,466 | 139 | 0.7% |
| Area under development | 815 | 288 | 527 | 183.0% |
| Real estate properties held for development | (286) | 320 | (606) | (189.4%) |
| SINGLE-/DUAL-TENANT BUILDINGS | | | | |
| NOI – same assets | 53,438 | 53,453 | (15) | —% |
| Real estate properties held for development | 203 | 62 | 141 | 227.4% |
| MULTI-TENANT BUILDINGS | | | | |
| NOI – same assets | 15,452 | 17,101 | (1,649) | (9.6%) |
| Real estate properties held for development | (19) | 6 | (25) | (416.7%) |
| INDUSTRIAL PROPERTIES | | | | |
| NOI – same assets | 3,056 | 3,261 | (205) | (6.3%) |
| Real estate properties held for development | (57) | (9) | (48) | 533.3% |
| Subtotal | 150,818 | 154,299 | (3,481) | (2.3%) |
| Lease cancellation fees | 966 | 2,090 | (1,124) | (53.8%) |
| Stepped rents | 294 | 636 | (342) | (53.8%) |
| Net operating income per the statement of income | \$152,078 | \$157,025 | (\$4,947) | (3.2%) |

COMPARATIVE NET OPERATING INCOME – SAME ASSETS BY ASSET TYPE

| | Year Ended December 31, | | | |
|---|-------------------------|------------------|------------------|---------------|
| | 2018 | 2017 | Variance | % |
| Enclosed regional centres | \$52,893 | \$55,962 | (\$3,069) | (5.5%) |
| Community strip centres | 20,605 | 20,466 | 139 | 0.7% |
| Subtotal – retail | 73,498 | 76,428 | (2,930) | (3.8%) |
| Single-/dual-tenant buildings | 53,438 | 53,453 | (15) | —% |
| Multi-tenant buildings | 15,452 | 17,101 | (1,649) | (9.6%) |
| Subtotal – office | 68,890 | 70,554 | (1,664) | (2.4%) |
| Industrial | 3,056 | 3,261 | (205) | (6.3%) |
| Net operating income – same assets | \$145,444 | \$150,243 | (\$4,799) | (3.2%) |

ENCLOSED REGIONAL CENTRES OVERVIEW

At December 31, 2018, the Trust's enclosed regional centres portfolio totalled 3.3 million square feet of GLA, which comprises a 100% interest in six regional centres totalling 3.2 million square feet and a 50% interest in one additional centre totalling 0.1 million square feet. A combined 199,000 square feet in GLA of two anchor premises formerly leased to Sears has been taken off-line while options are being considered. A further 188,000 square feet in GLA remains part of the above 3.3 million square feet, but is removed for vacancy calculations only.

In the enclosed regional centres overview, the Trust excludes area either held for, or under, development when measuring net operating income – same assets and when tracking lease activity and current vacancy. This area is not generating NOI and is not available for occupancy while under development.

ENCLOSED REGIONAL CENTRES – NET OPERATING INCOME – SAME ASSETS

| | Year Ended December 31, | | | |
|---|-------------------------|-----------------|------------------|---------------|
| | 2018 | 2017 | Variance | % |
| Revenue from real estate properties | \$104,011 | \$106,104 | (\$2,093) | (2.0%) |
| Property operating expenses | 27,912 | 26,313 | 1,599 | 6.1% |
| Property taxes | 19,770 | 20,228 | (458) | (2.3%) |
| Property management fees | 3,436 | 3,601 | (165) | (4.6%) |
| Net operating income – same assets | \$52,893 | \$55,962 | (\$3,069) | (5.5%) |

The Trust's enclosed regional centres net operating income – same assets for the year ended December 31, 2018, was \$52.9 million versus \$56.0 million for the same period in 2017. This represents a decrease of 5.5%. This decrease was largely due to decreases in rent of \$0.9 million, coupled with increased vacancy costs of \$0.5 million. A decrease in recoveries for past capital expenditures has also impacted this metric.

ENCLOSED REGIONAL CENTRES – LEASE PROFILE

| | SF | % of Portfolio | Weighted Average Contract Rent |
|-----------------|------------------|----------------|--------------------------------|
| 2019 | 446,696 | 14.9% | \$29.50 |
| 2020 | 448,526 | 15.0% | 29.49 |
| 2021 | 590,335 | 19.7% | 13.84 |
| 2022 | 176,312 | 5.9% | 45.78 |
| Thereafter | 1,136,832 | 38.0% | 26.37 |
| Current vacancy | 194,160 | 6.5% | — |
| Total | 2,992,861 | 100.0% | \$25.76 |

The Trust has the opportunity to increase rental rates on lease maturity where the current contract rent is less than the going market rate.

The table to the left provides a summary of the lease maturities net of committed renewals for the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under, development.

Lower weighted average contract rent for the year 2021 is the result of anchor tenant lease maturities.

Weighted average remaining lease term (years) 4.20

The following table provides a quarterly summary of the 2019 expiries net of committed renewals, along with the associated contract rents, for the Trust's enclosed regional centres.

ENCLOSED REGIONAL CENTRES – 2019 EXPIRIES (NET OF COMMITTED RENEWALS)

| | Q1 | Q2 | Q3 | Q4 | Total 2019 |
|------------------------------|---------|---------|---------|---------|----------------|
| GLA (SF) | 339,940 | 26,560 | 64,302 | 15,894 | 446,696 |
| Average contract rent per SF | \$29.01 | \$45.58 | \$21.02 | \$49.41 | \$29.50 |

ENCLOSED REGIONAL CENTRES – 2018 LEASE ACTIVITY

| | 2017 | 2018 |
|------------------------------|-----------|-----------|
| Opening vacancy (SF) | 144,497 | 123,964 |
| Opening occupancy | 95.2% | 95.9% |
| EXPIRING LEASES: | | |
| Square feet | 425,229 | 319,159 |
| Average contract rent per SF | \$22.66 | \$22.57 |
| EARLY TERMINATIONS: | | |
| Square feet | 175,908 | 326,483 |
| Average contract rent per SF | \$11.87 | \$8.34 |
| RENEWALS: | | |
| Square feet | (302,719) | (236,977) |
| Average contract rent per SF | \$19.71 | \$19.44 |
| Retention rate | 71% | 74% |
| NEW LEASING: | | |
| Square feet | (360,995) | (295,882) |
| Average contract rent per SF | \$19.67 | \$17.46 |
| OTHER ADJUSTMENTS: | | |
| Square feet | 42,044 | (42,587) |
| Ending vacancy (SF) | 123,964 | 194,160 |
| Ending occupancy | 95.9% | 93.5% |

The table to the left provides a summary of the leasing activity for the year ended December 31, 2018, and 2017.

For the year ended December 31, 2018, of renewals completed, on a like for like basis, there were certain instances where weakness was exhibited, given tenant performance metrics. However, controlling for this GLA, the weighted average contract rents on renewal were largely flat.

Particular reference should be made to 2018 early terminations, where lease disclaimers were received for the Sears locations at St. Laurent Centre and Pine Centre Mall, accounting for most of the GLA noted.

Retention at 74% during 2018 was slightly above historical occupancy statistics.

At December 31, 2018, ending occupancy decreased by 2.4%, to 93.5% (compared to December 31, 2017, excluding area either held for, or under, development).

Accounting for committed GLA of 35,000 delivered as part of the development projects, which will be leased in 2019, the amended occupancy rate is 94.7%.

COMMUNITY STRIP CENTRES OVERVIEW

At December 31, 2018, the Trust's community strip centres portfolio totalled 1.3 million square feet of GLA, excluding IPP held for development, comprising a 100% interest in 12 such properties totalling 1.2 million square feet, as well as a 50% interest in one additional property totalling 0.1 million square feet.

In the community strip centres overview, the Trust excludes area either held for, or under development when measuring net operating income – same assets and when tracking lease activity and current vacancy. This area was not generating NOI and is not available for occupancy while under development.

COMMUNITY STRIP CENTRES – NET OPERATING INCOME – SAME ASSETS

| | Year Ended December 31, | | | |
|---|-------------------------|-----------------|--------------|-------------|
| | 2018 | 2017 | Variance | % |
| Revenue from real estate properties | \$33,324 | \$32,776 | \$548 | 1.7% |
| Property operating expenses | 4,877 | 4,978 | (101) | (2.0%) |
| Property taxes | 6,587 | 6,070 | 517 | 8.5% |
| Property management fees | 1,255 | 1,262 | (7) | (0.6%) |
| Net operating income – same assets | \$20,605 | \$20,466 | \$139 | 0.7% |

The Trust's community strip centres net operating income – same assets for the year ended December 31, 2018, was \$20.6 million versus \$20.5 million for the same period in 2017. This represents an increase of 0.7%. This increase was largely due to modest increases in basic rent of \$0.3 million, offset by a lease expiry in the third quarter at one of the Trust's single tenant community strip centres.

COMMUNITY STRIP CENTRES – LEASE PROFILE

| | SF | % of Portfolio | Weighted Average Contract Rent |
|-----------------|------------------|----------------|--------------------------------|
| 2019 | 129,650 | 10.3% | \$22.19 |
| 2020 | 117,067 | 9.3% | 21.53 |
| 2021 | 234,534 | 18.7% | 12.49 |
| 2022 | 288,419 | 23.0% | 14.22 |
| Thereafter | 455,677 | 36.2% | 21.99 |
| Current vacancy | 31,131 | 2.5% | — |
| Total | 1,256,478 | 100.0% | \$18.32 |

The Trust has the opportunity to increase rental rates on lease maturity where the current contract rent is less than the going market rate.

The table to the left provides a summary of the lease maturities net of committed renewals for the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under, development.

Lower weighted average contract rent for the years 2021 and 2022 is the result of anchor tenant lease maturities.

Weighted average remaining lease term (years) 4.48

The following table provides a quarterly summary of the 2019 expiries net of committed renewals, along with the associated contract rents, for the Trust's community strip centres.

COMMUNITY STRIP CENTRES – 2019 EXPIRIES (NET OF COMMITTED RENEWALS)

| | Q1 | Q2 | Q3 | Q4 | Total 2019 |
|------------------------------|---------|---------|---------|---------|------------|
| GLA (SF) | 80,862 | 5,672 | 29,140 | 13,976 | 129,650 |
| Average contract rent per SF | \$23.27 | \$24.72 | \$21.95 | \$15.44 | \$22.19 |

COMMUNITY STRIP CENTRES – 2018 LEASE ACTIVITY

| | 2017 | 2018 |
|------------------------------|----------|-----------|
| Opening vacancy (SF) | 21,740 | 22,131 |
| Opening occupancy | 98.2% | 98.2% |
| EXPIRING LEASES: | | |
| Square feet | 98,888 | 118,038 |
| Average contract rent per SF | \$22.18 | \$22.17 |
| EARLY TERMINATIONS: | | |
| Square feet | 4,551 | 8,336 |
| Average contract rent per SF | \$15.83 | \$24.07 |
| RENEWALS: | | |
| Square feet | (84,219) | (102,303) |
| Average contract rent per SF | \$23.40 | \$20.62 |
| Retention rate | 85% | 87% |
| NEW LEASING: | | |
| Square feet | (45,498) | (24,799) |
| Average contract rent per SF | \$19.76 | \$26.72 |
| OTHER ADJUSTMENTS: | | |
| Square feet | 26,669 | 9,728 |
| Ending vacancy (SF) | 22,131 | 31,131 |
| Ending occupancy | 98.2% | 97.5% |

The table to the left provides a summary of the leasing activity for the year ended December 31, 2018, and 2017.

For the year ended December 31, 2018, on a like for like basis, modest growth in contract rents have been consistently achieved across all markets. Tenant retention for the year ended December 31, 2018, remains strong and reflective of the quality of the underlying assets; allowing for strategic tenant roster management facilitating improved rent and tenant covenant.

During the third quarter, there was an instance of a tenant expiring at a single tenant asset. This property is being re-purposed and represents 10,000 square feet.

As a result of the event in the single tenant property, ending occupancy decreased by 0.7% to 97.5% (compared to December 31, 2017).

SINGLE-/DUAL-TENANT BUILDINGS OVERVIEW

At December 31, 2018, the Trust's single-/dual-tenant buildings portfolio totalled 2.2 million square feet of GLA, excluding IPP held for development, which comprises a 100% interest in eight properties totalling 1.5 million square feet and a 50% interest in three properties totalling 0.7 million square feet.

SINGLE-/DUAL-TENANT BUILDINGS – NET OPERATING INCOME – SAME ASSETS

| | Year Ended December 31, | | | |
|---|-------------------------|-----------------|---------------|-----------|
| | 2018 | 2017 | Variance | % |
| Revenue from real estate properties | \$89,782 | \$89,874 | (\$92) | (0.1%) |
| Property operating expenses | 18,722 | 18,492 | 230 | 1.2% |
| Property taxes | 14,799 | 15,143 | (344) | (2.3%) |
| Property management fees | 2,823 | 2,786 | 37 | 1.3% |
| Net operating income – same assets | \$53,438 | \$53,453 | (\$15) | —% |

Single-/dual-tenant buildings net operating income – same assets remained stable at \$53.4 million for the year ended December 31, 2018, compared to the same period in 2017.

SINGLE-/DUAL-TENANT BUILDINGS – LEASE PROFILE

| | SF | % of Portfolio | Weighted Average Contract Rent |
|-----------------|------------------|----------------|--------------------------------|
| 2019 | 76,337 | 3.5% | \$32.34 |
| 2020 | 25,124 | 1.1% | 16.92 |
| 2021 | 291,986 | 13.3% | 23.24 |
| 2022 | 144,676 | 6.6% | 22.00 |
| Thereafter | 1,628,877 | 73.8% | 24.17 |
| Current vacancy | 36,581 | 1.7% | — |
| Total | 2,203,581 | 100.0% | \$24.10 |

The table to the left provides a summary of the lease maturities net of committed renewals over the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under, development.

Higher weighted average contract rent for the year 2019 is the result of tenant maturities on a gross lease.

Weighted average remaining lease term (years) 6.28

The following table provides a quarterly summary of the 2019 expiries net of committed renewals, along with the associated contract rents, for the Trust's single-/dual-tenant buildings.

SINGLE-/DUAL-TENANT BUILDINGS – 2019 EXPIRIES (NET OF COMMITTED RENEWALS)

| | Q1 | Q2 | Q3 | Q4 | Total 2019 |
|------------------------------|---------|---------|---------|---------|----------------|
| GLA (SF) | 5,385 | 3,837 | 36,069 | 31,046 | 76,337 |
| Average contract rent per SF | \$38.46 | \$23.63 | \$34.15 | \$30.24 | \$32.34 |

SINGLE-/DUAL-TENANT BUILDINGS – 2018 LEASE ACTIVITY

| | 2017 | 2018 |
|----------------------|--------|--------|
| Opening vacancy (SF) | 16,977 | 53,414 |
| Opening occupancy | 99.2% | 98.0% |

The table to the left provides a summary of the leasing activity for the year ended December 31, 2018, and 2017.

During the third quarter, the Trust completed 35,000 SF of new leasing, mainly at Heritage Place, where previously vacant space was leased by the federal government.

Ending occupancy increased by 0.4% to 98.4% (compared to December 31, 2017).

EXPIRING LEASES:

| | | |
|------------------------------|---------|---------|
| Square feet | 117,871 | 60,979 |
| Average contract rent per SF | \$30.05 | \$34.81 |

EARLY TERMINATIONS:

| | | |
|------------------------------|---------|--------|
| Square feet | 3,116 | 2,705 |
| Average contract rent per SF | \$36.05 | \$0.00 |

RENEWALS:

| | | |
|------------------------------|----------|---------|
| Square feet | (40,894) | (2,933) |
| Average contract rent per SF | \$16.38 | \$28.53 |
| Retention rate | 35% | 5% |

NEW LEASING:

| | | |
|------------------------------|----------|----------|
| Square feet | (43,656) | (77,584) |
| Average contract rent per SF | \$20.97 | \$16.70 |

| | | |
|---------------------|--------|--------|
| Ending vacancy (SF) | 53,414 | 36,581 |
| Ending occupancy | 98.0% | 98.4% |

MULTI-TENANT BUILDINGS OVERVIEW

At December 31, 2018, the Trust's multi-tenant buildings portfolio totalled 1.0 million square feet of GLA, which comprises a 100% interest in six properties totalling 0.6 million square feet, a 50% interest in three properties totalling 0.3 million square feet and a 20% interest in one property totalling 0.1 million square feet.

MULTI-TENANT BUILDINGS – NET OPERATING INCOME – SAME ASSETS

| | Year Ended December 31, | | | % |
|---|-------------------------|-----------------|------------------|---------------|
| | 2018 | 2017 | Variance | |
| Revenue from real estate properties | \$32,502 | \$33,376 | (\$874) | (2.6%) |
| Property operating expenses | 10,550 | 9,984 | 566 | 5.7% |
| Property taxes | 5,376 | 5,162 | 214 | 4.1% |
| Property management fees | 1,124 | 1,129 | (5) | (0.4%) |
| Net operating income – same assets | \$15,452 | \$17,101 | (\$1,649) | (9.6%) |

Multi-tenant buildings net operating income – same assets decreased by 9.6% to \$15.5 million for the year ended December 31, 2018, from \$17.1 million for the same period in 2017. The decrease was mainly due to increased vacancy costs of \$1.0 million at the Trust's Alberta properties, coupled with increased non-recoverable expenses of \$0.4 million, and decreased basic rent of \$0.2 million. Controlling for the Trust's multi-tenant Alberta properties, the decrease in NOI – same assets amounts to \$0.4 million.

MULTI-TENANT BUILDINGS – LEASE PROFILE

| | SF | % of Portfolio | Weighted Average Contract Rent |
|-----------------|----------------|----------------|--------------------------------|
| 2019 | 135,376 | 13.6% | \$17.10 |
| 2020 | 122,860 | 12.4% | 23.28 |
| 2021 | 83,272 | 8.4% | 16.95 |
| 2022 | 71,600 | 7.2% | 15.16 |
| Thereafter | 390,192 | 39.3% | 21.92 |
| Current vacancy | 189,903 | 19.1% | — |
| Total | 993,203 | 100.0% | \$20.21 |

The table to the left provides a summary of the lease maturities net of committed renewals over the next four years and thereafter, along with the associated contract rents at maturity.

| | |
|---|------|
| Weighted average remaining lease term (years) | 3.31 |
|---|------|

The following table provides a quarterly summary of the 2019 expiries net of committed renewals, along with the associated contract rents, for the Trust's multi-tenant buildings.

MULTI-TENANT BUILDINGS – 2019 EXPIRIES (NET OF COMMITTED RENEWALS)

| | Q1 | Q2 | Q3 | Q4 | Total 2019 |
|------------------------------|---------|---------|---------|---------|------------|
| GLA (SF) | 80,596 | 17,368 | 9,915 | 27,497 | 135,376 |
| Average contract rent per SF | \$17.80 | \$14.27 | \$19.27 | \$15.66 | \$17.10 |

MULTI-TENANT BUILDINGS – 2018 LEASE ACTIVITY

| | 2017 | 2018 |
|------------------------------|----------|----------|
| Opening vacancy (SF) | 94,053 | 167,369 |
| Opening occupancy | 90.5% | 83.2% |
| EXPIRING LEASES: | | |
| Square feet | 173,230 | 139,168 |
| Average contract rent per SF | \$17.63 | \$18.97 |
| EARLY TERMINATIONS: | | |
| Square feet | 41,913 | 13,427 |
| Average contract rent per SF | \$19.43 | \$14.55 |
| RENEWALS: | | |
| Square feet | (86,376) | (75,850) |
| Average contract rent per SF | \$15.06 | \$16.23 |
| Retention rate | 50% | 55% |
| NEW LEASING: | | |
| Square feet | (55,451) | (54,211) |
| Average contract rent per SF | \$14.65 | \$13.81 |
| Ending vacancy (SF) | 167,369 | 189,903 |
| Ending occupancy | 83.2% | 80.9% |

The table to the left provides a summary of the leasing activity for the year ended December 31, 2018, and 2017.

Ending occupancy decreased by 2.3% (compared to December 31, 2017) to 80.9%. The decrease in occupancy is primarily due to the Trust's Alberta assets.

INDUSTRIAL OVERVIEW

The Trust's industrial portfolio includes 100% interest in four industrial properties comprising 0.3 million square feet and a 50% interest in one industrial property comprising 0.2 million square feet.

INDUSTRIAL – NET OPERATING INCOME – SAME ASSETS

| | Year Ended December 31, | | | |
|---|-------------------------|----------------|----------------|---------------|
| | 2018 | 2017 | Variance | % |
| Revenue from real estate properties | \$5,051 | \$5,184 | (\$133) | (2.6%) |
| Property operating expenses | 1,052 | 828 | 224 | 27.1% |
| Property taxes | 800 | 953 | (153) | (16.1%) |
| Property management fees | 143 | 142 | 1 | 0.7% |
| Net operating income – same assets | \$3,056 | \$3,261 | (\$205) | (6.3%) |

Industrial net operating income – same assets decreased by 6.3% to \$3.1 million for the year ended December 31, 2018, from \$3.3 million for the same period in 2017. The decrease was mainly due to increased vacancy costs at one of the Trust's properties that was subsequently re-leased in Q1 2019.

INDUSTRIAL – LEASE PROFILE

| | SF | % of Portfolio | Weighted Average Contract Rent |
|-----------------|----------------|----------------|--------------------------------|
| 2019 | 17,978 | 3.4% | \$6.74 |
| 2020 | 4,595 | 0.9% | 11.86 |
| 2021 | 66,783 | 12.5% | 7.74 |
| 2022 | 156,711 | 29.3% | 6.48 |
| Thereafter | 244,230 | 45.6% | 6.53 |
| Current vacancy | 44,421 | 8.3% | — |
| Total | 534,718 | 100.0% | \$6.74 |

The table to the left provides a summary of the lease maturities net of committed renewals, over the next four years and thereafter, along with the associated contract rents at maturity.

Weighted average remaining lease term (years) 3.79

The following table provides a quarterly summary of the 2019 expiries net of committed renewals, along with the associated contract rents, for the Trust's industrial portfolio.

INDUSTRIAL – 2019 EXPIRIES (NET OF COMMITTED RENEWALS)

| | Q1 | Q2 | Q3 | Q4 | Total 2019 |
|------------------------------|--------|--------|--------|--------|---------------|
| GLA (SF) | 4,327 | 8,760 | 3,725 | 1,166 | 17,978 |
| Average contract rent per SF | \$8.04 | \$5.19 | \$9.41 | \$5.00 | \$6.74 |

INDUSTRIAL – 2018 LEASE ACTIVITY

| | 2017 | 2018 |
|------------------------------|----------|----------|
| Opening vacancy (SF) | 12,473 | 10,549 |
| Opening occupancy | 97.7% | 98.0% |
| EXPIRING LEASES: | | |
| Square feet | 2,850 | 86,738 |
| Average contract rent per SF | \$8.32 | \$6.83 |
| EARLY TERMINATIONS: | | |
| Square feet | 21,178 | 45,226 |
| Average contract rent per SF | \$4.45 | \$4.85 |
| RENEWALS: | | |
| Square feet | (950) | (49,067) |
| Average contract rent per SF | \$5.25 | \$8.05 |
| Retention rate | 33% | 57% |
| NEW LEASING: | | |
| Square feet | (25,002) | (49,025) |
| Average contract rent per SF | \$5.35 | \$5.90 |
| Ending vacancy (SF) | 10,549 | 44,421 |
| Ending occupancy | 98.0% | 91.7% |

The table to the left provides a summary of the leasing activity for the year ended December 31, 2018, and 2017.

Ending occupancy decreased by 6.3% to 91.7% (compared to December 31, 2017).

There is 35,000 square feet of GLA committed for a Q1 2019 lease at a single property. Taking this into account, the occupancy is very comparable year over year.

CORPORATE ITEMS

INTEREST EXPENSE

Interest expense totalled \$55.6 million for the year ended December 31, 2018, compared to \$55.1 million for the same period in 2017. The components of interest expense are as follows:

INTEREST EXPENSE

| | Year Ended December 31, | | |
|---|-------------------------|-----------------|--------------|
| | 2018 | 2017 | Variance |
| Interest on mortgages payable | \$43,774 | \$44,648 | (\$874) |
| Amortization of deferred financing costs – mortgages | 697 | 689 | 8 |
| Interest on convertible debentures | 7,875 | 8,034 | (159) |
| Accretion on convertible debentures, net | 891 | 829 | 62 |
| Amortization of deferred financing costs – convertible debentures | 940 | 874 | 66 |
| Interest on bank indebtedness | 1,502 | 113 | 1,389 |
| Interest on loan payable and other | 981 | 562 | 419 |
| Capitalized interest | (1,012) | (662) | (350) |
| | \$55,648 | \$55,087 | \$561 |

The decrease in interest on mortgages payable for the year ended December 31, 2018, was mainly the result of interest savings resulting from scheduled mortgage amortizations. Interest on bank indebtedness has increased due to the increase in bank line use during the year.

The following table outlines, by quarter, the Trust's weighted average rates on mortgages payable in 2018 and 2017.

WEIGHTED AVERAGE RATES – MORTGAGES PAYABLE

| | 2018 | 2017 | |
|--------------|------|------|--|
| March 31 | 4.1% | 4.1% | The Trust's weighted average interest rate on mortgages has remained stable at 4.1% since the start of 2017. |
| June 30 | 4.1% | 4.1% | |
| September 30 | 4.1% | 4.1% | |
| December 31 | 4.1% | 4.1% | |

FAIR VALUE (LOSSES)/GAINS ON REAL ESTATE PROPERTIES RECOGNIZED IN NET INCOME

For the year ended December 31, 2018, the Trust recorded fair value losses on real estate properties of \$18.6 million, versus \$31.2 million of fair value losses on real estate properties for 2017.

Fair value adjustments are determined on a quarterly basis based on the movement of various parameters, including changes in projected cash flows as a result of leasing, timing and changes in discount rates, and terminal capitalization rates.

Fair value (losses)/gains on real estate properties consist of the following:

FAIR VALUE (LOSSES)/GAINS ON REAL ESTATE PROPERTIES

| | Year Ended December 31, | |
|--|-------------------------|-------------------|
| | 2018 | 2017 |
| Income producing properties | (\$22,102) | (\$31,225) |
| Held for development | 3,500 | — |
| Total fair value (losses)/gains on real estate properties | (\$18,602) | (\$31,225) |

APPRAISAL CAPITALIZATION AND DISCOUNT RATES

Morguard's subsidiary has a valuation team which consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Morguard's appraisal division is responsible for determining the fair value of investment properties every quarter. The team reports to a senior executive, and the internal valuation team's valuation processes and results are reviewed by senior management at least once every quarter, in line with the Trust's quarterly reporting dates.

Generally, the Trust's real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. The primary method of valuation used by the Trust is discounted cash flow analysis. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 net operating income.

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 4.3% to 7.5% applied to a stabilized net operating income (2017 – 4.5% to 8.0%), resulting in an overall weighted average capitalization rate of 6.1% (2017 – 6.3%). The total stabilized annual net operating income as at December 31, 2018, was \$167,197 (2017 – \$169,244).

The stabilized capitalization rates by business segments are set out in the following table:

STABILIZED CAPITALIZATION RATES

| | December 31, 2018 | | | | | December 31, 2017 | | | | |
|------------|----------------------|-------|----------------------|------|------------------|----------------------|-------|----------------------|------|------------------|
| | Stabilized Occupancy | | Capitalization Rates | | | Stabilized Occupancy | | Capitalization Rates | | |
| | Max. | Min. | Max. | Min. | Weighted Average | Max. | Min. | Max. | Min. | Weighted Average |
| Retail | 100.0% | 90.0% | 7.3% | 5.3% | 6.2% | 100.0% | 90.0% | 7.5% | 5.0% | 6.3% |
| Office | 100.0% | 90.0% | 7.5% | 4.3% | 6.0% | 100.0% | 90.0% | 8.0% | 4.5% | 6.2% |
| Industrial | 100.0% | 95.0% | 7.5% | 5.5% | 6.5% | 100.0% | 95.0% | 7.3% | 5.8% | 6.7% |

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

DISCOUNT AND TERMINAL CAPITALIZATION RATES

| | December 31, 2018 | | | December 31, 2017 | | |
|-------------------|-------------------|---------|------------------|-------------------|---------|------------------|
| | Maximum | Minimum | Weighted Average | Maximum | Minimum | Weighted Average |
| RETAIL | | | | | | |
| Discount rate | 7.8% | 6.0% | 6.8% | 8.0% | 6.0% | 6.8% |
| Terminal cap rate | 7.0% | 5.3% | 6.0% | 7.5% | 5.3% | 6.0% |
| OFFICE | | | | | | |
| Discount rate | 7.8% | 5.3% | 6.4% | 7.8% | 5.5% | 6.6% |
| Terminal cap rate | 7.3% | 4.3% | 5.5% | 7.3% | 4.5% | 5.7% |
| INDUSTRIAL | | | | | | |
| Discount rate | 7.3% | 6.3% | 6.8% | 7.5% | 6.5% | 7.0% |
| Terminal cap rate | 6.8% | 5.8% | 6.2% | 7.0% | 6.0% | 6.5% |

Excluded from the above analysis is a retail property located in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. As at December 31, 2018, the value of the property is in the underlying land value with minimal holding income, and it has been valued using recent comparable land sales.

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at December 31, 2018, would decrease by \$107,639 or increase by \$116,829, respectively.

The sensitivity of the fair values of the Trust's income producing properties as at December 31, 2018, and 2017, is set out in the table below:

SENSITIVITY ANALYSIS

| As at December 31, | 2018 | | 2017 | |
|-------------------------------|-------------|-----------|-------------|-----------|
| Change in capitalization rate | 0.25% | (0.25%) | 0.25% | (0.25%) |
| Retail | (\$59,193) | \$64,201 | (\$57,346) | \$62,060 |
| Office | (46,491) | 50,516 | (43,932) | 47,621 |
| Industrial | (1,955) | 2,112 | (1,723) | 1,856 |
| | (\$107,639) | \$116,829 | (\$103,001) | \$111,537 |

NET (LOSS)/INCOME FROM EQUITY-ACCOUNTED INVESTMENTS

For the year ended December 31, 2018, the Trust incurred a loss of \$0.1 million from equity-accounted investments compared to income of \$0.9 million for the same year ended December 31, 2017. The unfavourable variance of \$1.1 million is largely the result of the recorded loss from fair value on the investment of \$3.4 million in 2018, versus a loss of \$2.2 million in 2017.

PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES

PCME are expenditures on leasing, replacement or major repair of component parts of properties that are required to preserve the existing earning capacity of the Trust's real estate portfolio. The Trust categorizes these expenditures as leasing commissions, tenant allowances and recoverable and non-recoverable capital expenditures.

Leasing Commissions and Tenant Allowances: The Trust requires ongoing capital spending on leasing commissions, tenant incentives and tenant improvements pertaining to new and renewed tenant leases. These costs depend on many factors, including, but not limited to, tenant maturity profile, vacancies, asset type, prevailing market conditions and unforeseen tenant bankruptcies.

Recoverable and Non-Recoverable Capital Expenditures: The Trust continually invests in major repair and replacement of component parts of the properties, such as roof, parking lot, elevators and HVAC. These costs depend on many factors including, but not limited to, age and location of the property. Most of these capital expenditure items are recovered from tenants, over time, as property operating costs.

The Trust uses normalized PCME to calculate AFFO. Normalized PCME are an estimate made by management of the amount of ongoing capital investment required to maintain the condition of the physical property and current rental revenues. Management considers a number of factors in estimating normalized PCME relative to the growth in age and size of the Trust's property portfolio. Such factors include, but are not limited to, review and analysis of three years of historical capital spending, comparison of each quarter's annualized actual spending activity to annual budgeted capital expenditures as approved by the Trustees and management's expectations and/or plans for the properties.

Since actual capital expenditures can vary widely from one period to another, depending on a number of factors, management believes that normalized PCME are a more relevant input than actual PCME in assessing the Trust's distribution payout ratio and for determining an appropriate level of sustainable distributions over time. The factors affecting variations in actual PCME include, but are not limited to, lease expiry profile, tenant vacancies, age and location of the properties, general economic and market conditions, which impact the level of tenant bankruptcies and acquisitions and dispositions.

The following table provides a breakdown of actual PCME for the year ended December 31, 2018, 2017 and 2016.

ACTUAL PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES

| | Year Ended December 31, | | |
|---|-------------------------|-----------------|-----------------|
| | 2018 | 2017 | 2016 |
| Leasing commissions | \$2,332 | \$3,704 | \$3,751 |
| Tenant allowances | 7,091 | 4,210 | 6,110 |
| Total leasing costs | 9,423 | 7,914 | 9,861 |
| Capital expenditures recoverable from tenants | 13,453 | 14,832 | 11,888 |
| Capital expenditures non-recoverable from tenants | 205 | 295 | 7 |
| Total capital expenditures | 13,658 | 15,127 | 11,895 |
| Total PCME | 23,081 | 23,041 | 21,756 |
| Discretionary capital expenditures | 655 | 2,468 | 300 |
| Total leasing costs and capital expenditures | \$23,736 | \$25,509 | \$22,056 |
| Normalized PCME | \$25,000 | \$25,000 | \$25,000 |
| Shortfall between total PCME and normalized PCME | \$1,919 | \$1,959 | \$3,244 |

Discretionary Capital Expenditures

In addition to PCME, the Trust invests in discretionary capital projects on the development of new space, redevelopment or retrofit of existing properties, and other capital expenditures to create additional long-term value for the Trust's real estate portfolio. These discretionary capital expenditures are not expected to occur on a consistent basis. These expenditures are included in the above table, along with the recoverable and non-recoverable capital expenditures.

FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

The Trust presents FFO and AFFO in accordance with the Real Property Association of Canada ("REALpac") white paper on funds from operations and adjusted funds from operations for IFRS issued February 2018.

FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

| In thousands of dollars, except per unit amounts | Year Ended December 31, | |
|---|-------------------------|------------------|
| | 2018 | 2017 |
| Net income | \$73,015 | \$67,306 |
| Adjustments: | | |
| Fair value losses on real estate properties ¹ | 21,977 | 33,460 |
| Funds from operations – basic | 94,992 | 100,766 |
| Interest expense on convertible debentures | 7,875 | 8,034 |
| Funds from operations – diluted | \$102,867 | \$108,800 |
| | | |
| Funds from operations – basic | \$94,992 | \$100,766 |
| Adjustments: | | |
| Amortized stepped rents ¹ | (598) | (783) |
| Normalized PCME | (25,000) | (25,000) |
| Adjusted funds from operations – basic | 69,394 | 74,983 |
| Interest expense on convertible debentures | 7,875 | 8,034 |
| Adjusted funds from operations – diluted | \$77,269 | \$83,017 |
| FUNDS FROM OPERATIONS PER UNIT | | |
| Basic | \$1.56 | \$1.66 |
| Diluted ² | \$1.48 | \$1.57 |
| ADJUSTED FUNDS FROM OPERATIONS PER UNIT | | |
| Basic | \$1.14 | \$1.24 |
| Diluted ² | \$1.12 | \$1.20 |
| DISTRIBUTIONS | | |
| Cash distributions per unit | \$0.96 | \$0.96 |
| Distributions paid as a percentage of AFFO per unit – basic | 84.2% | 77.4% |
| WEIGHTED AVERAGE UNITS OUTSTANDING (IN THOUSANDS) | | |
| Basic | 60,705 | 60,622 |
| Diluted ² | 69,283 | 69,200 |

1. Includes respective adjustments included in net income from equity-accounted investments.

2. Includes the dilutive impact of convertible debentures.

ADJUSTED CASH FLOW FROM OPERATIONS

The Trust presents ACFO in accordance with the REALpac white paper on adjusted cash flow from operations for IFRS issued February 2018.

Effective January 1, 2017, the Trust adopted REALpac's measure, ACFO. Prior period data has been prepared for comparison purposes.

ADJUSTED CASH FLOW FROM OPERATIONS

| | Year Ended December 31, | |
|--|-------------------------|-----------------|
| | 2018 | 2017 |
| Cash provided by operating activities | \$93,474 | \$100,817 |
| Adjustments: | | |
| Adjustment to working capital changes for ACFO ¹ | 221 | (2,193) |
| Normalized PCME | (25,000) | (25,000) |
| Actual additions to tenant incentives and leasing commissions | 2,452 | 3,920 |
| Amortization of deferred financing costs | (1,637) | (1,563) |
| ACFO from equity-accounted investment | 1,539 | 1,169 |
| Adjusted cash flow from operations – basic | 71,049 | 77,150 |
| Interest expense on convertible debentures | 7,875 | 8,034 |
| Adjusted cash flow from operations – diluted | \$78,924 | \$85,184 |
| Adjusted cash flow from operations – basic | \$71,049 | \$77,150 |
| Cash distributions | 57,781 | 56,150 |
| Excess adjusted cash flow from operations over cash distributions | \$13,268 | \$21,000 |

1. See Adjustment to Working Capital Changes for ACFO.

The following table provides a breakdown of the working capital changes, not indicative of sustainable cash flows available for distribution, which have been excluded in the calculation of ACFO:

ADJUSTMENT TO WORKING CAPITAL CHANGES FOR ACFO

| | Year Ended December 31, | |
|---|-------------------------|----------------|
| | 2018 | 2017 |
| Development accruals | \$2,176 | (\$6,802) |
| Prepaid realty taxes and insurance | (495) | 36 |
| Interest payable and receivable | (152) | 1,424 |
| Insurance claims | (1,308) | 3,149 |
| Adjustment to working capital changes for ACFO | 221 | (2,193) |
| Net change in non-cash operating assets and liabilities as per the financial statements | (195) | 3,885 |
| Net working capital changes included in ACFO | \$26 | \$1,692 |

In the calculation of ACFO, the Trust makes an adjustment for certain working capital items that are not considered indicative of sustainable economic cash flow available for distribution. Examples include working capital changes related to development, prepaid realty taxes and insurance, interest payable and receivable, payments and proceeds from insurance claims, rent received in advance, and transaction cost accruals relating to acquisitions and dispositions of investment properties.

ACFO continues to include the impact of fluctuations from normal operating working capital, such as changes to net rent receivable from tenants, trade accounts payable and accrued liabilities.

Management analyzes working capital quarterly through a detailed review of all the working capital balances at the transactional level contained within each general ledger account. Significant individual transactions are reviewed based on management's experience and knowledge of the business, to identify those having seasonal fluctuations if related to sustainable operating cash flows or those transactions that are not relating to sustaining operating cash flows.

DISTRIBUTIONS TO UNITHOLDERS

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders. The primary benefit is a reliable and, over time, increasing cash distribution.

The Trust expects to distribute to its unitholders in each year an amount not less than the Trust's taxable income for the year, as calculated in accordance with the *Income Tax Act* (Canada) ("the Act"). The Trust's monthly distribution to unitholders in 2018 was \$0.08 per unit, representing \$0.96 per unit on an annualized basis.

In determining the annual level of distributions to unitholders, the Trust looks at forward-looking cash flow information, including forecasts and budgets, and the future prospects of the Trust. The Trust does not consider periodic cash flow fluctuations resulting from items such as the timing of property operating costs, property tax instalments or semi-annual debenture interest payments in determining the level of distributions to unitholders in any particular quarter. Additionally, in establishing the level of cash distributions to the unitholders, the Trust considers the impact of, among other items, the future growth in IPP, the impact of future acquisitions and capital expenditures, and leasing costs. As a result, the Trust compares distributions to AFFO to ensure sufficient funds are retained for reinvestment.

FOURTH QUARTER OVERVIEW

| For the three months ended December 31, | 2018 | 2017 | % Change 2018/2017 |
|---|----------------|------------------|-----------------------|
| Revenue from real estate properties | \$71,926 | \$72,225 | (0.4%) |
| Property operating expenses | (17,281) | (16,048) | 7.7% |
| Property taxes | (11,847) | (12,124) | (2.3%) |
| Property management fees | (2,428) | (2,425) | 0.1% |
| Net operating income | 40,370 | 41,628 | (3.0%) |
| Interest expense | (14,222) | (13,774) | 3.3% |
| General and administrative | (1,258) | (1,083) | 16.2% |
| Other income | 81 | 83 | (2.4%) |
| Fair value losses on real estate properties | (17,800) | (33,223) | (46.4%) |
| Net loss from equity-accounted investment | (179) | (1,372) | (87.0%) |
| Net income/(loss) | \$6,992 | (\$7,741) | (190.3%) |
| Net income/(loss) per unit – basic | \$0.12 | (\$0.13) | (192.3%) |
| Net income/(loss) per unit – diluted ¹ | \$0.12 | (\$0.13) | (192.3%) |
| Funds from operations per unit – basic | \$0.42 | \$0.45 | (6.7%) |
| Funds from operations per unit – diluted | \$0.40 | \$0.43 | (7.0%) |
| Adjusted funds from operations per unit – basic | \$0.32 | \$0.35 | (8.6%) |
| Adjusted funds from operations per unit – diluted | \$0.32 | \$0.34 | (5.9%) |

1. The calculation of net income/(loss) per unit – diluted excludes the impact of the convertible debentures for the three months ended December 31, 2018, and 2017, as their inclusion would be anti-dilutive.

The Trust's net income and comprehensive income for the three months ended December 31, 2018, was \$7.0 million versus a net loss of \$7.7 million for the three months ended December 31, 2017.

The increase of \$14.7 million is largely the result of fair value changes. Fair value losses for the three months ended December 31, 2018, were \$17.8 million, versus fair value losses of \$33.2 million for the three months ended December 31, 2017.

Net operating income declined to \$40.4 million during the fourth quarter of 2018 compared to \$41.6 million in 2017 due to a decrease of \$0.9 million in lease cancellation fees. An increase of \$0.4 million from retail projects recently redeveloped was offset by a decline of \$0.6 million in the multi-tenant office segment from the downturn in the Alberta market. During the third quarter of 2018, 136,500 square feet ("SF") of retail development projects started generating revenue. During the fourth quarter, an additional 34,000 square feet ("SF") of development projects started generating revenue.

Property operating expenses increased 7.7% to \$17.3 million from \$16.0 million due to higher utility expenses and increased GLA in 2018 compared to 2017.

Interest expense for the fourth quarter of 2018 increased 3.3% to \$14.2 million from \$13.8 million in 2017 due to higher short term interest rates related to the Trust's use of bank indebtedness.

The Trust's basic FFO for the three months ended December 31, 2018, was \$25.8 million (\$0.42 per unit) versus \$27.6 million (\$0.45 per unit) for the same three months ended December 31, 2017. This represents a decrease of \$1.8 million (\$0.03 per unit). The decrease in FFO is largely attributed to the decrease in lease cancellation fees as a component of net operating income.

The Trust has the following occupancy statistics for the quarter:

| | December 31, 2018 | September 30, 2018 | % Change |
|------------------|----------------------|-----------------------|----------|
| OCCUPANCY | | | |
| Retail | 94.7% | 94.0% | 0.7% |
| Office | 92.9% | 93.2% | (0.3%) |
| Industrial | 91.7% | 97.7% | (6.1%) |
| | 93.8% | 94.0% | (0.2%) |

NET OPERATING INCOME – SAME ASSETS

| For the three months ended December 31, | 2018 | 2017 | Variance | % |
|---|-----------------|-----------------|------------------|---------------|
| ENCLOSED REGIONAL CENTRES | | | | |
| NOI – same assets | \$15,129 | \$14,731 | \$398 | 2.7% |
| Sears impact | (190) | 101 | (291) | (288.1%) |
| Area under development | 1,630 | 1,227 | 403 | 32.8% |
| COMMUNITY STRIP CENTRES | | | | |
| NOI – same assets | 5,236 | 5,498 | (262) | (4.8%) |
| Area under development | 239 | 156 | 83 | 53.2% |
| Real estate properties held for development | (57) | 98 | (155) | (158.2%) |
| SINGLE-/DUAL-TENANT BUILDINGS | | | | |
| NOI – same assets | 13,767 | 13,322 | 445 | 3.3% |
| Real estate properties held for development | 72 | 34 | 38 | 111.8% |
| MULTI-TENANT BUILDINGS | | | | |
| NOI – same assets | 3,788 | 4,420 | (632) | (14.3%) |
| Real estate properties held for development | (12) | — | (12) | —% |
| INDUSTRIAL PROPERTIES | | | | |
| NOI – same assets | 673 | 823 | (150) | (18.2%) |
| Real estate properties held for development | (6) | (11) | 5 | (45.5%) |
| Subtotal | 40,269 | 40,399 | (130) | (0.3%) |
| Lease cancellation fees | 211 | 1,141 | (930) | (81.5%) |
| Stepped rents | (110) | 88 | (198) | (225.0%) |
| Net operating income per the statement of income | \$40,370 | \$41,628 | (\$1,258) | (3.0%) |

COMPARATIVE NET OPERATING INCOME – SAME ASSETS BY ASSET TYPE

| | Three Months Ended December 31, | | | |
|---|---------------------------------|-----------------|----------------|---------------|
| | 2018 | 2017 | Variance | % |
| Enclosed regional centres | \$15,129 | \$14,731 | \$398 | 2.7% |
| Community strip centres | 5,236 | 5,498 | (262) | (4.8%) |
| Subtotal – retail | 20,365 | 20,229 | 136 | 0.7% |
| Single-/dual-tenant buildings | 13,767 | 13,322 | 445 | 3.3% |
| Multi-tenant buildings | 3,788 | 4,420 | (632) | (14.3%) |
| Subtotal – office | 17,555 | 17,742 | (187) | (1.1%) |
| Industrial | 673 | 823 | (150) | (18.2%) |
| Net operating income – same assets | \$38,593 | \$38,794 | (\$201) | (0.5%) |

PART IV

REAL ESTATE OVERVIEW

The carrying value of the Trust's real estate properties remained unchanged at \$2.9 billion at December 31, 2018 (December 31, 2017 – \$2.9 billion).

Income producing properties were affected by additions from the Trust's capital investment programs (including PCME and completed development), which were offset by property dispositions and fair value losses.

REAL ESTATE PROPERTIES

| As at December 31, | 2018 | 2017 |
|-------------------------------------|--------------------|--------------------|
| Income producing properties | \$2,858,255 | \$2,817,236 |
| Properties under development | 22,887 | 13,630 |
| Held for development | 34,450 | 30,950 |
| Total real estate properties | \$2,915,592 | \$2,861,816 |

PROPERTIES UNDER DEVELOPMENT

The Trust's development program consists of projects identified by management to create additional long-term value for the Trust's real estate portfolio and align with the long-term strategic objectives. These may include development projects to expand leasable area, redevelopment of an existing area and retrofit opportunities.

The following is a breakdown of properties under development:

DEVELOPMENT PROJECTS

| | Portfolio | New | Est. GLA Under Develop- ment | Total | Est. Project Cost | Spend to Date | Completion Date | Comments |
|-------------------------------------|-------------------------------|---------------|---------------------------------------|----------------|-------------------------|------------------|--------------------|--|
| RETAIL | | | | | | | | |
| Pine Centre Mall | Enclosed regional centres | 7,000 | — | 7,000 | \$3,300 | \$3,058 | Q1 2019 | Construction of new freestanding pad space |
| Kingsbury Centre | Community strip centres | — | — | — | 1,200 | 829 | Q2 2019 | Facade renovation |
| The Centre | Enclosed regional centres | 30,000 | — | 30,000 | 9,800 | 2,096 | Q2 2019 | Construction of new freestanding pad space |
| Parkland Mall | Enclosed regional centres | — | 56,500 | 56,500 | 9,700 | 7,268 | Q2 2019 | Anchor tenant remerchandising of former Safeway space |
| The Centre | Enclosed regional centres | — | 68,000 | 68,000 | 5,050 | 1,205 | Q2 2020 | Anchor tenant remerchandising of portion of former Target space |
| The Centre | Enclosed regional centres | — | — | — | 19,500 | 934 | Q2 2020 | Full-scale mall renovation |
| Pine Centre Mall | Enclosed regional centres | — | 112,000 | 112,000 | TBD | — | TBD | Anchor tenant remerchandising of former Sears space |
| St. Laurent Centre | Enclosed regional centres | — | 76,000 | 76,000 | TBD | — | TBD | Anchor tenant remerchandising of portion of former Sears space |
| | | 37,000 | 312,500 | 349,500 | 48,550 | 15,390 | | |
| OFFICE | | | | | | | | |
| Heritage Place | Single-/dual-tenant buildings | — | — | — | 3,900 | 3,055 | Q1 2019 | Lobby renovation and construction of LRT station entrance |
| Penn West Plaza | Single-/dual-tenant buildings | — | — | — | 8,000 | 3,659 | Q1 2019 | Addition of Plus 15 connection to the enclosed pedestrian skywalk system |
| | | — | — | — | 11,900 | 6,714 | | |
| Development projects | | 37,000 | 312,500 | 349,500 | 60,450 | 22,104 | | |
| Other | | — | — | — | 1,975 | 783 | | Pre-development costs |
| Properties under development | | 37,000 | 312,500 | 349,500 | \$62,425 | \$22,887 | | |

DEVELOPMENT PROJECTS – COMPLETED IN 2017 & 2018

| | Portfolio | New | Re-developed | GLA | | Income Producing | Date | Total Project Cost | Occupancy % ² | Comments |
|-------------------------------|---------------------------|----------------|----------------|----------------|--------------------------|------------------|---------|--------------------|--------------------------|---|
| | | | | Total | Adjust-ment ¹ | | | | | |
| RETAIL | | | | | | | | | | |
| Parkland Mall | Enclosed regional centres | 52,000 | 43,000 | 95,000 | (7,500) | 87,500 | Q2 2017 | \$12,374 | 86.3% | Anchor tenant remerchandising of former Sears space for GoodLife Fitness Centres |
| Shoppers Mall | Enclosed regional centres | — | 41,000 | 41,000 | (3,500) | 37,500 | Q2 2017 | 7,272 | 90.1% | Anchor tenant remerchandising of former Safeway space for GoodLife Fitness Centres and Dollarama |
| The Centre | Enclosed regional centres | — | 13,000 | 13,000 | (1,000) | 12,000 | Q2 2017 | 1,251 | 100.0% | Anchor tenant remerchandising of portion of former Target space for GoodLife Fitness Centres |
| Airdrie Co-op | Community strip centres | 5,000 | — | 5,000 | — | 5,000 | Q3 2017 | 1,812 | 100.0% | Construction of new freestanding pad space for Co-op Liquor Store |
| Aurora Centre | Community strip centres | 16,000 | — | 16,000 | — | 16,000 | Q3 2017 | 4,948 | 100.0% | Construction of new freestanding pad space for PetSmart |
| Shoppers Mall | Enclosed regional centres | — | 62,500 | 62,500 | 500 | 63,000 | Q3 2017 | 6,689 | 100.0% | Anchor tenant remerchandising of portion of former Target space for Sobeys |
| Prairie Mall | Enclosed regional centres | — | 56,000 | 56,000 | (17,000) | 39,000 | Q3 2017 | 8,679 | 88.2% | Anchor tenant remerchandising of former Target space for Marshalls, Urban Planet, and Ardene |
| Woodbridge Square | Community strip centres | — | 4,500 | 4,500 | — | 4,500 | Q3 2017 | 867 | 65.0% | Remerchandising of former Party City space for new tenants |
| The Centre | Enclosed regional centres | — | 20,000 | 20,000 | — | 20,000 | Q4 2017 | 4,394 | 100.0% | Anchor tenant remerchandising of portion of former Target space for Ardene |
| Charleswood Centre | Community strip centres | 6,200 | — | 6,200 | — | 6,200 | Q4 2017 | 594 | 100.0% | Construction of new freestanding pad space for Boston Pizza |
| Shoppers Mall | Enclosed regional centres | 13,000 | — | 13,000 | — | 13,000 | Q2 2018 | 4,891 | 73.4% | Construction of new freestanding pad space for Cara brand restaurants |
| Market Square | Community strip centres | 10,000 | — | 10,000 | (300) | 9,700 | Q3 2018 | 4,753 | 66.1% | Construction of new freestanding pad space |
| Cambridge Centre ³ | Enclosed regional centres | — | 134,000 | 134,000 | (7,200) | 126,800 | Q3 2018 | 24,740 | 85.2% | Anchor tenant remerchandising of former Target space for Marshalls, Kingpin Cambridge, Sport Check and Indigo |
| Shoppers Mall | Enclosed regional centres | — | 46,500 | 46,500 | (12,500) | 34,000 | Q4 2018 | 10,749 | 82.4% | Anchor tenant remerchandising of remaining former Target space for Shoppers Drug Mart and Ardene |
| | | 102,200 | 420,500 | 522,700 | (48,500) | 474,200 | | \$94,013 | | |

1. GLA adjustment due to reconfiguration caused by change in use.

2. Represents occupied GLA for development projects as a percentage of total GLA for development projects.

3. There is approximately \$3.8 million to be spent on this project in 2019 for the completion of the Mark's space in Q4 2019.

For the three months ended December 31, 2018, the projects completed since January 1, 2017, contributed \$1.9 million in NOI (incrementally \$0.5 million over 2017).

For the year ended December 31, 2018, the projects completed since January 1, 2017, contributed \$6.2 million in NOI (incrementally \$3.7 million over 2017).

PART V

LIQUIDITY AND CAPITAL RESOURCES

DEBT AND LEVERAGE METRICS

| For the year ended December 31, | 2018 | 2017 |
|---|-----------|-----------|
| Interest coverage ratio ¹ | 2.60 | 2.76 |
| Debt service coverage ratio ² | 1.58 | 1.68 |
| Debt ratio ³ | 45.1% | 44.5% |
| Weighted average rates on mortgages | 4.1% | 4.1% |
| Average term to maturity on mortgages (years) | 4.1 | 4.1 |
| Distributions as a percentage of adjusted funds from operations – basic | 84.2% | 77.4% |
| Unencumbered assets to unsecured debt | 178.6% | 157.0% |
| Unencumbered assets | \$312,514 | \$329,748 |
| Unsecured debt | \$175,000 | \$210,000 |

1. Interest coverage defined as: Net income before taxes, amortization and fair value changes, divided by total interest expense at the Trust's share (including interest that has been capitalized).

2. Debt service coverage defined as: Net income before taxes, amortization and fair value changes, divided by total interest expense at the Trust's share (including interest that has been capitalized), and scheduled mortgage principal repayments.

3. Debt ratio defined as: Total indebtedness, divided by gross book value of total assets.

CASH FLOWS

Cash flow generated from real estate operations represents the primary source of liquidity to service debt and to fund planned maintenance expenditures, tenant improvements and distributions to unitholders.

Cash flow from operations is dependent upon occupancy levels, rental rates achieved, collection of rents, efficiencies in operations and the cost to lease, as well as other factors.

The following table details the changes in cash for the following periods:

CHANGE IN CASH

| For the year ended December 31, | 2018 | 2017 |
|---------------------------------------|-----------------|-----------------|
| Cash provided by operating activities | \$93,474 | \$100,817 |
| Cash used in financing activities | (26,754) | (136,930) |
| Cash used in investing activities | (70,820) | (61,831) |
| Net change in cash | (4,100) | (97,944) |
| Cash, beginning of period | 14,752 | 112,696 |
| Cash, end of period | \$10,652 | \$14,752 |

Cash provided by operating activities decreased 7.3% to \$93.5 million in 2018 from \$100.8 million in 2017 due to the \$5.0 million decline in net operating income.

Cash used in financing activities decreased to \$26.8 million in 2018 from \$136.9 million in 2017 due to the \$100.0 million in convertible debentures that were paid from cash available at the beginning of 2017.

Cash used in investing activities increased to \$70.8 million in 2018 from \$61.8 million in 2017 due to an additional \$8.9 million spent on development projects during 2018.

DEBT STRATEGY

The Trust's long-term debt strategy involves the use of three forms of debt: conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing.

The Trust is limited by its Declaration of Trust to an overall indebtedness ratio of 60% of the gross book value of the Trust's total assets determined in accordance with IFRS. The debt limitations are in relation to the assets of the Trust in aggregate. There are no individual property debt limitations or constraints imposed by the Declaration of Trust.

The Trust's current operating strategy involves maintaining debt levels up to 50% of the gross book value of total assets. Accordingly, the Trust does not generally repay maturing debt from cash flow, but rather with proceeds from refinancing such debt or financing unencumbered properties, and raising new equity or recycling equity through property dispositions to finance investment activities.

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$50.0 million, which is interest-bearing at the lender's borrowing rate and due on demand subject to available funds. This loan agreement is meant to provide short-term financing and investing options.

DEBT STRUCTURE

| As at December 31, | 2018 | % | 2017 | % |
|--|--------------------|---------------|--------------------|---------------|
| Conventional secured mortgages payable | \$1,107,594 | 82.4% | \$1,080,258 | 83.1% |
| Unsecured convertible debentures | 168,814 | 12.6% | 166,983 | 12.8% |
| Secured floating rate bank financing | 67,660 | 5.0% | 17,861 | 1.4% |
| Unsecured floating rate loan payable | — | —% | 35,000 | 2.7% |
| | \$1,344,068 | 100.0% | \$1,300,102 | 100.0% |

To manage long-term interest rate risk while providing flexibility in the execution of investment transactions, management has historically utilized floating interest rate debt at approximately 5% or less of the Trust's total debt.

MORTGAGES PAYABLE

| As at December 31, | 2018 | 2017 |
|--|--------------------|--------------------|
| Mortgages payable before financing costs | \$1,110,075 | \$1,082,751 |
| Deferred financing costs | (2,481) | (2,493) |
| Mortgages payable | \$1,107,594 | \$1,080,258 |

2016 CONVERTIBLE DEBENTURES

On December 30, 2016, the Trust issued a \$175.0 million principal amount of 4.50% convertible unsecured subordinated debentures ("2016 Debentures"), maturing on December 31, 2021 ("the 2016 Debenture Maturity Date"). Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The 2016 Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the consolidated balance sheets. The following table summarizes the allocation of the principal amount and related issue costs of the 2016 Debentures at the date of original issue. The portion of issue costs attributable to the liability of \$4,991 has been capitalized and amortized over the term to maturity, while the remaining amount of \$139 has been charged to equity.

2016 CONVERTIBLE DEBENTURES

| | Liability | Equity | Principal Amount Issued |
|--------------------------------------|------------------|----------------|-------------------------|
| Transaction date – December 30, 2016 | \$170,267 | \$4,733 | \$175,000 |
| Issue costs | (4,991) | (139) | (5,130) |
| Convertible debentures | \$165,276 | \$4,594 | \$169,870 |

Conversion Rights: Each 2016 Debenture is convertible into freely tradable units of the Trust, at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the 2016 Debenture Maturity Date at a conversion price of \$20.40 per unit, being a rate of approximately 49.0196 units per thousand principal amount of 2016 Debentures, subject to adjustment.

Redemption Rights: Each 2016 Debenture is redeemable any time from January 1, 2020, to the close of business on December 31, 2020, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest, at the Trust's sole option, provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the Conversion Price.

From January 1, 2021, to the close of business on December 31, 2021, the 2016 Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest, at the Trust's sole option.

Repayment Options Payment on Redemption or Maturity: The Trust may satisfy the obligation to repay the principal amount of the 2016 Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the 2016 Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the 2016 Debenture Maturity Date, as applicable.

Interest Payment Election: The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the 2016 Debentures, in which event the holders of the 2016 Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

2012 CONVERTIBLE DEBENTURES

On December 9, 2016, the Trust announced that it would redeem all of its outstanding 2012 Debentures on January 9, 2017 ("the Redemption Date"). The redemption price was paid in cash and was \$1,000 per debenture together with accrued and unpaid interest on the debentures up to, but not including, the Redemption Date. On January 6, 2017, \$18 of the 2012 Debentures were converted into 731 units. The remaining \$149,957 of the 2012 Debentures were redeemed on the Redemption Date.

DEBT MATURITY PROFILE

Management attempts to stagger the maturities of the Trust's fixed-rate debt with the general objective of achieving even annual maturities over a 10-year time horizon. The intention of this strategy is to reduce the Trust's exposure to interest rate fluctuations in any one period.

The following tables outline the debt payments as at December 31, 2018, together with the weighted average contractual rate on debt maturing in the years indicated. Also highlighted are the Trust's primary sources of lending, by year of maturities, and the Trust's up-financing opportunity in relation to the fair value of encumbered properties relative to their respective maturing debt.

AGGREGATE MATURITIES

| Year | Mortgage Maturity Payments | Scheduled Principal Repayments | Total Mortgages Payable | Debentures Payable | Bank Indebtedness | Revolving Loan | Total Debt |
|------------|----------------------------|--------------------------------|-------------------------|--------------------|-------------------|----------------|--------------------|
| 2019 | \$162,122 | \$32,564 | \$194,686 | \$— | \$67,660 | \$— | \$262,346 |
| 2020 | 114,493 | 31,700 | 146,193 | — | — | — | 146,193 |
| 2021 | 153,525 | 26,304 | 179,829 | 175,000 | — | — | 354,829 |
| 2022 | 162,069 | 23,313 | 185,382 | — | — | — | 185,382 |
| 2023 | 92,656 | 14,335 | 106,991 | — | — | — | 106,991 |
| Thereafter | 252,644 | 44,350 | 296,994 | — | — | — | 296,994 |
| | \$937,509 | \$172,566 | \$1,110,075 | \$175,000 | \$67,660 | \$— | \$1,352,735 |

INTEREST RATES

| Year | Mortgages Payable | Debentures Payable | Bank Indebtedness | Revolving Loan | Total Debt |
|------------|-------------------|--------------------|-------------------|----------------|--------------|
| 2019 | 3.63% | —% | 4.63% | —% | 3.92% |
| 2020 | 4.59% | —% | —% | —% | 4.59% |
| 2021 | 4.19% | 4.50% | —% | —% | 4.35% |
| 2022 | 3.84% | —% | —% | —% | 3.84% |
| 2023 | 4.12% | —% | —% | —% | 4.12% |
| Thereafter | 4.16% | —% | —% | —% | 4.16% |
| | 4.08% | 4.50% | 4.63% | —% | 4.16% |

At December 31, 2018, the Trust's weighted average term to maturity for mortgages payable is 4.1 years.

The Trust maintains mortgages with banks (49.0%), insurance companies (39.2%) and pension funds (11.8%) to reduce its exposure to any one lending group.

FAIR VALUE OF ENCUMBERED PROPERTIES RELATIVE TO MATURING DEBT

| Year | Mortgage Maturity Payments | Scheduled Principal Repayments | Total | Fair Value of Encumbered Assets | Leverage |
|------------|----------------------------|--------------------------------|--------------------|---------------------------------|------------|
| 2019 | \$162,122 | \$997 | \$163,119 | \$338,720 | 48% |
| 2020 | 114,493 | 7,952 | 122,445 | 372,200 | 33% |
| 2021 | 153,525 | 14,680 | 168,205 | 496,600 | 34% |
| 2022 | 162,069 | 28,229 | 190,298 | 285,400 | 67% |
| 2023 | 92,656 | 14,544 | 107,200 | 198,250 | 54% |
| Thereafter | 252,644 | 106,164 | 358,808 | 774,310 | 46% |
| | \$937,509 | \$172,566 | \$1,110,075 | \$2,465,480 | 45% |

Given current real estate values, the Trust has an opportunity to increase financing as debt matures and still maintain the targeted loan to value ratio of 50%.

CREDIT FACILITIES

As at December 31, 2018, the Trust has secured floating rate bank financing availability totalling \$85 million, which renews annually and is secured by fixed charges on specific properties owned by the Trust. The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at December 31, 2018, the Trust was in compliance with all covenants and undertakings. The Trust has a revolving unsecured loan agreement with Morguard that provides for borrowings or advances of up to \$50 million.

CREDIT FACILITIES

| As at December 31, | 2018 | 2017 |
|--------------------------------------|-----------------|-----------------|
| Availability of bank lines of credit | \$85,000 | \$70,000 |
| Availability of parent loan payable | 50,000 | 50,000 |
| Availability | 135,000 | 120,000 |
| Letters of credit outstanding | (1,309) | (1,309) |
| Bank indebtedness outstanding | (67,660) | (17,861) |
| Loan payable outstanding | — | (35,000) |
| Loan receivable outstanding | 10,000 | — |
| Cash | 10,652 | 14,752 |
| Liquidity | \$86,683 | \$80,582 |

PART VI

RISKS, UNCERTAINTIES AND OTHER ITEMS

RISKS AND UNCERTAINTIES

All real estate investments are subject to a degree of risk and uncertainty. Income producing property is affected by various factors, including general economic conditions and local market circumstances. Local business conditions such as oversupply of space or a reduction in demand particularly affect income property investments. Management attempts to manage these risks through geographic and asset class diversification. At December 31, 2018, the Trust held 49 properties in three assets classes (retail, office and industrial) and located in six provinces.

The Trust is supported by contracted property management, leasing services, capital expenditure administration, information system services activities and risk management administration. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-in-class" and cost effective. Property management and other services are delivered through a management agreement with MIL. MIL also provides advisory and management services to institutional and other investors not related to Morguard or to the Trust.

The Trust and MIL are exposed to other risks as outlined below.

Property Development, Redevelopment and Renovation Risks

The Trust engages in development and intensification activities with respect to certain properties. It is subject to certain risks, including: (a) the availability and pricing of financing on satisfactory terms or availability at all; (b) the availability and timely receipt of zoning, occupancy, land use and other regulatory and governmental approvals; (c) the ability to achieve an acceptable level of occupancy upon completion; (d) the potential that the Trust may fail to recover expenses already incurred if it abandons redevelopment opportunities after commencing to explore them; (e) the potential that the Trust may expend funds on and devote management time to projects which are not completed; (f) construction or redevelopment costs of a project may exceed original estimates, possibly making the project less profitable than originally estimated, or unprofitable; (g) the time required to complete the construction or redevelopment of a project or to lease-up the completed project may be greater than originally anticipated, thereby adversely affecting cash flows and liquidity; (h) the cost and timely completion of construction (including risks beyond the Trust's control, such as weather, labour conditions or material shortages); (i) contractor and subcontractor disputes, strikes, labour disputes or supply disruptions; and (j) occupancy rates and rents of a completed project may not be sufficient to make the project profitable.

The above risks could result in substantial unanticipated delays or expenses and, under certain circumstances, could prevent the initiation of development activities or the completion of development activities once undertaken. In addition, development projects entail risks that investments may not perform in accordance with expectations and can carry an increased risk of litigation (and its accompanying risks) with contractors, subcontractors, suppliers, partners and others. Any failure by the Trust to effectively manage all development and intensification initiatives may negatively impact the reputation and financial performance of the Trust.

Shift of Retailers from Bricks and Mortar Stores

Shifting consumer preferences toward e-commerce may result in a decrease in the demand for physical space by retail tenants. The failure of the Trust to adapt to changes in the retail landscape, including finding new tenants to replace any lost income stream from existing tenants that reduce the amount of physical space they lease from the Trust could adversely affect the Trust's financial performance.

IT Systems Implementations and Data Management

The Trust and MIL depend on relevant and reliable information for decision-making and financial reporting. As the volume of data being generated and reported by the Trust increases and evolves, MIL will continue to undertake investments in IT systems to store, process and leverage such data.

The failure to successfully migrate to new IT systems, or disruptions which may arise as a result of the transition to new IT systems, could result in a lack of relevant and reliable information to enable management to effectively achieve its strategic plan or manage the operations of the Trust, which could negatively affect the reputation, operations and financial performance of the Trust.

In addition, any significant loss of data or failure to maintain reliable data could negatively affect the reputation, operations, and financial performance of the Trust because management depends on relevant and reliable information for decision-making purposes.

Vendor Management, Partnerships and Third-Party Service Providers

The Trust currently relies on third-party vendors, developers, co-owners and strategic partners to provide the Trust with various services or to complete projects. The lack of an effective process for developing joint venture arrangements or for contract tendering, drafting, review, approval and monitoring may pose a risk for the Trust. The Trust may not be able to negotiate contract terms, services' levels and rates that are optimal for the Trust. In addition, co-owners or joint venture partners may fail to fund their share of capital, may not comply with the terms of any governing agreements or may incur reputational damage which could negatively impact the Trust. Inefficient, ineffective or incomplete vendor management/partnership strategies, policies and procedures could impact the Trust's reputation, operations, and/or financial performance.

Current Economic Environment

Concerns about the uncertainty over whether the economy will be adversely affected by inflation and the systemic impact of unemployment, volatile energy costs, geopolitical issues and the availability and cost of credit could contribute to increased market volatility and weakened business and consumer confidence. This difficult operating environment could adversely affect the Trust's ability to generate revenues, thereby reducing its operating income and earnings. It could also have a material adverse effect on the ability of the Trust's operators to maintain occupancy rates in the properties, which could harm the Trust's financial condition. If these economic conditions transpire, the Trust's tenants may be unable to meet their rental payments and other obligations owing to the Trust, which could have a material adverse effect on the Trust.

Interest Rate and Financing Risk

The Trust is exposed to financial risks that arise from its indebtedness, including fluctuations in interest rates. Interest rate risk is managed by financing debt at fixed rates with maturities scheduled over a number of years. At December 31, 2018, 95.0% of the Trust's debt was at fixed rates.

As outlined in "Part V – Liquidity and Capital Resources," the Trust has an ongoing requirement to access debt markets to refinance maturing debt as it comes due. There is a risk that lenders will not refinance such maturing debt on terms and conditions acceptable to the Trust or any terms at all.

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness the amount of all indebtedness of the Trust is not more than 60% of the gross book value of the Trust's total assets.

The following table provides the Trust's debt ratios compared to the borrowing limits established in the Declaration of Trust:

DEBT RATIOS

| As at December 31, | Borrowing Limits | 2018 | 2017 |
|---|------------------|--------------|-------|
| Fixed-rate debt to gross book value of total assets | N/A | 42.8% | 42.7% |
| Floating-rate debt to gross book value of total assets | 15.0% | 2.3% | 1.8% |
| Total indebtedness to gross book value of total assets | 60.0% | 45.1% | 44.5% |

Credit Risk

Credit risk arises from the possibility that tenants may be unable to fulfill their lease commitments. Management mitigates this risk by ensuring that the Trust's tenant mix is diversified and by limiting the Trust's exposure to any one tenant.

TOP TEN TENANTS

| As at December 31, 2018 | | | | | | |
|---|----------------|----------------|--------------|----------------|---------------------------------------|--|
| Tenant | Rental Revenue | # of Locations | GLA (000s) | % of Total GLA | Weighted Average Remaining Lease Term | |
| 1 Federal and provincial governments | 11.5% | 9 | 859 | 10.4% | 5.2 | |
| 2 Obsidian Energy Ltd. | 11.9% | 1 | 619 | 7.5% | 6.1 | |
| 3 Canadian chartered banks – Tier 1 | 4.9% | 18 | 237 | 2.9% | 4.7 | |
| 4 Bombardier Inc. | 3.7% | 1 | 279 | 3.4% | 12.3 | |
| 5 Wood Group (formerly Amec Foster Wheeler) | 2.3% | 1 | 145 | 1.8% | 2.0 | |
| 6 Canadian Tire Corporation Ltd. | 1.7% | 7 | 265 | 3.2% | 3.2 | |
| 7 Loblaw Companies Ltd. | 1.5% | 8 | 117 | 1.4% | 4.5 | |
| 8 GoodLife Fitness Centres | 1.5% | 5 | 192 | 2.3% | 11.6 | |
| 9 Sobeys Inc. | 1.4% | 3 | 161 | 2.0% | 9.5 | |
| 10 CH2M Hill Canada Ltd. | 1.3% | 1 | 87 | 1.1% | 8.7 | |
| | 41.7% | 54 | 2,961 | 36.0% | 6.4 | |

Lease Rollover Risk

Lease rollover risk arises from the possibility that the Trust may experience difficulty renewing leases as they expire or in re-leasing space vacated by tenants upon lease expiry. Management attempts to stagger the lease expiry profile so that the Trust is not faced with disproportionate amounts of space expiring in any one year. Management further mitigates this risk by maintaining a diversified portfolio mix by both asset type and geography.

2019 EXPIRIES BY LOCATION (NET OF COMMITTED RENEWALS)

| Location | Retail | | Office | | Industrial | | Total |
|------------------|----------------|--------------------------------|----------------|--------------------------------|---------------|--------------------------------|----------------|
| | SF | Weighted Average Contract Rent | SF | Weighted Average Contract Rent | SF | Weighted Average Contract Rent | |
| British Columbia | 2,570 | \$33.24 | 3,718 | \$39.75 | — | \$— | 6,288 |
| Alberta | 95,356 | 33.12 | 29,875 | 20.73 | — | — | 125,231 |
| Saskatchewan | 83,096 | 25.45 | — | — | — | — | 83,096 |
| Manitoba | 65,334 | 24.98 | — | — | — | — | 65,334 |
| Ontario | 329,990 | 27.34 | 127,747 | 18.96 | 17,978 | 6.74 | 475,715 |
| Quebec | — | — | 50,373 | 31.80 | — | — | 50,373 |
| | 576,346 | \$27.49 | 211,713 | \$22.70 | 17,978 | \$6.74 | 806,037 |

Environmental Risk

The Trust is subject to various federal, provincial and municipal laws relating to the environment. The Trust's ongoing environmental management program includes regular review of tenant business uses and inspections of properties to ensure compliance, as well as appropriate testing by qualified environmental consultants when required. A Phase I environmental site assessment is performed on properties considered for acquisition. The Trust mitigates the cost of remediation by carrying environmental insurance where available.

Unitholder Liability

The Declaration of Trust provides that no unitholder or annuitant under a plan of which a unitholder acts as trustee or carrier will be held to have any personal liability as such, and that no recourse may be had to the private property of any unitholder or annuitant for satisfaction of any obligation or claim arising out of or in connection with any contract or obligation of the Trust. Only assets of the Trust are intended to be liable and subject to levy or execution.

The following provinces have legislation relating to unitholder liability protection: British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Certain of these statutes have not yet been judicially considered, and it is possible that reliance on such statutes by a unitholder could be successfully challenged on jurisdictional or other grounds. The Trustees will cause the operations of the Trust to be conducted, with the advice of counsel, in a manner and in such jurisdictions so as to avoid, as far as practicable, any material risk of liability to the unitholders for claims against the Trust. The Trustees will also cause the Trust to carry insurance, to the extent to which they determine to be possible and reasonable, for the benefit of unitholders and annuitants in such amounts as they consider adequate to cover non-contractual or non-excluded liability.

General Uninsured Losses

The Trust has in place blanket comprehensive general liability, fire, flood, extended coverage and rental loss insurance with policy specifications, limits and deductibles customarily carried for similar properties. There are, however, certain types of risks (generally of a catastrophic nature such as from wars or environmental contamination) that are either uninsurable or not insurable on an economically viable basis. The Trust also carries insurance for earthquake risks, where appropriate, subject to certain policy limits, deductibles and self-insurance arrangements, and will continue to carry such insurance if it is economical to do so. Should an insured or underinsured loss occur, the Trust could lose its investment in, and anticipated profits and cash flows from, one or more of its properties.

Liquidity and Capital Availability Risk

Liquidity risk is the risk that the Trust cannot meet a demand for cash or fund its obligations as they come due. Although a portion of the cash flows generated by the properties is devoted to servicing such outstanding debt, there can be no assurance that the Trust will continue to generate sufficient cash flows from operations to meet interest payments and principal repayment obligations upon an applicable maturity date. If the Trust is unable to meet interest payments and principal repayment obligations, it could be required to renegotiate such payments or issue additional equity or debt or obtain other financing. The failure of the Trust to make or renegotiate interest or principal payments or issue additional equity or debt or obtain other financing could materially adversely affect the Trust's financial condition and results of operations and decrease or eliminate the amount of cash available for distribution to unitholders.

The real estate industry is highly capital intensive. The Trust requires access to capital to fund operating expenses, to maintain its properties, to fund its growth strategy and certain other capital expenditures from time to time, and to refinance indebtedness. Although the Trust expects to have access to the existing revolving credit facilities, there can be no assurance that it will otherwise have access to sufficient capital or access to capital on favourable terms. Further, in certain circumstances, the Trust may not be able to borrow funds due to limitations set forth in the Declaration of Trust. Failure by the Trust to access required capital could have a material adverse effect on its financial condition or results of operations and its ability to make distributions to unitholders.

Liquidity and capital availability risks are mitigated by maintaining appropriate levels of liquidity, by diversifying the Trust's sources of funding, by maintaining a well-diversified debt maturity profile and by actively monitoring market conditions.

Unitholder Taxation

The Trust is taxed as a "mutual fund trust" for income tax purposes. Under Part I of the Act, a Trust is not subject to income taxes to the extent that the income for tax purposes in a given year does not exceed the amount distributed to unitholders and deducted by the Trust for tax purposes. The Trustees intend to distribute or designate all taxable income directly earned by the Trust to unitholders of the Trust and to deduct such distributions and designations for income tax purposes. Accordingly, in prior years the Trust has not been required to record a provision for income taxes.

Legislation relating to the federal income taxation of a "specified investment flow-through" ("SIFT") trust or partnership was enacted in 2007. Under the SIFT rules, certain distributions attributable to a SIFT will not be deductible in computing the SIFT's taxable income, and the SIFT will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to Canadian corporations. Distributions paid by a SIFT as returns of capital will not be subject to this tax. The SIFT tax regime did not apply to the Trust prior to 2011 due to transitional relief available to certain SIFTs that were publicly listed before November 1, 2006.

The SIFT tax does not apply to a trust that meets prescribed conditions relating to the nature of its income and investments ("the REIT exception"). The Trust has reviewed its status under the legislation and has determined that it is not subject to this tax as it met the REIT exception at December 31, 2018, and throughout the year. Accordingly, no net additional current income tax expense or future income tax assets or liabilities have been recorded in the December 31, 2018, consolidated financial statements.

The REIT exception is applied annually. As such, it will not be possible to determine if the Trust will satisfy the conditions of the REIT exception for 2019 or any subsequent year until the end of the particular year.

RELATED PARTY TRANSACTIONS

Related party transactions are summarized as follows:

(a) Agreement with Morguard Investments Limited

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.2% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under a leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

During the year, the Trust incurred/(earned) the following:

| For the year ended December 31, | 2018 | 2017 |
|---------------------------------------|-----------------|-----------------|
| Property management fees ¹ | \$9,298 | \$9,280 |
| Appraisal/valuation fees | 359 | 351 |
| Information services | 220 | 220 |
| Leasing fees | 2,111 | 3,396 |
| Project administration fees | 1,011 | 507 |
| Project management fees | 600 | 814 |
| Risk management fees | 301 | 286 |
| Internal audit fees | 129 | 101 |
| Off-site administrative charges | 1,825 | 1,815 |
| Rental revenue | (206) | (201) |
| | \$15,648 | \$16,569 |

1. Includes property management fees on equity-accounted investment.

The following amounts relating to MIL are included in the balance sheets:

| As at December 31, | 2018 | 2017 |
|---|----------------|----------------|
| Accounts payable and accrued liabilities, net | \$1,227 | \$1,891 |

(b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$50,000. The promissory notes are interest bearing at the lender's borrowing rate and are due on demand subject to available funds.

Loan Payable to Morguard

During the year ended December 31, 2018, a gross amount of \$77,500 was repaid to Morguard, and a gross amount of \$42,500 was advanced from Morguard. As at December 31, 2018, there was no loan payable to Morguard (2017 – \$35,000). For the year ended December 31, 2018, the Trust incurred interest expense in the amount of \$981 (2017 – \$562) at an interest rate of 3.85% (2017 – 3.1%).

Loan Receivable from Morguard

During the year ended December 31, 2018, a gross amount of \$10,000 was advanced to Morguard, and remains receivable from Morguard as at December 31, 2018 (2017 – \$nil). For the year ended December 31, 2018, the Trust earned interest income on loans receivable from Morguard in the amount of \$35 (2017 – \$28), at an interest rate of 5.05% (2017 – 2.6%). The interest income earned from Morguard is included with other income on the statements of income and comprehensive income.

(c) Sublease with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the year ended December 31, 2018, the Trust incurred rent expense in the amount of \$202 (2017 – \$198).

(d) Amounts Receivable from and Accounts Payable to Morguard (Excluding MIL)

Other than the revolving loan, the following additional amounts relating to Morguard are included in the balance sheets:

| As at December 31, | 2018 | 2017 |
|--|------|------|
| Amounts receivable | \$65 | \$63 |
| Accounts payable and accrued liabilities | \$7 | \$16 |

(e) Rental Revenue from Morguard (Excluding MIL)

Morguard is a tenant in one of the Trust's properties. For the year ended December 31, 2018, the Trust earned rental revenue in the amount of \$105 (2017 – \$105).

FINANCIAL INSTRUMENTS

The following describes the Trust's financial instruments. The Trust's financial assets and financial liabilities comprise cash, amounts receivable, loan receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable, loan payable, and convertible debentures (excluding any conversion option).

Financial assets must be classified and measured based on three categories: Amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit or loss ("FVTPL"). Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Fair values of financial assets and financial liabilities are presented as follows:

The fair values of cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and loan payable approximate their carrying values due to the short-term maturities of these instruments.

(a) Mortgages Payable

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust as at December 31, 2018.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using December 31, 2018, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at December 31, 2018, of the mortgages payable has been estimated at \$1,126,796 (2017 – \$1,099,791) compared with the carrying value before deferred financing costs of \$1,110,075 (2017 – \$1,082,751). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

(b) Convertible Debentures

The fair value of the 2016 Debentures is based on their market trading price (TSX: MRT.DB) (Level 1). The fair value as at December 31, 2018, of the 2016 Debentures has been estimated at \$168,000 (2017 – \$179,288) compared with the carrying value before deferred financing costs of \$171,989 (2017 – \$171,098).

PART VII

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Trust's critical accounting policies are those that management believes are the most important in portraying the Trust's financial condition and results and that require the most subjective judgment and estimates on the part of management.

REAL ESTATE PROPERTIES

Real estate properties include retail, office and industrial properties held to earn rental income (income producing properties) and properties or land that are being constructed or developed for future use as income producing properties. Real estate properties are recorded at fair value, determined based on available market evidence, at the balance sheet date. The Trust determined the fair value of each real estate property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet date, less future cash outflow pertaining to the respective leases. The real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, direct capitalization method and direct comparison approach. The discounted cash flow analysis is primarily based on discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 cash flows.

In applying the accounting policies to the real estate properties, judgment is required in determining whether certain costs are additions to the carrying amount of the property, in distinguishing between tenant incentives and tenant improvements, and, for properties under development, identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. Judgment is also applied in determining the extent and frequency of independent appraisals.

REVENUE RECOGNITION

The computation of cost reimbursements from tenants for realty taxes, insurance and common area maintenance charges is complex and involves a number of judgments, including the interpretation of terms and other tenant lease provisions. Tenant leases are not consistent in dealing with such cost reimbursements, and variations in computations can exist. Adjustments are made throughout the year to these cost recovery revenues based upon the Trust's best estimate of the final amounts to be billed and collected.

The Trust applies judgment about the nature, amount, timing, and uncertainty of revenue and cash flows arising from a contract with a customer. The Trust recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects consideration to which the entity expects to be entitled in exchange for those goods or services.

LEASES

The Trust makes judgments in determining whether certain leases, in particular those leases with long contractual terms where the lessee is the sole tenant in a property and long-term ground leases where the Trust is the lessee, are operating or finance leases. The Trust has determined that all of its tenant leases and long-term ground leases are operating leases.

FAIR VALUE OF FINANCIAL INSTRUMENTS

Management reports on a quarterly basis the fair value of financial instruments. The fair value of financial instruments approximates amounts at which these instruments could be exchanged between knowledgeable and willing parties. The estimated fair value may differ in amount from that which could be realized on an immediate settlement of the instruments. Management estimates the fair value of mortgages payable by discounting the cash flows of these financial obligations using market rates as at December 31, 2018, for debts of similar terms. The fair value of the convertible debentures is based on their market trading price (TSX: MRT.DB).

PART VIII

CONTROLS AND PROCEDURES CONCERNING FINANCIAL INFORMATION

The financial certification process project team has documented and assessed the design and effectiveness of the internal controls in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. This undertaking has enabled the Chief Executive Officer and Chief Financial Officer to attest that the design and effectiveness of the internal controls with regard to financial information are effective using the Committee of Sponsoring Organizations of the Treadway Commission Internal Control – Integrated Framework (2013). In order to ensure that the consolidated financial statements and MD&A present fairly, in all material aspects, the financial position of the Trust and the results of its operations, management is responsible for establishing and maintaining disclosure controls and procedures, as well as internal control over financial reporting.

The Trust's management has evaluated the effectiveness of the Trust's disclosure controls and procedures and, based on such evaluation, has concluded that their design and operation are adequate and effective for the year ended December 31, 2018. The Trust's management has also evaluated the effectiveness of the internal controls over financial reporting and has concluded that the design and operation are effective for the year ended December 31, 2018.

An information disclosure policy constitutes the framework for the information disclosure process with regard to the annual and interim filings, as well as to the other reports filed or submitted under securities legislation. This policy aims, in particular, at identifying material information and validating the related reporting. Morguard's Disclosure Committee is responsible for ensuring compliance with this policy for both Morguard and the Trust. Morguard's and the Trust's senior management act as the Disclosure Committee, ensuring compliance with this policy and reviewing main documents to be filed with regulatory authorities to ensure that all significant information regarding operations is communicated in a timely manner.

PART IX

OUTLOOK

Generally speaking, 2018 was a year of moderately positive outcomes for Canada's commercial property market, driven by a solid rate of economic growth. Investors were able to achieve healthy income growth across much of the market. Exceptions to this rule were generally in certain segments of the retail sector and energy dominated regions. Healthy rental demand patterns were observed in the office, industrial and multi-suite residential sectors overall, resulting in vacancy levels that generally ranged at or near the cycle low. Supply constraints were an issue across much of the three sectors, which to some extent stunted growth. Rental demand softness, however, continued to characterize resource-driven regions. In the retail sector, the discount and luxury market segments continued to expand. However, the changes in the broader retail sector have started to take a toll, with the closure of Sears stores being the most obvious example. Against a largely positive rental market backdrop, investment market performance was generally stable and positive. The relative stability of Canada's economy and commercial property market was a draw for investment capital in 2018 from a variety of sources. Public and private groups acquired Canadian investment property at a record pace, with capital flows reaching a record high for 2018. Low-cost debt continued to be a catalyst for investment, along with strong overall performance characteristics. Capital availability surpassed the supply of core quality assets offered for sale. The pressure on the part of investors to place capital resulted in modest increases in value for the highest quality assets. Canadian property yields remained higher than long-term bond yields which added to the rationale for investing. The resulting sector liquidity was an additional element of what was a largely positive overall sector performance during the past year.

Looking to 2019, Canada's commercial property sector is expected to generate largely positive metrics, while investors monitor risks that may have an impact on performance. The national economy was forecast to expand by between 1.8% and 2.0%. The country's resource-driven regions are expected to eventually stabilize, after mixed results during the past year. An increase in business investment and wage growth were seen as key drivers of economic growth in 2019. The 2019 economic growth rate should continue to support rental demand and income growth for owners in most market segments. The volume of available investment capital should generate relatively healthy levels of competition among investors for core quality assets brought to market. While the 2019 outlook is largely positive, investors will monitor a range of risks that could have an impact on performance going forward. The main areas of sector risk include rising interest rates, the continuation or escalation of the trade dispute between the United States and China, an extension of the energy sector malaise, and the potential for a slowdown in global economic activity.

In 2019, the environment for acquisitions should continue to be extremely competitive. The Trust remains disciplined in exploring new investment opportunities. Management will continue to seek acquisition and intensification opportunities, focusing on properties that are accretive in the long term.

The Trust's strength stems from conservative financial leverage, a moderate payout ratio and diversification.

SEARS UPDATE

The Trust has three anchor premises formerly leased to Sears, that have been returned, for which it is reviewing development options as follows:

- Pine Centre Mall, Prince George – 112,000 square feet of GLA
- Cambridge Centre, Cambridge – 137,000 square feet of GLA
- St. Laurent, Ottawa – 137,000 square feet of GLA

By having this space under the control of the Trust, the Trust has gained the ability to re-tenant the premises with dynamic tenants at current market rents.

PART X

FINANCIAL STATEMENTS AT THE TRUST'S OWNERSHIP SHARE

Part X provides the reader with analysis of the Trust's financial statements and additional detail of the Trusts' equity-accounted investments to arrive at a presentation of the Trust's ownership share.

BALANCE SHEETS – AT THE TRUST'S OWNERSHIP SHARE

| As at December 31, 2018 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|--|-----------------------------|--------------------------------|-----------------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Real estate properties | \$2,915,592 | \$51,550 | \$2,967,142 |
| Equity-accounted investment | 24,746 | (24,746) | — |
| | 2,940,338 | 26,804 | 2,967,142 |
| Current assets | | | |
| Amounts receivable | 17,016 | 211 | 17,227 |
| Loan receivable | 10,000 | — | 10,000 |
| Prepaid expenses and other | 567 | 18 | 585 |
| Cash | 10,652 | 701 | 11,353 |
| | 38,235 | 930 | 39,165 |
| Total assets | \$2,978,573 | \$27,734 | \$3,006,307 |
| LIABILITIES AND UNITHOLDERS' EQUITY | | | |
| Non-current liabilities | | | |
| Mortgages payable | \$913,490 | \$25,324 | \$938,814 |
| Convertible debentures | 168,814 | — | 168,814 |
| Accounts payable and accrued liabilities | 4,282 | 7 | 4,289 |
| | 1,086,586 | 25,331 | 1,111,917 |
| Current liabilities | | | |
| Mortgages payable | 194,104 | 1,031 | 195,135 |
| Accounts payable and accrued liabilities | 49,809 | 1,372 | 51,181 |
| Bank indebtedness | 67,660 | — | 67,660 |
| | 311,573 | 2,403 | 313,976 |
| Total liabilities | 1,398,159 | 27,734 | 1,425,893 |
| Unitholders' equity | 1,580,414 | — | 1,580,414 |
| | \$2,978,573 | \$27,734 | \$3,006,307 |

As at December 31, 2017

| | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|--|-----------------------------|--------------------------------|-----------------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Real estate properties | \$2,861,816 | \$55,000 | \$2,916,816 |
| Equity-accounted investment | 27,080 | (27,080) | — |
| | 2,888,896 | 27,920 | 2,916,816 |
| Current assets | | | |
| Amounts receivable | 16,601 | 77 | 16,678 |
| Prepaid expenses and other | 842 | 22 | 864 |
| Cash | 14,752 | 506 | 15,258 |
| | 32,195 | 605 | 32,800 |
| Total assets | \$2,921,091 | \$28,525 | \$2,949,616 |
| LIABILITIES AND UNITHOLDERS' EQUITY | | | |
| Non-current liabilities | | | |
| Mortgages payable | \$990,959 | \$26,356 | \$1,017,315 |
| Convertible debentures | 166,983 | — | 166,983 |
| Accounts payable and accrued liabilities | 3,728 | 7 | 3,735 |
| | 1,161,670 | 26,363 | 1,188,033 |
| Current liabilities | | | |
| Mortgages payable | 89,299 | 992 | 90,291 |
| Accounts payable and accrued liabilities | 51,670 | 1,170 | 52,840 |
| Loan payable | 35,000 | — | 35,000 |
| Bank indebtedness | 17,861 | — | 17,861 |
| | 193,830 | 2,162 | 195,992 |
| Total liabilities | 1,355,500 | 28,525 | 1,384,025 |
| Unitholders' equity | 1,565,591 | — | 1,565,591 |
| | \$2,921,091 | \$28,525 | \$2,949,616 |

STATEMENTS OF INCOME AND COMPREHENSIVE INCOME – AT THE TRUST'S OWNERSHIP SHARE

| For the year ended December 31, 2018 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|--|--------------------------|-----------------------------|--------------------------------|
| Revenue from real estate properties | \$276,473 | \$6,372 | \$282,845 |
| Property operating costs | | | |
| Property operating expenses | 64,137 | 1,292 | 65,429 |
| Property taxes | 51,083 | 617 | 51,700 |
| Property management fees | 9,175 | 187 | 9,362 |
| Subtotal | 152,078 | 4,276 | 156,354 |
| Interest expense | 55,648 | 1,028 | 56,676 |
| General and administrative | 4,781 | 11 | 4,792 |
| Other income | (106) | — | (106) |
| Income before fair value losses and net loss from equity-accounted investment | 91,755 | 3,237 | 94,992 |
| Fair value losses on real estate properties | (18,602) | (3,375) | (21,977) |
| Net loss from equity-accounted investment | (138) | 138 | — |
| Net income and comprehensive income | \$73,015 | \$— | \$73,015 |

| For the year ended December 31, 2017 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|--|--------------------------|-----------------------------|--------------------------------|
| Revenue from real estate properties | \$278,754 | \$6,434 | \$285,188 |
| Property operating costs | | | |
| Property operating expenses | 62,218 | 1,180 | 63,398 |
| Property taxes | 50,345 | 825 | 51,170 |
| Property management fees | 9,166 | 188 | 9,354 |
| Subtotal | 157,025 | 4,241 | 161,266 |
| Interest expense | 55,087 | 1,075 | 56,162 |
| General and administrative | 4,517 | — | 4,517 |
| Other income | (179) | — | (179) |
| Income before fair value losses and net income from equity-accounted investment | 97,600 | 3,166 | 100,766 |
| Fair value losses on real estate properties | (31,225) | (2,235) | (33,460) |
| Net income from equity-accounted investment | 931 | (931) | — |
| Net income and comprehensive income | \$67,306 | \$— | \$67,306 |

STATEMENTS OF CASH FLOWS – AT THE TRUST'S OWNERSHIP SHARE

| For the year ended December 31, 2018 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|---|-----------------------------|--------------------------------|-----------------------------------|
| OPERATING ACTIVITIES | | | |
| Net income | \$73,015 | \$— | \$73,015 |
| Add items not affecting cash | 20,910 | 3,664 | 24,574 |
| Distributions from equity-accounted investment | 2,196 | (2,196) | — |
| Additions to tenant incentives and leasing commissions | (2,452) | (2) | (2,454) |
| Net change in non-cash operating assets and liabilities | (195) | 72 | (123) |
| Cash provided by operating activities | 93,474 | 1,538 | 95,012 |
| FINANCING ACTIVITIES | | | |
| Proceeds from new mortgages | 118,241 | — | 118,241 |
| Financing costs on new mortgages | (685) | — | (685) |
| Repayment of mortgages | | | |
| Repayments on maturity | (54,584) | — | (54,584) |
| Principal instalment repayments | (36,333) | (993) | (37,326) |
| Proceeds from bank indebtedness | 49,799 | — | 49,799 |
| Increase in loan receivable | (10,000) | — | (10,000) |
| Proceeds from loan payable | 42,500 | — | 42,500 |
| Repayment of loan payable | (77,500) | — | (77,500) |
| Distributions to unitholders | (57,781) | — | (57,781) |
| Units repurchased for cancellation | (411) | — | (411) |
| Cash used in financing activities | (26,754) | (993) | (27,747) |
| INVESTING ACTIVITIES | | | |
| Capital expenditures on real estate properties | (20,932) | (350) | (21,282) |
| Expenditures on properties under development | (49,888) | — | (49,888) |
| Cash used in investing activities | (70,820) | (350) | (71,170) |
| Net change in cash | (4,100) | 195 | (3,905) |
| Cash, beginning of period | 14,752 | 506 | 15,258 |
| Cash, end of period | \$10,652 | \$701 | \$11,353 |

For the year ended December 31, 2017

| | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|---|-----------------------------|--------------------------------|-----------------------------------|
| OPERATING ACTIVITIES | | | |
| Net income | \$67,306 | \$— | \$67,306 |
| Add items not affecting cash | 31,494 | 3,588 | 35,082 |
| Distributions from equity-accounted investment | 2,052 | (2,052) | — |
| Additions to tenant incentives and leasing commissions | (3,920) | (23) | (3,943) |
| Net change in non-cash operating assets and liabilities | 3,885 | (379) | 3,506 |
| Cash provided by operating activities | 100,817 | 1,134 | 101,951 |
| FINANCING ACTIVITIES | | | |
| Proceeds from new mortgages | 53,000 | — | 53,000 |
| Financing costs on new mortgages | (185) | — | (185) |
| Repayment of mortgages | | | |
| Repayments on maturity | (50,250) | — | (50,250) |
| Principal instalment repayments | (35,490) | (954) | (36,444) |
| Net repayment of 2012 Debentures | (99,957) | — | (99,957) |
| Net proceeds from 2016 Debentures | 7 | — | 7 |
| Proceeds from bank indebtedness | 17,861 | — | 17,861 |
| Proceeds from loan payable | 35,000 | — | 35,000 |
| Distributions to unitholders | (56,150) | — | (56,150) |
| Units repurchased for cancellation | (766) | — | (766) |
| Cash used in financing activities | (136,930) | (954) | (137,884) |
| INVESTING ACTIVITIES | | | |
| Capital expenditures on real estate properties | (20,832) | (734) | (21,566) |
| Expenditures on properties under development | (40,999) | — | (40,999) |
| Cash used in investing activities | (61,831) | (734) | (62,565) |
| Net change in cash | (97,944) | (554) | (98,498) |
| Cash, beginning of period | 112,696 | 1,060 | 113,756 |
| Cash, end of period | \$14,752 | \$506 | \$15,258 |

ITEMS NOT AFFECTING CASH – AT THE TRUST'S OWNERSHIP SHARE

| For the year ended December 31, 2018 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|---|--------------------------|-----------------------------|--------------------------------|
| Fair value losses on real estate properties | \$18,602 | \$3,375 | \$21,977 |
| Net loss from equity-accounted investment | 138 | (138) | — |
| Amortized stepped rent | (670) | 72 | (598) |
| Amortized free rent | (18) | — | (18) |
| Amortization of deferred financing costs – mortgages | 697 | — | 697 |
| Amortization of tenant incentives | 330 | 355 | 685 |
| Amortization of deferred financing costs – convertible debentures | 940 | — | 940 |
| Accretion of convertible debentures | 891 | — | 891 |
| | \$20,910 | \$3,664 | \$24,574 |

| For the year ended December 31, 2017 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|---|--------------------------|-----------------------------|--------------------------------|
| Fair value losses on real estate properties | \$31,225 | \$2,235 | \$33,460 |
| Net income from equity-accounted investment | (931) | 931 | — |
| Amortized stepped rent | (855) | 72 | (783) |
| Amortized free rent | (675) | — | (675) |
| Amortization of deferred financing costs – mortgages | 689 | — | 689 |
| Amortization of tenant incentives | 338 | 350 | 688 |
| Amortization of deferred financing costs – convertible debentures | 874 | — | 874 |
| Accretion of convertible debentures | 829 | — | 829 |
| | \$31,494 | \$3,588 | \$35,082 |

NET CHANGE IN NON-CASH OPERATING ASSETS AND LIABILITIES – AT THE TRUST'S OWNERSHIP SHARE

| For the year ended December 31, 2018 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|--|--------------------------|-----------------------------|--------------------------------|
| Amounts receivable | \$837 | (\$134) | \$703 |
| Prepaid expenses and other | 275 | 4 | 279 |
| Accounts payable and accrued liabilities | (1,307) | 202 | (1,105) |
| | (\$195) | \$72 | (\$123) |

| For the year ended December 31, 2017 | Per Financial Statements | Equity-Accounted Investment | At the Trust's Ownership Share |
|--|--------------------------|-----------------------------|--------------------------------|
| Amounts receivable | (\$1,429) | (\$36) | (\$1,465) |
| Prepaid expenses and other | 1,181 | (22) | 1,159 |
| Accounts payable and accrued liabilities | 4,133 | (321) | 3,812 |
| | \$3,885 | (\$379) | \$3,506 |

PART XI

SUMMARY OF QUARTERLY RESULTS

SUMMARY OF QUARTERLY RESULTS

The following table provides a summary of quarterly operating results for the last eight quarters.

| | December 31, 2018 | September 30, 2018 | June 30, 2018 | March 31, 2018 |
|--|----------------------|-----------------------|------------------|-------------------|
| Revenue from real estate properties | \$71,926 | \$67,273 | \$68,029 | \$69,245 |
| Property operating expenses | 29,128 | 27,855 | 28,932 | 29,305 |
| Property management fees | 2,428 | 2,218 | 2,235 | 2,294 |
| Net operating income | 40,370 | 37,200 | 36,862 | 37,646 |
| Interest expense | 14,222 | 13,983 | 13,730 | 13,713 |
| General and administrative | 1,258 | 1,048 | 1,244 | 1,231 |
| Other income/(expense) | (81) | 96 | (62) | (59) |
| Income before fair value (losses)/gains on real estate properties and net (loss)/income from equity-accounted investments | 24,971 | 22,073 | 21,950 | 22,761 |
| Fair value (losses)/gains on real estate properties | (17,800) | (16,867) | 22,060 | (5,995) |
| Net (loss)/income from equity-accounted investments | (179) | (225) | (579) | 845 |
| Net income | \$6,992 | \$4,981 | \$43,431 | \$17,611 |

| | December 31, 2017 | September 30, 2017 | June 30, 2017 | March 31, 2017 |
|--|----------------------|-----------------------|------------------|-------------------|
| Revenue from real estate properties | \$72,225 | \$67,526 | \$67,726 | \$71,277 |
| Property operating expenses | 28,172 | 27,958 | 27,514 | 28,919 |
| Property management fees | 2,425 | 2,214 | 2,211 | 2,316 |
| Net operating income | 41,628 | 37,354 | 38,001 | 40,042 |
| Interest expense | 13,774 | 13,871 | 13,639 | 13,803 |
| General and administrative | 1,083 | 1,085 | 1,133 | 1,216 |
| Other income | (83) | (37) | (17) | (42) |
| Income before fair value (losses)/gains on real estate properties and net (loss)/income from equity-accounted investments | 26,854 | 22,435 | 23,246 | 25,065 |
| Fair value (losses)/gains on real estate properties | (33,223) | (38,247) | 28,248 | 11,997 |
| Net (loss)/income from equity-accounted investments | (1,372) | 594 | 892 | 817 |
| Net (loss)/income | (\$7,741) | (\$15,218) | \$52,386 | \$37,879 |

SUMMARY OF QUARTERLY GROSS LEASABLE AREA

RETAIL PROPERTIES

CHANGES IN GLA – ENCLOSED REGIONAL CENTRES, PREVIOUS EIGHT QUARTERS

| In thousands of SF | 2017 | | | | 2018 | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| GLA – real estate properties – opening balance | 3,490 | 3,490 | 3,530 | 3,510 | 3,479 | 3,279 | 3,292 | 3,317 |
| Changes due to re-measurement | — | — | — | 1 | (1) | — | — | — |
| St. Laurent Centre – Everest College/Willis College | — | — | — | (32) | — | — | 32 | — |
| Cambridge Centre – Sears | — | — | — | — | (138) | — | — | — |
| St. Laurent Centre – Sears (2nd Floor) | — | — | — | — | (61) | — | — | — |
| Changes due to development projects – completed ¹ | — | 40 | (20) | — | — | 13 | (7) | (12) |
| GLA – real estate properties | 3,490 | 3,530 | 3,510 | 3,479 | 3,279 | 3,292 | 3,317 | 3,305 |
| Area under/held for development – opening balance | 496 | 496 | 399 | 281 | 443 | 493 | 493 | 359 |
| Cambridge Centre – Sears | — | — | — | 138 | (138) | — | — | — |
| Parkland Mall – Safeway | — | — | — | 57 | — | — | — | — |
| Cambridge Centre – various units | — | — | — | 19 | — | — | — | — |
| St. Laurent Centre – Everest College | — | — | — | (32) | — | — | — | — |
| St. Laurent Centre – Sears (1st Floor) | — | — | — | — | 76 | — | — | — |
| Pine Centre Mall – Sears | — | — | — | — | 112 | — | — | — |
| Changes due to development projects – completed ¹ | — | (97) | (118) | (20) | — | — | (134) | (47) |
| Area under/held for development | 496 | 399 | 281 | 443 | 493 | 493 | 359 | 312 |
| GLA for purposes of occupancy | 2,994 | 3,131 | 3,229 | 3,036 | 2,786 | 2,799 | 2,958 | 2,993 |
| GLA occupied (%) | 94.1% | 94.2% | 94.2% | 95.9% | 94.9% | 94.1% | 92.7% | 93.5% |

1. See Development Projects – Completed.

CHANGES IN GLA – COMMUNITY STRIP CENTRES, PREVIOUS EIGHT QUARTERS

| In thousands of SF | 2017 | | | | 2018 | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| GLA – real estate properties – opening balance | 1,287 | 1,287 | 1,287 | 1,308 | 1,314 | 1,315 | 1,314 | 1,324 |
| Changes due to re-measurement | — | — | — | — | 1 | (1) | — | — |
| Changes due to development projects – completed ¹ | — | — | 21 | 6 | — | — | 10 | — |
| GLA – real estate properties | 1,287 | 1,287 | 1,308 | 1,314 | 1,315 | 1,314 | 1,324 | 1,324 |
| Area under/held for development – opening balance ² | 67 | 71 | 71 | 67 | 67 | 67 | 67 | 67 |
| Woodbridge Square – Party City | 4 | — | (4) | — | — | — | — | — |
| Area under/held for development | 71 | 71 | 67 | 67 | 67 | 67 | 67 | 67 |
| GLA for purposes of occupancy | 1,216 | 1,216 | 1,241 | 1,247 | 1,248 | 1,247 | 1,257 | 1,257 |
| GLA occupied (%) | 98.1% | 98.2% | 97.8% | 98.2% | 98.5% | 98.2% | 97.2% | 97.5% |

1. See Development Projects – Completed.

2. Includes 67 SF of GLA held for development.

OFFICE PROPERTIES

CHANGES IN GLA – SINGLE-/DUAL-TENANT BUILDINGS, PREVIOUS EIGHT QUARTERS

| In thousands of SF | 2017 | | | | 2018 | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| GLA – real estate properties – opening balance | 2,250 | 2,250 | 2,250 | 2,248 | 2,248 | 2,246 | 2,246 | 2,246 |
| Changes due to re-measurement | — | — | (2) | — | (2) | — | — | — |
| GLA – real estate properties | 2,250 | 2,250 | 2,248 | 2,248 | 2,246 | 2,246 | 2,246 | 2,246 |
| Area under/held for development – opening balance ² | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 43 |
| Area under/held for development | 43 | 43 | 43 | 43 | 43 | 43 | 43 | 43 |
| GLA for purposes of occupancy | 2,207 | 2,207 | 2,205 | 2,205 | 2,203 | 2,203 | 2,203 | 2,203 |
| GLA occupied (%) | 99.2% | 97.7% | 97.6% | 98.0% | 96.9% | 96.9% | 98.3% | 98.4% |

2. Includes 43 SF of GLA held for development.

CHANGES IN GLA – MULTI-TENANT BUILDINGS, PREVIOUS EIGHT QUARTERS

| In thousands of SF | 2017 | | | | 2018 | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| GLA – real estate properties – opening balance | 994 | 995 | 995 | 993 | 993 | 993 | 994 | 994 |
| Changes due to re-measurement | 1 | — | (2) | — | — | 1 | — | — |
| GLA – real estate properties | 995 | 995 | 993 | 993 | 993 | 994 | 994 | 994 |
| GLA occupied (%) | 90.3% | 85.8% | 82.4% | 83.2% | 83.3% | 82.4% | 82.0% | 80.9% |

INDUSTRIAL PROPERTIES

CHANGES IN GLA – INDUSTRIAL PROPERTIES, PREVIOUS EIGHT QUARTERS

| In thousands of SF | 2017 | | | | 2018 | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| GLA – real estate properties – opening balance | 534 | 534 | 534 | 534 | 534 | 534 | 534 | 534 |
| GLA – real estate properties | 534 | 534 | 534 | 534 | 534 | 534 | 534 | 534 |
| GLA occupied (%) | 97.3% | 98.0% | 98.0% | 98.0% | 98.3% | 94.6% | 97.7% | 91.7% |

PART XII

FUTURE ACCOUNTING POLICY CHANGES

IFRS 16, "LEASES" ("IFRS 16")

In January 2016, the IASB issued IFRS 16. The new standard requires that for most leases, lessees must initially recognize a lease liability for the obligation to make lease payments and a corresponding right-of-use asset for the right to use the underlying asset for the lease term. Lessor accounting under IFRS 16 is substantially unchanged, lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between an operating or finance lease. This standard will be effective for annual periods beginning on or after January 1, 2019.

At the commencement date of a lease, a lessee will recognize a liability to make lease payments and an asset representing the right-of-use to use the underlying asset during the lease term. Lessees will be required to recognize separately the interest expense on the lease liability and the depreciation expense or fair value gain (loss) on the right-of-use asset, depending on the balance sheet classification of the asset. The standard includes two recognition exemptions for leases: leases of "low-value" assets and short-term leases. Lessees will also be required to remeasure the lease liability upon the occurrence of certain events. The lessee will generally recognize the amount of the re-measurement of the lease liability as an adjustment to the right-of-use asset.

The Trust has completed the issue identification phase and impact assessment of the transition project. As a landlord, lessor accounting is substantially unchanged between IAS 17 and IFRS 16. The Trust does not expect the standard to have a substantial impact as lessor accounting is substantially unchanged under IFRS 16 and, therefore, leases with tenants are to be accounted for as operating leases in a consistent manner with the current accounting treatment. The Trust has reviewed all lease contracts in which it is a lessee, and has noted that there will be a material impact in relation to land leases, which are recorded as finance leases, as well as office leases, and as such, the estimated impact is noted below; the remainder of leases are considered immaterial. The Trust will elect to use the exemptions proposed by the standard on lease contracts for which the lease term ends within 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value.

Based on management's preliminary assessment, when the Trust applies IFRS 16 for the first time for the year ending December 31, 2019, total assets as at January 1, 2019 will increase by approximately \$11,600 with an increase to total liabilities of approximately \$11,600.

PART XIII

PROPERTY LISTING

RETAIL PROPERTIES

| Property | City | Province | Ownership Interest (%) | Gross Area (SF) | Ownership Area (SF) |
|--------------------------|----------------|----------|------------------------|------------------|---------------------|
| Burquitlam Plaza | Coquitlam | BC | 100 | 68,000 | 68,000 |
| Pine Centre Mall | Prince George | BC | 100 | 476,000 | 476,000 |
| Shelbourne Plaza | Victoria | BC | 100 | 57,000 | 57,000 |
| Airdrie Co-op Centre | Airdrie | AB | 100 | 70,000 | 70,000 |
| Airdrie RONA Centre | Airdrie | AB | 100 | 44,000 | 44,000 |
| Heritage Towne Centre | Calgary | AB | 100 | 131,000 | 131,000 |
| Prairie Mall | Grande Prairie | AB | 50 | 263,000 | 131,500 |
| Parkland Mall | Red Deer | AB | 100 | 473,000 | 473,000 |
| The Centre | Saskatoon | SK | 100 | 490,000 | 490,000 |
| Shoppers Mall | Brandon | MB | 100 | 361,000 | 361,000 |
| Charleswood Centre | Winnipeg | MB | 100 | 123,500 | 123,500 |
| Southdale Centre | Winnipeg | MB | 100 | 175,000 | 175,000 |
| Aurora Centre | Aurora | ON | 100 | 304,000 | 304,000 |
| Cambridge Centre | Cambridge | ON | 100 | 578,000 | 578,000 |
| Market Square | Kanata | ON | 100 | 68,000 | 68,000 |
| Wonderland Corners | London | ON | 100 | 46,000 | 46,000 |
| Kingsbury Centre | Mississauga | ON | 100 | 70,000 | 70,000 |
| Hampton Park Plaza | Ottawa | ON | 100 | 102,000 | 102,000 |
| Home Base | Ottawa | ON | 100 | 10,000 | 10,000 |
| St. Laurent | Ottawa | ON | 100 | 795,000 | 795,000 |
| Woodbridge Square | Vaughan | ON | 50 | 112,000 | 56,000 |
| Total Retail (21) | | | | 4,816,500 | 4,629,000 |

OFFICE PROPERTIES

| Property | City | Province | Ownership Interest (%) | Gross Area (SF) | Ownership Area (SF) |
|-----------------------------|---------------|----------|------------------------|------------------|---------------------|
| 111 Dunsmuir | Vancouver | BC | 100 | 222,000 | 222,000 |
| Chancery Place | Vancouver | BC | 100 | 143,000 | 143,000 |
| Seymour Place | Victoria | BC | 100 | 235,500 | 235,500 |
| 505 3rd Street SW | Calgary | AB | 50 | 142,000 | 71,000 |
| 7315 8th Street NE | Calgary | AB | 100 | 19,500 | 19,500 |
| Centre 810 | Calgary | AB | 100 | 77,500 | 77,500 |
| Citadel West | Calgary | AB | 100 | 78,500 | 78,500 |
| Deerport Centre | Calgary | AB | 100 | 48,500 | 48,500 |
| Duncan Building | Calgary | AB | 100 | 81,000 | 81,000 |
| National Bank Building | Calgary | AB | 100 | 43,500 | 43,500 |
| 207 and 215 9th Avenue SW | Calgary | AB | 100 | 636,500 | 636,500 |
| Petroleum Plaza | Edmonton | AB | 50 | 304,000 | 152,000 |
| Scotia Place | Edmonton | AB | 20 | 565,000 | 113,000 |
| 301 Laurier Avenue | Ottawa | ON | 50 | 26,000 | 13,000 |
| 525 Coventry | Ottawa | ON | 100 | 42,500 | 42,500 |
| Green Valley Office Park | Ottawa | ON | 100 | 123,000 | 123,000 |
| Heritage Place | Ottawa | ON | 50 | 216,000 | 108,000 |
| St. Laurent Business Centre | Ottawa | ON | 100 | 88,000 | 88,000 |
| Standard Life | Ottawa | ON | 50 | 378,000 | 189,000 |
| Time Square | Ottawa | ON | 100 | 111,000 | 111,000 |
| 200 Yorkland | Toronto | ON | 100 | 150,000 | 150,000 |
| 77 Bloor Street West | Toronto | ON | 50 | 396,000 | 198,000 |
| Place Innovation | Saint-Laurent | QC | 50 | 896,000 | 448,000 |
| Total Office (23) | | | | 5,023,000 | 3,392,000 |

INDUSTRIAL PROPERTIES

| Property | City | Province | Ownership Interest (%) | Gross Area (SF) | Ownership Area (SF) |
|-----------------------------|--------------------------|----------|------------------------|-----------------|---------------------|
| 1875 Leslie | Toronto | ON | 100 | 52,000 | 52,000 |
| 2041-2151 McCowan | Toronto | ON | 100 | 196,500 | 196,500 |
| 279 Yorkland | Toronto | ON | 100 | 18,000 | 18,000 |
| 285 Yorkland | Toronto | ON | 100 | 25,000 | 25,000 |
| 825 Des Érables | Salaberry-de-Valleyfield | QC | 50 | 485,000 | 242,500 |
| Total Industrial (5) | | | | 776,500 | 534,000 |

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MANAGEMENT'S REPORT TO UNITHOLDERS

The consolidated financial statements of Morguard Real Estate Investment Trust (the "Trust") have been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). Management is responsible for the information in these consolidated financial statements and other sections of this annual report.

Management maintains a system of internal controls to provide reasonable assurance that the Trust's assets are safeguarded and to facilitate the preparation of relevant, reliable and timely financial information. Where necessary, management uses its judgment to make estimates required to ensure fair and consistent presentation of this information. Management recognizes its responsibility for conducting the Trust's affairs in compliance with applicable laws and proper standards of conduct.

As at December 31, 2018, the Chief Executive Officer and Chief Financial Officer evaluated, or caused the evaluation of under their direct supervision, the disclosure controls and procedures and the internal controls over financial reporting (as defined in Multilateral Instrument 52-109, "Certification of Disclosure in Issuers' Annual and Interim Filings" and, based on that assessment, determined that the disclosure controls and procedures were designed and operating effectively and the internal controls over financial reporting were designed and operating effectively.

The Audit Committee of the Board of Trustees (the "Trustees") of the Trust, consisting solely of independent directors, has reviewed the consolidated financial statements, the report to unitholders of the external auditors, Ernst & Young LLP, and the management's discussion and analysis with management and recommended its approval to the Trustees. The Trustees have approved the consolidated financial statements.

Ernst & Young LLP, as independent auditors, have conducted the audits in accordance with Canadian generally accepted auditing standards and have had full access to the Audit Committee, with and without management being present.

(Signed) "K. Rai Sahi"

(Signed) "Andrew Tamlin"

**K. Rai Sahi,
Chief Executive Officer**

**Andrew Tamlin,
Chief Financial Officer**

INDEPENDENT AUDITOR'S REPORT

TO THE UNITHOLDERS OF MORGUARD REAL ESTATE INVESTMENT TRUST

OPINION

We have audited the accompanying consolidated financial statements of Morguard Real Estate Investment Trust (the "Trust"), which comprise the consolidated balance sheets as at December 31, 2018 and 2017, and the consolidated statements of income and comprehensive income, consolidated statements of unitholders' equity and consolidated statements cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Trust as at December 31, 2018 and 2017, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRSs).

BASIS FOR OPINION

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

OTHER INFORMATION

Management is responsible for the other information, which comprises:

- Management's Discussion and Analysis
- The information, other than the consolidated financial statements and our auditor's report thereon, in the Annual Report

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

The Annual Report is expected to be made available to us after the date of the auditor's report. If, based on the work we will perform on this other information, we conclude there is a material misstatement of this other information, we are required to report that fact to those charged with governance.

RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Stephanie Lamont.

"Ernst & Young LLP"

Chartered Professional Accountants
Licensed Public Accountants
Toronto, Canada
February 13, 2019

BALANCE SHEETS

In thousands of Canadian dollars

| As at December 31, | Note | 2018 | 2017 |
|--|-------|--------------------|-------------|
| ASSETS | | | |
| Non-current assets | | | |
| Real estate properties | 4 | \$2,915,592 | \$2,861,816 |
| Equity-accounted investment | 5 | 24,746 | 27,080 |
| | | 2,940,338 | 2,888,896 |
| Current assets | | | |
| Amounts receivable | | 17,016 | 16,601 |
| Loan receivable | 13(b) | 10,000 | — |
| Prepaid expenses and other | | 567 | 842 |
| Cash | | 10,652 | 14,752 |
| | | 38,235 | 32,195 |
| Total assets | | \$2,978,573 | \$2,921,091 |
| LIABILITIES AND UNITHOLDERS' EQUITY | | | |
| Non-current liabilities | | | |
| Mortgages payable | 7 | \$913,490 | \$990,959 |
| Convertible debentures | 8 | 168,814 | 166,983 |
| Accounts payable and accrued liabilities | | 4,282 | 3,728 |
| | | 1,086,586 | 1,161,670 |
| Current liabilities | | | |
| Mortgages payable | 7 | 194,104 | 89,299 |
| Accounts payable and accrued liabilities | | 49,809 | 51,670 |
| Loan payable | 13(b) | — | 35,000 |
| Bank indebtedness | 9 | 67,660 | 17,861 |
| | | 311,573 | 193,830 |
| Total liabilities | | 1,398,159 | 1,355,500 |
| Unitholders' equity | | 1,580,414 | 1,565,591 |
| | | \$2,978,573 | \$2,921,091 |

Commitments and contingencies

17

See accompanying notes to the consolidated financial statements.

On behalf of the Trustees:

(Signed) "K. Rai Sahi"

(Signed) "Bart S. Munn"

K. Rai Sahi,
Chairman of the Board of Trustees

Bart S. Munn,
Trustee

STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

In thousands of Canadian dollars, except per unit amounts

| For the year ended December 31, | Note | 2018 | 2017 |
|---|-------|-----------------|-----------|
| Revenue from real estate properties | 10 | \$276,473 | \$278,754 |
| Property operating costs | | | |
| Property operating expenses | 11(a) | 64,137 | 62,218 |
| Property taxes | | 51,083 | 50,345 |
| Property management fees | | 9,175 | 9,166 |
| | | 152,078 | 157,025 |
| Interest expense | 12 | 55,648 | 55,087 |
| General and administrative | 11(b) | 4,781 | 4,517 |
| Other income | | (106) | (179) |
| Income before fair value losses and net (loss)/income from equity-accounted investment | | 91,755 | 97,600 |
| Fair value losses on real estate properties | 4 | (18,602) | (31,225) |
| Net (loss)/income from equity-accounted investment | 5 | (138) | 931 |
| Net income and comprehensive income | | \$73,015 | \$67,306 |
| NET INCOME PER UNIT | 14(d) | | |
| Basic | | \$1.20 | \$1.11 |
| Diluted | | \$1.12 | \$1.05 |

See accompanying notes to the consolidated financial statements.

STATEMENTS OF UNITHOLDERS' EQUITY

In thousands of Canadian dollars, except number of units

| | Number of Units | Issue of Units | Retained Earnings | Equity Component of Convertible Debentures | Contributed Surplus | Total Unitholders' Equity |
|---|--------------------|-------------------|----------------------|--|------------------------|---------------------------------|
| Unitholders' equity, January 1, 2017 | 60,600,707 | \$610,499 | \$938,226 | \$6,120 | \$338 | \$1,555,183 |
| CHANGES DURING THE YEAR: | | | | | | |
| Repurchase of units | (50,300) | (507) | (259) | — | — | (766) |
| 2012 Debentures converted | 731 | 18 | — | — | — | 18 |
| 2012 Debentures redeemed | — | — | — | (1,526) | 1,526 | — |
| Net income | — | — | 67,306 | — | — | 67,306 |
| Distributions to unitholders | — | — | (56,150) | — | — | (56,150) |
| Issue of units – DRIP ¹ | 140,591 | 2,053 | (2,053) | — | — | — |
| Unitholders' equity, December 31, 2017 | 60,691,729 | 612,063 | 947,070 | 4,594 | 1,864 | 1,565,591 |
| CHANGES DURING THE YEAR: | | | | | | |
| Repurchase of units | (37,100) | (375) | (36) | — | — | (411) |
| Net income | — | — | 73,015 | — | — | 73,015 |
| Distributions to unitholders | — | — | (57,781) | — | — | (57,781) |
| Issue of units – DRIP ¹ | 39,424 | 495 | (495) | — | — | — |
| Unitholders' equity, December 31, 2018 | 60,694,053 | \$612,183 | \$961,773 | \$4,594 | \$1,864 | \$1,580,414 |

1. Distribution Reinvestment Plan ("DRIP").

STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

| For the year ended December 31, | Note | 2018 | 2017 |
|---|-------|-----------------|-----------|
| OPERATING ACTIVITIES | | | |
| Net income | | \$73,015 | \$67,306 |
| Add items not affecting cash | 15(a) | 20,910 | 31,494 |
| Distributions from equity-accounted investment | 5 | 2,196 | 2,052 |
| Additions to tenant incentives and leasing commissions | | (2,452) | (3,920) |
| Net change in non-cash operating assets and liabilities | 15(b) | (195) | 3,885 |
| Cash provided by operating activities | | 93,474 | 100,817 |
| FINANCING ACTIVITIES | | | |
| Proceeds from new mortgages | | 118,241 | 53,000 |
| Financing costs on new mortgages | | (685) | (185) |
| Repayment of mortgages | | | |
| Repayments on maturity | | (54,584) | (50,250) |
| Principal instalment repayments | | (36,333) | (35,490) |
| Net repayment of 2012 Debentures | | — | (99,957) |
| Net proceeds from 2016 Debentures | 8 | — | 7 |
| Proceeds from bank indebtedness | 9 | 49,799 | 17,861 |
| Increase in loan receivable | 13(b) | (10,000) | — |
| Proceeds from loan payable | 13(b) | 42,500 | 35,000 |
| Repayment of loan payable | 13(b) | (77,500) | — |
| Distributions to unitholders | | (57,781) | (56,150) |
| Units repurchased for cancellation | | (411) | (766) |
| Cash used in financing activities | | (26,754) | (136,930) |
| INVESTING ACTIVITIES | | | |
| Capital expenditures on real estate properties | | (20,932) | (20,832) |
| Expenditures on properties under development | | (49,888) | (40,999) |
| Cash used in investing activities | | (70,820) | (61,831) |
| Net change in cash | | (4,100) | (97,944) |
| Cash, beginning of period | | 14,752 | 112,696 |
| Cash, end of period | | \$10,652 | \$14,752 |

See accompanying notes to the consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the years ended December 31, 2018 and 2017

In thousands of Canadian dollars, except units, per unit amounts and where otherwise noted

NOTE 1

NATURE AND FORMATION OF THE TRUST

The Trust is a "closed-end" real estate investment trust governed pursuant to an amended and restated declaration of trust dated May 5, 2015 ("the Declaration of Trust"), under, and governed by, the laws of the Province of Ontario. The Trust commenced active operations on October 14, 1997. The Trust units trade on the Toronto Stock Exchange ("TSX") under the symbol "MRT.UN". The Trust owns a diverse portfolio of retail, office and industrial properties located in six Canadian provinces. The Trust's head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

The Trust has a property management agreement with Morguard Investments Limited ("MIL"), a subsidiary of Morguard Corporation ("Morguard"). Morguard is the parent company of the Trust, owning 57.60% of the outstanding units as at December 31, 2018. Morguard is a real estate company that owns a diversified portfolio of multi-suite residential, retail, hotel, office and industrial properties. Morguard also provides advisory and management services to institutional and other investors.

NOTE 2

STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with IFRS, as issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements were approved and authorized for issue by the Trustees on February 13, 2019.

Basis of Presentation

The Trust's consolidated financial statements are prepared on a going-concern basis and have been presented in Canadian dollars rounded to the nearest thousand unless otherwise indicated. The consolidated financial statements are prepared on a historical cost basis, except for real estate properties and certain financial instruments that are measured at fair value. The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements unless otherwise indicated.

Basis of Consolidation

The consolidated financial statements include the financial statements of the Trust, as well as the entities that are controlled by the Trust ("subsidiaries"). The Trust controls an entity when the Trust is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date of acquisition or the date on which the Trust obtains control and are deconsolidated from the date that control ceases. Intercompany transactions, balances, unrealized losses and unrealized gains on transactions between the Trust and its subsidiaries are eliminated.

Real Estate Properties

Income Producing Properties

Income producing properties include retail, office and industrial properties held to earn rental income and for capital appreciation.

Income producing properties, where not acquired in a business combination, are measured initially at cost including transaction costs. Transaction costs include transfer taxes and professional fees for legal and other services.

Subsequent to initial recognition, income producing properties are recorded at fair value, determined based on available market evidence, at the balance sheet date. The changes in fair value during each reporting period are recorded in the statements of income and comprehensive income. In order to avoid double counting, the carrying value of income producing properties includes straight-line rent receivable, tenant improvements, tenant incentives and direct leasing costs since these amounts are incorporated in the appraised values of real estate properties.

Tenant improvements include costs incurred to meet the Trust's lease obligations and are classified as either tenant improvements owned by the landlord or tenant incentives. When the obligation is determined to be an improvement that benefits the landlord and is owned by the landlord, the improvement is accounted for as a capital expenditure and included in the carrying amount of income producing properties on the balance sheets.

Tenant incentives are inducements given to prospective tenants to move into the Trust's properties or to existing tenants to extend the lease term. Tenant incentive receivables are included in the carrying value of real estate properties and are deducted from rental revenue on a straight-line basis over the term of the tenant's lease.

Properties Under Development

The cost of properties under development includes all expenditures incurred in connection with the acquisition, including all direct development costs, realty taxes and other costs of the building to prepare it for its productive use, the applicable portion of general and administrative expenses and borrowing costs directly attributable to the development. Borrowing costs associated with direct expenditures on properties under development or redevelopment are capitalized. Borrowing costs are also capitalized on the purchase cost of a site or property acquired specifically for redevelopment in the short term if the activities necessary to prepare the asset for development or redevelopment are in progress. The amount of borrowing costs capitalized is determined by reference to interest incurred on debt specific to the development project. Borrowing costs are capitalized from the commencement of the development until the date of practical completion. The capitalization of borrowing costs is suspended if there are prolonged periods when development activity is interrupted. The Trust considers practical completion to have occurred when the property is capable of operating in the manner intended by management. Generally, this consideration occurs upon completion of construction and receipt of all necessary occupancy and other material permits. Where the Trust has pre-leased space as at, or prior to, the start of the development and the lease requires the Trust to construct tenant improvements that enhance the value of the property, practical completion is considered to occur on completion of such improvements.

Properties under development are measured at fair value, with changes in fair value being recognized in the statements of income and comprehensive income.

Assets Held for Sale

Real estate properties held for sale are assets that the Trust intends to sell rather than hold on a long-term basis and meet the criteria established in IFRS 5, "Non-Current Assets Held For Sale and Discontinued Operations", for separate classification. Non-current assets and groups of assets and liabilities that comprise disposal groups are categorized as assets held for sale where the asset or disposal group is available for immediate sale in its present condition and the sale is highly probable.

Interests in Joint Arrangements

The Trust reviews its interests in joint arrangements and accounts for those joint arrangements in which the Trust is entitled only to the net assets of the arrangement as joint ventures using the equity method of accounting, and for those joint arrangements in which the Trust is entitled to its share of the assets and liabilities as joint operations and recognizes its rights to and obligations of the assets, liabilities, revenue and expenses of the joint operation.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, balances with banks and short-term deposits with remaining maturities at the time of acquisition of three months or less. There are no cash equivalents on hand as at December 31, 2018, or 2017. Bank borrowings are considered to be financing activities.

Provisions

A provision is a liability of uncertain timing or amount. Provisions are recognized when the Trust has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Provisions are measured at the present value for the expenditures expected to be required to settle the obligation using a discount rate that reflects current market assessment of the time value of money and the risks specific to the obligation. Provisions are remeasured at each balance sheet date using the current discount rate. The increase in the provision due to passage of time is recognized as interest expense.

Revenue Recognition

Revenue from income producing properties includes rents from tenants under leases, percentage participation rents, property tax and operating cost recoveries, lease cancellation fees, leasing concessions, parking income and incidental income paid by the tenants under the terms of their existing leases.

Rental revenue, including percentage participation rents, lease cancellation fees and leasing concessions, and property tax and insurance recoveries, are considered lease components within the scope of IAS 17, "Leases". Percentage participation rents are accrued based on sales estimates submitted by tenants if the tenant anticipates attaining the minimum sales level stipulated in the tenant lease. Revenue recognition under a lease commences when a tenant has a right to use the leased asset, and revenue is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Trust expects to be entitled in exchange for those goods or services. The Trust has not transferred substantially all of the risks and benefits of ownership of its income producing properties and therefore accounts for leases with its tenants as operating leases. Revenue is recognized as performance obligations are satisfied over the term of the lease.

Revenue from real estate properties recorded in the statements of income and comprehensive income during free rent periods represents future cash receipts and is reflected in the balance sheets in the carrying value of real estate properties and recognized in the statements of income and comprehensive income on a straight-line basis over the initial term of the lease. The Trust accounts for stepped rents on a straight-line basis, which are reflected in the balance sheets in the carrying value of real estate properties, and recognized in the statements of income and comprehensive income over the initial term of the lease.

Common area maintenance ("CAM") recoveries and other ancillary income are considered non-lease components and within the scope of IFRS 15, "Revenue from Contracts with Customers" ("IFRS 15"). The performance obligation for CAM recoveries and other ancillary services is satisfied over time. The Trust receives variable consideration for CAM recoveries to the extent costs have been incurred, and revenue is recognized on this basis, as this is the best estimate of amounts earned over the period these services are performed. Revenue is constrained by actual costs incurred and any restrictions in the lease contracts.

Comprehensive Income

Comprehensive income is defined as the change in equity from transactions and other events from non-owner sources. Other comprehensive income ("OCI") refers to items recognized in comprehensive income that are excluded from net income. Accordingly, the Trust prepares statements of comprehensive income and includes accumulated other comprehensive income as a component of the unitholders' equity within the balance sheets.

Per Unit Calculation

Basic net income per unit is calculated by dividing net income by the weighted average number of units outstanding for the year. The dilutive effect of the convertible debentures is determined by considering both the holders' option to convert these debentures into units and the issuer's option to redeem these debentures by issuing units. The diluted net income per unit calculation considers both of these options and discloses the more dilutive of the two options.

Reportable Operating Segments

Reportable operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Trust has determined that its chief operating decision-maker is the Chairman and Chief Executive Officer.

Financial Instruments

Recognition and Measurement of Financial Instruments

Financial assets must be classified and measured based on three categories: amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit or loss ("FVTPL"). Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Initially, all financial assets and financial liabilities are recorded in the consolidated balance sheets at fair value. After initial recognition, the effective interest related to financial assets and liabilities measured at amortized cost and the gain or loss arising from the change in the fair value of financial assets or liabilities classified as FVTPL are included in net income for the year in which they arise. At each consolidated balance sheet date, financial assets measured at amortized cost or at FVTOCI, except for investment in equity instruments, require an impairment analysis using the expected credit loss model ("ECL model") to determine the expected credit losses using judgment determined on a probability weighting basis.

The following summarizes the Trust's classification and measurement of financial assets and liabilities:

| | Classification | Measurement |
|---|----------------|----------------|
| FINANCIAL ASSETS | | |
| Amounts receivable | Amortized cost | Amortized cost |
| Loan receivable | Amortized cost | Amortized cost |
| Cash | Amortized cost | Amortized cost |
| FINANCIAL LIABILITIES | | |
| Mortgages payable | Amortized cost | Amortized cost |
| Convertible debentures (excluding equity component) | Amortized cost | Amortized cost |
| Loan payable | Amortized cost | Amortized cost |
| Accounts payable and accrued liabilities | Amortized cost | Amortized cost |
| Bank indebtedness | Amortized cost | Amortized cost |

Derivatives and Embedded Derivatives

All derivative instruments, including embedded derivatives, are recorded in the balance sheets at fair value unless exempted from derivative treatment as a normal purchase and sale. All changes in their fair value are recorded in income unless cash flow hedge accounting is used, in which case changes in fair value are recorded in OCI to the extent of hedge effectiveness. Financial guarantees are recorded at their inception date fair value and reversed as the Trust is relieved of its guarantee obligations.

Hedges

Derivative financial instruments are utilized to reduce interest rate risk on the Trust's debt. Interest rate swap agreements are used to manage the fixed and floating interest rate mix of the Trust's total debt portfolio and related overall cost of borrowing. Such instruments are designated, and are effective, as hedges of certain of the Trust's interest rate risk exposures. The interest rate swap agreements involve the periodic exchange of payments without the exchange of the notional principal amount upon which the payments are based. The net receipt or payment of interest will be recorded as an adjustment to interest expense in each period.

Gains and losses on termination of interest rate swap agreements that were designated, and were effective, as hedges of certain interest rate risk exposures are included in accumulated other comprehensive income and are amortized in interest expense over the remaining term of the original contract life of the terminated swap agreement. Interest expense on the related debt obligation together with this amortization reflects the overall costs of such borrowing.

Transaction Costs

Direct and indirect financing costs that are attributable to the issue of financial liabilities are presented as a reduction from the carrying amount of the related debt and are amortized using the effective interest rate method over the terms of the related debt. These costs include interest, amortization of discounts or premiums relating to borrowings, fees and commissions paid to lenders, agents, brokers and advisers, and transfer taxes and duties that are incurred in connection with the arrangement of borrowings.

Critical Judgments in Applying Accounting Policies

The following are the critical judgments that have been made in applying the Trust's accounting policies and that have the most significant effect on the amounts in the consolidated financial statements:

Real Estate Properties

The Trust's accounting policies relating to real estate properties are described above. In applying these policies, judgment has been applied in determining whether certain costs are additions to the carrying amount of the property, in distinguishing between tenant incentives and tenant improvements and, for properties under development, identifying the point at which practical completion of the property occurs and identifying the directly attributable borrowing costs to be included in the carrying value of the development property. Judgment is also applied in determining the extent and frequency of independent appraisals. The key assumptions are further described in Note 4.

Leases

The Trust makes judgments in determining whether certain leases, in particular those leases with long contractual terms where the lessee is the sole tenant in a property and long-term ground leases where the Trust is the lessee, are operating or finance leases. The Trust has determined that all of its tenant leases and long-term ground leases are operating leases.

Critical Accounting Estimates and Assumptions

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as at the date of the consolidated financial statements and reported amounts of revenue and expenses during the reporting periods.

In determining estimates of fair market value for its real estate assets, the assumptions underlying estimated values are limited by the availability of comparable data and the uncertainty of predictions concerning future events. Should the underlying assumptions change, actual results could differ from the estimated amounts.

NOTE 3

ADOPTION OF ACCOUNTING STANDARDS

Current Accounting Policy Changes

IFRS 15, "Revenue from Contracts with Customers" ("IFRS 15")

In May 2014, the IASB issued IFRS 15, a single comprehensive model to account for revenue arising from contracts with customers. The objective of IFRS 15 is to establish the principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with a customer. The core principle of the standard is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects consideration to which the entity expects to be entitled in exchange for those goods and services. The standard has a mandatory effective date for annual periods beginning on or after January 1, 2018.

The Trust has assessed the impact of IFRS 15 and has determined that the pattern of revenue recognition remains unchanged upon adoption of the standard. The assessment included a review of contracts for the scoped-in streams including CAM, and other ancillary revenue. The impact was limited to additional note disclosure (Note 10) on the disaggregation of some of the Trust's revenue streams noted above.

The Trust adopted the standard on January 1, 2018, and applied the requirements of the standard retrospectively.

Accounting policies in accordance with IAS 18, "Revenue" apply to comparative information for 2017 in the Trust's consolidated financial statements. The Trust did not restate the comparative period upon adoption of IFRS 15.

IFRS 9 (2014), "Financial Instruments" ("IFRS 9")

The final version of IFRS 9 was issued by the IASB in July 2014 and will replace IAS 39, "Financial Instruments: Recognition and Measurement" ("IAS 39"). IFRS 9 addresses the classification and measurement of all financial assets and liabilities within the scope of the current IAS 39 and a new expected loss impairment model that will require more timely recognition of expected credit losses and a substantially reformed model for hedge accounting. Included also are the requirements to measure debt-based financial assets at either amortized cost or FVTPL and to measure equity-based financial assets either as FVTPL or as FVTOCI. No amounts are reclassified out of OCI if the FVTOCI option is elected. Additionally, embedded derivatives in financial assets would no longer be bifurcated and accounted for separately under IFRS 9. The standard has a mandatory effective date for annual periods beginning on or after January 1, 2018. The Trust adopted the standard on January 1, 2018, and applied the requirements of the standard retrospectively, with no restatement of comparative periods.

Classification and Measurement

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics. Financial assets must be classified and measured based on three categories: amortized cost, FVTOCI and FVTPL. Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. In order for a financial asset to be classified and measured at amortized cost or FVTOCI, it needs to give rise to cash flows that are "solely payments of principal and interest" ("SPPI") on the principal amounts outstanding. This assessment is referred to as the SPPI test and is performed at the instrument level. The adoption of the new classification requirements under IFRS 9 did not result in changes in the measurement or the carrying amount of financial assets and liabilities.

The following table summarizes the impact of the adoption of IFRS 9 on the classification of the Trust's financial assets and liabilities:

| | Classification under IAS 39 | Classification under IFRS 9 |
|---|-----------------------------|-----------------------------|
| FINANCIAL ASSETS | | |
| Amounts receivable | Loans and receivables | Amortized cost |
| Loan receivable | Loans and receivables | Amortized cost |
| Cash | Loans and receivables | Amortized cost |
| FINANCIAL LIABILITIES | | |
| Mortgages payable | Other financial liabilities | Amortized cost |
| Convertible debentures (excluding equity component) | Other financial liabilities | Amortized cost |
| Loan payable | Other financial liabilities | Amortized cost |
| Accounts payable and accrued liabilities | Other financial liabilities | Amortized cost |
| Bank indebtedness | Other financial liabilities | Amortized cost |

Impairment – Expected Credit Loss Model

IFRS 9 replaced the "incurred loss" model in IAS 39 with a forward-looking ECL model. The ECL model requires a more timely recognition of expected credit losses using judgment determined on a probability-weighting basis. The new impairment model is applied, at each balance sheet date, to financial assets measured at amortized cost or those measured at FVTOCI, except for investments in equity instruments. The adoption of the ECL model did not have a material impact on the Trust's consolidated financial statements.

General Hedge Accounting Model

IFRS 9 requires the Trust to ensure that hedge accounting relationships are aligned with the Trust's risk management objectives and strategy, and to apply a more qualitative and forward-looking approach to assessing hedge effectiveness. The Trust does not currently have any hedging activities and the adoption did not have an impact on the Trust's consolidated financial statements.

Accounting policies in accordance with IAS 39 apply to comparative information for 2017 in the Trust's consolidated financial statements. The Trust did not restate the comparative period upon adoption of IFRS 9.

IAS 40, "Investment Property" ("IAS 40")

In December 2016, the IASB issued an amendment to IAS 40, clarifying certain existing IAS 40 requirements. The amendment requires that an asset be transferred to, or from, investment property only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. These amendments are effective for annual periods beginning on or after January 1, 2018.

The amendment did not have a material impact on the Trust's consolidated financial statements.

Future Accounting Policy Changes**IFRS 16, "Leases" ("IFRS 16")**

In January 2016, the IASB issued IFRS 16. The new standard requires that for most leases, lessees must initially recognize a lease liability for the obligation to make lease payments and a corresponding right-of-use asset for the right to use the underlying asset for the lease term. Lessor accounting under IFRS 16 is substantially unchanged, lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between an operating or finance lease. This standard will be effective for annual periods beginning on or after January 1, 2019.

At the commencement date of a lease, a lessee will recognize a liability to make lease payments and an asset representing the right-of-use to use the underlying asset during the lease term. Lessees will be required to recognize separately the interest expense on the lease liability and the depreciation expense or fair value gain (loss) on the right-of-use asset, depending on the balance sheet classification of the asset. The standard includes two recognition exemptions for leases: leases of "low-value" assets and short-term leases. Lessees will also be required to remeasure the lease liability upon the occurrence of certain events. The lessee will generally recognize the amount of the re-measurement of the lease liability as an adjustment to the right-of-use asset.

The Trust has completed the issue identification phase and impact assessment of the transition project. As a landlord, lessor accounting is substantially unchanged between IAS 17 and IFRS 16. The Trust does not expect the standard to have a substantial impact as lessor accounting is substantially unchanged under IFRS 16 and, therefore, leases with tenants are to be accounted for as operating leases in a consistent manner with the current accounting treatment. The Trust has reviewed all lease contracts in which it is a lessee, and has noted that there will be a material impact in relation to land leases, which are recorded as finance leases, as well as office leases, and as such, the estimated impact is noted below; the remainder of leases are considered immaterial. The Trust will elect to use the exemptions proposed by the standard on lease contracts for which the lease term ends within 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value.

Based on management's preliminary assessment, when the Trust applies IFRS 16 for the first time for the year ending December 31, 2019, total assets as at January 1, 2019 will increase by approximately \$11,600 with an increase to total liabilities of approximately \$11,600.

NOTE 4**REAL ESTATE PROPERTIES**

Real estate properties consist of the following:

| As at December 31, | 2018 | 2017 |
|------------------------------|--------------------|-------------|
| Income producing properties | \$2,858,255 | \$2,817,236 |
| Properties under development | 22,887 | 13,630 |
| Held for development | 34,450 | 30,950 |
| | \$2,915,592 | \$2,861,816 |

Reconciliations of the carrying amounts for real estate properties at the beginning and end of the current financial period are set out below:

| As at December 31, 2018 | Income Producing Properties | Properties Under Development | Held for Development | Total Real Estate Properties |
|--|-----------------------------|------------------------------|----------------------|------------------------------|
| Balance as at December 31, 2017 | \$2,817,236 | \$13,630 | \$30,950 | \$2,861,816 |
| Additions: | | | | |
| Capital expenditures/capitalized costs | 13,990 | 49,888 | — | 63,878 |
| Tenant improvements, tenant incentives and commissions | 9,394 | — | — | 9,394 |
| Transfers | 40,631 | (40,631) | — | — |
| Disposition | (1,252) | — | — | (1,252) |
| Fair value (losses)/gains | (22,102) | — | 3,500 | (18,602) |
| Other changes | 358 | — | — | 358 |
| Balance as at December 31, 2018 | \$2,858,255 | \$22,887 | \$34,450 | \$2,915,592 |

| As at December 31, 2017 | Income Producing Properties | Properties Under Development | Held for Development | Total Real Estate Properties |
|--|-----------------------------|------------------------------|----------------------|------------------------------|
| Balance as at December 31, 2016 | \$2,767,315 | \$27,833 | \$30,950 | \$2,826,098 |
| Additions: | | | | |
| Capital expenditures/capitalized costs | 16,859 | 40,999 | — | 57,858 |
| Tenant improvements, tenant incentives and commissions | 7,893 | — | — | 7,893 |
| Transfers | 55,202 | (55,202) | — | — |
| Fair value losses | (31,225) | — | — | (31,225) |
| Other changes | 1,192 | — | — | 1,192 |
| Balance as at December 31, 2017 | \$2,817,236 | \$13,630 | \$30,950 | \$2,861,816 |

APPRAISAL CAPITALIZATION AND DISCOUNT RATES

Morguard's subsidiary has a valuation team which consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Morguard's appraisal division is responsible for determining the fair value of investment properties every quarter. The team reports to a senior executive, and the internal valuation team's valuation processes and results are reviewed by senior management at least once every quarter, in line with the Trust's quarterly reporting dates.

Generally, the Trust's real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. The primary method of valuation used by the Trust is discounted cash flow analysis. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 net operating income.

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 4.3% to 7.5% applied to a stabilized net operating income (2017 – 4.5% to 8.0%), resulting in an overall weighted average capitalization rate of 6.1% (2017 – 6.3%). The total stabilized annual net operating income as at December 31, 2018, was \$167,197 (2017 – \$169,244).

The stabilized capitalization rates by business segments are set out in the following table:

| | December 31, 2018 | | | | | December 31, 2017 | | | | |
|------------|----------------------|-------|----------------------|------|------------------|----------------------|-------|----------------------|------|------------------|
| | Stabilized Occupancy | | Capitalization Rates | | | Stabilized Occupancy | | Capitalization Rates | | |
| | Max. | Min. | Max. | Min. | Weighted Average | Max. | Min. | Max. | Min. | Weighted Average |
| Retail | 100.0% | 90.0% | 7.3% | 5.3% | 6.2% | 100.0% | 90.0% | 7.5% | 5.0% | 6.3% |
| Office | 100.0% | 90.0% | 7.5% | 4.3% | 6.0% | 100.0% | 90.0% | 8.0% | 4.5% | 6.2% |
| Industrial | 100.0% | 95.0% | 7.5% | 5.5% | 6.5% | 100.0% | 95.0% | 7.3% | 5.8% | 6.7% |

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

| | December 31, 2018 | | | December 31, 2017 | | |
|-------------------|-------------------|---------|------------------|-------------------|---------|------------------|
| | Maximum | Minimum | Weighted Average | Maximum | Minimum | Weighted Average |
| RETAIL | | | | | | |
| Discount rate | 7.8% | 6.0% | 6.8% | 8.0% | 6.0% | 6.8% |
| Terminal cap rate | 7.0% | 5.3% | 6.0% | 7.5% | 5.3% | 6.0% |
| OFFICE | | | | | | |
| Discount rate | 7.8% | 5.3% | 6.4% | 7.8% | 5.5% | 6.6% |
| Terminal cap rate | 7.3% | 4.3% | 5.5% | 7.3% | 4.5% | 5.7% |
| INDUSTRIAL | | | | | | |
| Discount rate | 7.3% | 6.3% | 6.8% | 7.5% | 6.5% | 7.0% |
| Terminal cap rate | 6.8% | 5.8% | 6.2% | 7.0% | 6.0% | 6.5% |

Excluded from the above analysis is a retail property located in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. As at December 31, 2018, the value of the property is in the underlying land value with minimal holding income, and it has been valued using recent comparable land sales.

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at December 31, 2018, would decrease by \$107,639 or increase by \$116,829, respectively.

The sensitivity of the fair values of the Trust's income producing properties as at December 31, 2018, and 2017, is set out in the table below:

| As at December 31, | 2018 | | 2017 | |
|-------------------------------|-------------|-----------|-------------|-----------|
| Change in capitalization rate | 0.25% | (0.25%) | 0.25% | (0.25%) |
| Retail | (\$59,193) | \$64,201 | (\$57,346) | \$62,060 |
| Office | (46,491) | 50,516 | (43,932) | 47,621 |
| Industrial | (1,955) | 2,112 | (1,723) | 1,856 |
| | (\$107,639) | \$116,829 | (\$103,001) | \$111,537 |

NOTE 5

EQUITY-ACCOUNTED INVESTMENT

On December 22, 2011, the Trust and a major Canadian pension fund each acquired a 50% interest in a limited partnership that owns and operates a 304,000 square foot Class A office complex located in downtown Edmonton, Alberta, in which the Trust has a total original net investment of \$28,008. The Trust has joint control over the limited partnership and accounts for its investment using the equity method.

| As at December 31, | 2018 | 2017 |
|-------------------------------|-----------------|-----------------|
| Balance, beginning of period | \$27,080 | \$28,201 |
| Equity (loss)/income | (138) | 931 |
| Distributions to partners | (2,196) | (2,672) |
| Contributions from partners | — | 620 |
| Balance, end of period | \$24,746 | \$27,080 |

The following details the Trust's share of the limited partnership's aggregated assets, liabilities and results of operations accounted for under the equity method:

| As at December 31, | 2018 | 2017 |
|-------------------------|-----------------|-----------------|
| Real estate property | \$51,550 | \$55,000 |
| Current assets | 930 | 605 |
| Total assets | 52,480 | 55,605 |
| Non-current liabilities | (25,331) | (26,363) |
| Current liabilities | (2,403) | (2,162) |
| Net equity | \$24,746 | \$27,080 |

| For the year ended December 31, | 2018 | 2017 |
|---|----------------|--------------|
| Revenue from real estate property | \$6,372 | \$6,434 |
| Property operating expenses | 2,096 | 2,193 |
| Net operating income | 4,276 | 4,241 |
| Interest and other | (1,039) | (1,075) |
| Fair value losses on real estate property | (3,375) | (2,235) |
| Net (loss)/income | (\$138) | \$931 |

The real estate property included above in the Trust's equity-accounted investment are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. As at December 31, 2018, the property was valued using a discount rate of 7.3% (2017 – 7.3%), a terminal cap rate of 6.3% (2017 – 6.3%) and a stabilized cap rate of 6.0% (2017 – 6.3%). The stabilized annual net operating income as at December 31, 2018, was \$2,964 (2017 – \$4,565).

NOTE 6

CO-OWNERSHIP INTERESTS

The Trust is a co-owner in several properties, listed below, that are subject to joint control based on the Trust's decision-making authority with regard to the relevant activities of the properties. These co-ownerships have been classified as joint operations and, accordingly, the Trust recognizes its rights to and obligations for the assets, liabilities, revenue and expenses of these co-ownerships in the respective lines in the consolidated financial statements.

| Jointly Controlled Operations | Location | Property Type | Trust's Ownership Share | |
|-------------------------------|------------------------------|---------------|-------------------------|------|
| | | | 2018 | 2017 |
| 505 Third Street | Calgary, AB | Office | 50% | 50% |
| Scotia Place | Edmonton, AB | Office | 20% | 20% |
| Prairie Mall | Grande Prairie, AB | Retail | 50% | 50% |
| Heritage Place | Ottawa, ON | Office | 50% | 50% |
| Standard Life Centre | Ottawa, ON | Office | 50% | 50% |
| 77 Bloor | Toronto, ON | Office | 50% | 50% |
| Woodbridge Square | Woodbridge, ON | Retail | 50% | 50% |
| 825 Des Érables | Salaberry-de-Valleyfield, QC | Industrial | 50% | 50% |
| Place Innovation | Saint-Laurent, QC | Office | 50% | 50% |

The following amounts, included in these consolidated financial statements, represent the Trust's proportionate share of the assets and liabilities of the nine co-ownerships as at December 31, 2018 and December 31, 2017, and the results of operations for the years ended December 31, 2018 and 2017:

| As at December 31, | 2018 | 2017 |
|--------------------|-----------|-----------|
| Assets | \$535,568 | \$527,299 |
| Liabilities | \$176,442 | \$177,503 |

| For the year ended December 31, | 2018 | 2017 |
|--|-----------------|-----------------|
| Revenue | \$52,831 | \$53,477 |
| Expenses | 32,102 | 31,819 |
| Income before fair value adjustments | 20,729 | 21,658 |
| Fair value gains on real estate properties | 3,340 | 11,610 |
| Net income | \$24,069 | \$33,268 |

NOTE 7

MORTGAGES PAYABLE

Mortgages payable consist of the following:

| As at December 31, | 2018 | 2017 |
|---|--------------------|--------------------|
| Mortgages payable before deferred financing costs | \$1,110,075 | \$1,082,751 |
| Deferred financing costs | (2,481) | (2,493) |
| Mortgages payable | \$1,107,594 | \$1,080,258 |
| Mortgages payable – non-current | \$913,490 | \$990,959 |
| Mortgages payable – current | 194,104 | 89,299 |
| Mortgages payable | \$1,107,594 | \$1,080,258 |
| Range of interest rates | 2.7% to 5.5% | 2.7% to 6.9% |
| Weighted average term to maturity (years) | 4.1 | 4.1 |

The aggregate principal repayments and balances maturing on the mortgages payable as at December 31, 2018, together with the weighted average contractual rate on debt maturing in the year indicated, are as follows:

| | Principal Instalment Repayments | Balances Maturing | Total | Weighted Average Contractual Rate on Balance Maturing |
|------------|---------------------------------------|----------------------|--------------------|---|
| 2019 | \$32,564 | \$162,122 | \$194,686 | 3.6% |
| 2020 | 31,700 | 114,493 | 146,193 | 4.6% |
| 2021 | 26,304 | 153,525 | 179,829 | 4.2% |
| 2022 | 23,313 | 162,069 | 185,382 | 3.8% |
| 2023 | 14,335 | 92,656 | 106,991 | 4.1% |
| Thereafter | 44,350 | 252,644 | 296,994 | 4.2% |
| | \$172,566 | \$937,509 | \$1,110,075 | 4.1% |

Substantially all of the Trust's rental properties and related rental revenue have been pledged as collateral for the mortgages payable.

NOTE 8
CONVERTIBLE DEBENTURES
2016 Debentures

On December 30, 2016, the Trust issued a \$175,000 principal amount of 4.50% convertible unsecured subordinated debentures ("2016 Debentures") maturing on December 31, 2021 ("2016 Debenture Maturity Date"), of which a \$50,000 principal amount was purchased by Morguard at the offering price. As at December 31, 2018, Morguard held a total of \$60,000 principal amount of the 2016 Debentures (2017 – \$60,000).

Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The 2016 Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the balance sheets. The following table summarizes the allocation of the principal amount and related issue costs of the 2016 Debentures at the date of original issue. The portion of issue costs attributable to the liability of \$4,991 has been capitalized and will be amortized over the term to maturity, while the remaining amount of \$139 was charged to equity.

| | Liability | Equity | Principal Amount Issued |
|--------------------------------------|------------------|----------------|----------------------------|
| Transaction date – December 30, 2016 | \$170,267 | \$4,733 | \$175,000 |
| Issue costs | (4,991) | (139) | (5,130) |
| | \$165,276 | \$4,594 | \$169,870 |

Each 2016 Debenture is convertible into freely tradable units of the Trust at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the 2016 Debenture Maturity Date at a conversion price of \$20.40 per unit, being a rate of approximately 49.0196 units per thousand principal amount of 2016 Debentures, subject to adjustment.

The 2016 Debentures payable consist of the following:

| As at December 31, | 2018 | 2017 |
|---|------------------|-----------|
| Convertible debentures – liability | \$170,267 | \$170,267 |
| Convertible debentures – accretion | 1,722 | 831 |
| Convertible debentures before issue costs | 171,989 | 171,098 |
| Issue costs | (3,175) | (4,115) |
| Convertible debentures | \$168,814 | \$166,983 |

Interest and principal payments on the 2016 Debentures are as follows:

| | Interest | Principal | Total |
|------|-----------------|------------------|------------------|
| 2017 | \$7,875 | \$— | \$7,875 |
| 2018 | 7,875 | — | 7,875 |
| 2019 | 7,875 | — | 7,875 |
| 2020 | 7,875 | — | 7,875 |
| 2021 | 7,875 | 175,000 | 182,875 |
| | \$39,375 | \$175,000 | \$214,375 |

Redemption Rights

Each 2016 Debenture is redeemable any time from January 1, 2020, to the close of business on December 31, 2020, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest at the Trust's sole option provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the Conversion Price.

From January 1, 2021, to the close of business on December 31, 2021, the 2016 Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest at the Trust's sole option.

Repayment Options

Payment Upon Redemption or Maturity

The Trust may satisfy its obligation to repay the principal amounts of the 2016 Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the 2016 Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the 2016 Debenture Maturity Date, as applicable.

Interest Payment Election

The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the 2016 Debentures, in which event the holders of the 2016 Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

2012 Debentures

On December 9, 2016, the Trust announced that it would redeem all of its outstanding 2012 Debentures on January 9, 2017 ("Redemption Date"). The redemption price was paid in cash and was \$1,000 per debenture together with accrued and unpaid interest on the debentures up to, but not including, the Redemption Date. On January 6, 2017, \$18 of the 2012 Debentures were converted into 731 units. The remaining \$149,957 of the 2012 Debentures were redeemed on the Redemption Date for \$99,957 in cash and \$50,000 in settlement of loan receivable from Morguard.

NOTE 9

BANK INDEBTEDNESS

The Trust has operating lines of credit totalling \$85,000 (2017 – \$70,000), which renew annually and are secured by fixed charges on specific properties owned by the Trust.

As at December 31, 2018, the Trust had borrowed \$67,660 (2017 – \$17,861) on its credit facilities and issued letters of credit in the amount of \$1,309 (2017 – \$1,309) related to these facilities.

The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at December 31, 2018 and 2017, the Trust was in compliance with all covenants and undertakings. As the bank indebtedness is current and at prevailing market rates, the carrying value of the debt as at December 31, 2018, approximates fair value.

NOTE 10**REVENUE FROM REAL ESTATE PROPERTIES**

Revenue from real estate properties consists of the following:

| For the year ended December 31, 2018 | Retail | Office | Industrial | Total |
|---------------------------------------|-----------|-----------|------------|-----------|
| Rental revenue | \$91,849 | \$72,557 | \$3,264 | \$167,670 |
| CAM recoveries | 26,271 | 31,156 | 856 | 58,283 |
| Property tax and insurance recoveries | 24,743 | 19,178 | 798 | 44,719 |
| Other ancillary revenue | 4,149 | 1,170 | 124 | 5,443 |
| Amortized rents | 321 | 98 | (61) | 358 |
| | \$147,333 | \$124,159 | \$4,981 | \$276,473 |

| For the year ended December 31, 2017 | Retail | Office | Industrial | Total |
|---------------------------------------|-----------|-----------|------------|-----------|
| Rental revenue | \$91,449 | \$71,835 | \$3,265 | \$166,549 |
| CAM recoveries | 26,874 | 31,190 | 829 | 58,893 |
| Property tax and insurance recoveries | 24,621 | 19,610 | 1,018 | 45,249 |
| Other ancillary revenue | 5,332 | 1,406 | 133 | 6,871 |
| Amortized rents | (320) | 1,620 | (108) | 1,192 |
| | \$147,956 | \$125,661 | \$5,137 | \$278,754 |

CAM recoveries and other ancillary revenue noted in the above table are considered to be a component of revenue from contracts with customers.

NOTE 11**EXPENSES****(a) Property Operating Expenses**

Property operating expenses consist of the following:

| For the year ended December 31, | 2018 | 2017 |
|---------------------------------|----------|----------|
| Repairs and maintenance | \$28,208 | \$27,553 |
| Utilities | 16,163 | 15,023 |
| Other operating expenses | 19,766 | 19,642 |
| | \$64,137 | \$62,218 |

(b) General and Administrative

General and administrative expenses consist of the following:

| For the year ended December 31, | 2018 | 2017 |
|----------------------------------|---------|---------|
| Trustees' fees and expenses | \$325 | \$287 |
| Professional and compliance fees | 1,494 | 1,435 |
| Other administrative expenses | 2,962 | 2,795 |
| | \$4,781 | \$4,517 |

NOTE 12
INTEREST EXPENSE

The components of interest expense are as follows:

| For the year ended December 31, | 2018 | 2017 |
|---|-----------------|-----------------|
| Interest on mortgages payable | \$43,774 | \$44,648 |
| Amortization of deferred financing costs – mortgages | 697 | 689 |
| Interest on convertible debentures | 7,875 | 8,034 |
| Accretion on convertible debentures, net | 891 | 829 |
| Amortization of deferred financing costs – convertible debentures | 940 | 874 |
| Interest on bank indebtedness | 1,502 | 113 |
| Interest on loan payable and other | 981 | 562 |
| Capitalized interest | (1,012) | (662) |
| | \$55,648 | \$55,087 |

NOTE 13
RELATED PARTY TRANSACTIONS

Related party transactions are summarized as follows:

(a) Agreement with Morguard Investments Limited

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.2% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under the leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

During the year, the Trust incurred/(earned) the following:

| For the year ended December 31, | 2018 | 2017 |
|---------------------------------------|-----------------|-----------------|
| Property management fees ¹ | \$9,298 | \$9,280 |
| Appraisal/valuation fees | 359 | 351 |
| Information services | 220 | 220 |
| Leasing fees | 2,111 | 3,396 |
| Project administration fees | 1,011 | 507 |
| Project management fees | 600 | 814 |
| Risk management fees | 301 | 286 |
| Internal audit fees | 129 | 101 |
| Off-site administrative charges | 1,825 | 1,815 |
| Rental revenue | (206) | (201) |
| | \$15,648 | \$16,569 |

1. Includes property management fees on equity-accounted investment.

The following amounts relating to MIL are included in the balance sheets:

| As at December 31, | 2018 | 2017 |
|---|----------------|---------|
| Accounts payable and accrued liabilities, net | \$1,227 | \$1,891 |

(b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$50,000, which is interest bearing at the lender's borrowing rate and due on demand subject to available funds.

Loan Payable to Morguard

During the year ended December 31, 2018, a gross amount of \$77,500 was repaid to Morguard, and a gross amount of \$42,500 was advanced from Morguard. As at December 31, 2018, there was no loan payable to Morguard (2017 – \$35,000). For the year ended December 31, 2018, the Trust incurred interest expense in the amount of \$981 (2017 – \$562) at an interest rate of 3.85% (2017 – 3.1%).

Loan Receivable from Morguard

During the year ended December 31, 2018, a gross amount of \$10,000 was advanced to Morguard, and remains receivable from Morguard as at December 31, 2018 (2017 – \$nil). For the year ended December 31, 2018, the Trust earned interest income on loans receivable from Morguard in the amount of \$35 (2017 – \$28), at an interest rate of 5.05% (2017 – 2.6%). The interest income earned from Morguard is included with other income on the statements of income and comprehensive income.

(c) Sublease with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the year ended December 31, 2018, the Trust incurred rent expense in the amount of \$202 (2017 – \$198).

(d) Amounts Receivable from and Accounts Payable to Morguard (Excluding MIL)

Other than the revolving loan, the following additional amounts relating to Morguard are included in the balance sheets:

| As at December 31, | 2018 | 2017 |
|--|-------------|------|
| Amounts receivable | \$65 | \$63 |
| Accounts payable and accrued liabilities | \$7 | \$16 |

(e) Rental Revenue from Morguard (Excluding MIL)

Morguard is a tenant in one of the Trust's properties. For the year ended December 31, 2018, the Trust earned rental revenue in the amount of \$105 (2017 – \$105).

NOTE 14

UNITHOLDERS' EQUITY

(a) Units Outstanding

The Trust is authorized to issue an unlimited number of units. The following table summarizes the changes in units from January 1, 2017 to December 31, 2018:

| As at December 31, | 2018 | 2017 |
|--------------------------------|-------------------|------------|
| Balance, beginning of period | 60,691,729 | 60,600,707 |
| Distribution Reinvestment Plan | 39,424 | 140,591 |
| Debentures converted | — | 731 |
| Repurchase of units | (37,100) | (50,300) |
| Balance, end of period | 60,694,053 | 60,691,729 |

Total distributions recorded and paid during the year ended December 31, 2018, amounted to \$58,276 or \$0.96 per unit (2017 – \$58,203 or \$0.96 per unit). On January 15, 2019, the Trust declared a distribution in the amount of \$0.08 per unit for the month of January 2019, payable to unitholders on February 15, 2019.

(b) Normal Course Issuer Bid

On February 5, 2018, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 7, 2018, and ending February 6, 2019, the Trust may purchase for cancellation on the TSX up to 3,034,586 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$11,500 principal amount of the 2016 Debentures due on the 2016 Debenture Maturity Date, 10% of the public float of outstanding 2016 Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.

During the year ended December 31, 2018, the Trust purchased for cancellation 37,100 units for cancellation (2017 – 50,300 units) for cash consideration of \$411 (2017 – \$766). The excess of the purchase price of the units over the average carrying value was \$36 (2017 – \$259).

(c) Distribution Reinvestment Plan

Under the Trust's Distribution Reinvestment Plan, unitholders can elect to reinvest cash distributions into additional units at a weighted average trading price of the units on the TSX for the 20 trading days immediately preceding the applicable date of distribution. During the year ended December 31, 2018, the Trust issued 39,424 units under the DRIP (2017 – 140,591 units).

(d) Net Income Per Unit

The following table sets forth the computation of basic and diluted net income per unit:

| For the year ended December 31, | 2018 | 2017 |
|--|----------|----------|
| Net income – basic | \$73,015 | \$67,306 |
| Net income – diluted | \$82,721 | \$77,043 |
| Weighted average number of units outstanding – basic | 60,705 | 60,622 |
| Weighted average number of units outstanding – diluted | 74,086 | 73,574 |
| Net income per unit – basic | \$1.20 | \$1.11 |
| Net income per unit – diluted | \$1.12 | \$1.05 |

To calculate net income – diluted, interest, accretion and the amortization of financing costs on convertible debentures outstanding that were expensed during the year are added back to net income – basic. The weighted average number of units outstanding – diluted is calculated as if all convertible debentures outstanding as at December 31, 2018, and 2017, had been converted into units of the Trust at the beginning of the year.

NOTE 15**STATEMENTS OF CASH FLOWS****(a) Items Not Affecting Cash**

| For the year ended December 31, | 2018 | 2017 |
|---|----------|----------|
| Fair value losses on real estate properties | \$18,602 | \$31,225 |
| Net loss/(income) from equity-accounted investment | 138 | (931) |
| Amortized stepped rent | (670) | (855) |
| Amortized free rent | (18) | (675) |
| Amortization of deferred financing costs – mortgages | 697 | 689 |
| Amortization of tenant incentives | 330 | 338 |
| Amortization of deferred financing costs – convertible debentures | 940 | 874 |
| Accretion of convertible debentures | 891 | 829 |
| | \$20,910 | \$31,494 |

(b) Net Change in Non-Cash Operating Assets and Liabilities

| For the year ended December 31, | 2018 | 2017 |
|--|---------|-----------|
| Amounts receivable | \$837 | (\$1,429) |
| Prepaid expenses and other | 275 | 1,181 |
| Accounts payable and accrued liabilities | (1,307) | 4,133 |
| | (\$195) | \$3,885 |

Other supplemental cash flow information consists of the following:

| | | |
|---|----------|----------|
| Interest paid | \$53,981 | \$54,781 |
| Issue of units – DRIP | \$495 | \$2,053 |
| Issue of units – conversion of debentures | \$— | \$18 |

**NOTE 16
INCOME TAXES**

The Trust is a mutual fund trust pursuant to the *Income Tax Act* (Canada) (the "Act"). Under current tax legislation, a mutual fund trust that is not a Specified Investment Flow-Through ("SIFT") Trust pursuant to the Act is entitled to deduct distributions of taxable income such that it is not liable to pay income taxes provided that its taxable income is fully distributed to unitholders. The Trust intends to qualify as a mutual fund trust that is not a SIFT Trust and to make distributions not less than the amount necessary to ensure that the Trust will not be liable to pay income taxes. Accordingly, no current or deferred income taxes have been recorded in these consolidated financial statements.

**NOTE 17
COMMITMENTS AND CONTINGENCIES
(a) Commitments**

The Trust has entered into various agreements relating to capital expenditures for its properties. These expenditures include development of new space, redevelopment or retrofit of existing space, and other capital expenditures. Should all conditions be met, as at December 31, 2018, committed capital expenditures in the next 12 months are estimated at \$44,450.

The Trust has various other contractual obligations in the normal course of operations. These contracts can generally be cancelled with 30 days' notice.

The Trust is committed to making the following annual payments under a ground lease to the year 2065 for the land upon which one of its properties is situated:

| | |
|------------------------------------|---|
| March 1, 2011 to February 28, 2021 | \$714 |
| Subsequent to February 28, 2021 | Fair market value of land in February 2021 multiplied by 8.5% per annum |

Effective November 17, 2013, the Trust entered into an operating sublease agreement with Morguard expiring on November 15, 2023. The annual rent amounts to an expense of approximately \$210.

In addition to the above-mentioned contractual obligations, the Trust has entered into equipment operating leases with terms ranging to 2023. The remaining payments for the leases are as follows:

| | |
|------|------|
| 2019 | \$72 |
| 2020 | 58 |
| 2021 | 24 |
| 2022 | 24 |
| 2023 | 12 |

(b) Contingencies

The Trust is liable contingently with respect to litigation, claims and environmental matters that arise from time to time, including those that could result in mandatory damages or other relief, which could result in significant expenditures. While the outcome of these matters cannot be predicted with certainty, in the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the financial position or results of operations of the Trust. Any expected settlement of claims in excess of amounts recorded will be charged to operations as and when such determination is made.

NOTE 18**MANAGEMENT OF CAPITAL**

The Trust defines capital that it manages as the aggregate of its unitholders' equity and interest-bearing debt less cash and interest-bearing receivables. The Trust's objective when managing capital is to ensure that the Trust will continue as a going concern so that it can sustain daily operations and provide adequate returns to its unitholders.

The Trust is subject to risks associated with debt financing, including the possibility that existing mortgages may not be refinanced or may not be refinanced on as favourable terms or with interest rates as favourable as those of the existing debt. The Trust mitigates these risks by its continued efforts to stagger the maturity profile of its long-term debt, to enhance the value of its real estate properties and to maintain high occupancy levels. The Trust manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets.

The total managed capital for the Trust is summarized below:

| As at December 31, | Note | 2018 | 2017 |
|------------------------|-------|--------------------|--------------------|
| Mortgages payable | 7 | \$1,107,594 | \$1,080,258 |
| Convertible debentures | 8 | 168,814 | 166,983 |
| Bank indebtedness | 9 | 67,660 | 17,861 |
| Loan payable | 13(b) | — | 35,000 |
| Cash | | (10,652) | (14,752) |
| Loan receivable | 13(b) | (10,000) | — |
| Unitholders' equity | | 1,580,414 | 1,565,591 |
| | | \$2,903,830 | \$2,850,941 |

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of all indebtedness of the Trust is not more than 60% of the gross book value of the Trust's total assets as defined in the Declaration of Trust. The Declaration of Trust also permits the Trust to incur floating-rate debt, provided that the total amount of all floating-rate debt of the Trust is not more than 15% of the gross book value of the Trust's total assets.

The Trust's debt ratios compared to its borrowing limits established in the Declaration of Trust are outlined in the table below:

| As at December 31, | Borrowing Limits | 2018 | 2017 |
|--|------------------|-------|-------|
| Fixed-rate debt to gross book value of total assets | N/A | 42.8% | 42.7% |
| Floating-rate debt to gross book value of total assets | 15% | 2.3% | 1.8% |
| | 60% | 45.1% | 44.5% |

As at December 31, 2018, the Trust met all externally imposed ratios and minimum equity requirements.

Mortgages Payable

All mortgages payable in place for the Trust are secured against the real property assets and, as a result, have been relieved from having restrictive financial covenant requirements.

Convertible Debentures

The Trust's unsecured subordinated convertible debentures have no restrictive covenants.

Bank Indebtedness

The Trust's loan agreements permit the Trust to incur indebtedness. The loan agreements are fixed amounts that renew annually and are secured by fixed charges on specific properties owned by the Trust.

NOTE 19**FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

The Trust's financial assets and liabilities comprise cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable and convertible debentures. Fair values of financial assets and liabilities and discussion of risks associated with financial assets and liabilities are presented as follows.

Fair Value of Financial Assets and Liabilities

The fair values of cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and loan payable approximate their carrying values due to the short-term maturities of these instruments.

(a) Mortgages Payable

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust as at December 31, 2018.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using December 31, 2018, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at December 31, 2018, of the mortgages payable has been estimated at \$1,126,796 (2017 – \$1,099,791) compared with the carrying value before deferred financing costs of \$1,110,075 (2017 – \$1,082,751). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

(b) Convertible Debentures

The fair value of the 2016 Debentures is based on their market trading price (TSX: MRT.DB) (Level 1). The fair value as at December 31, 2018, of the 2016 Debentures has been estimated at \$168,000 (2017 – \$179,288) compared with the carrying value before deferred financing costs of \$171,989 (2017 – \$171,098).

Risks Associated with Financial Assets and Liabilities

The Trust is exposed to financial risks arising from its financial assets and liabilities. The financial risks include interest rate risk, credit risk and liquidity risk. The Trust's overall risk management program focuses on establishing policies to identify and analyze the risks faced by the Trust, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Trust's activities. The Trust aims to develop a disciplined control environment in which all employees understand their roles and obligations.

Market Risk

Market risk, the risk that the fair value or future cash flows of financial assets or liabilities will fluctuate due to movements in market prices, comprises the following:

(i) Interest Rate Risk

The Trust is subject to the risks associated with debt financing, including the risk that mortgages and credit facilities will not be able to be refinanced on terms as favourable as those of the existing indebtedness. Interest on the Trust's bank indebtedness is subject to floating interest rates. The Trust mitigates these risks by its continued efforts to enhance the value of its real estate properties, to maintain high occupancy levels to meet its debt obligations and to foster excellent relations with its lenders. For the year ended December 31, 2018, the average increase or decrease in net income for each 1% change in interest rates paid on floating debt amounts to \$611 (2017 – \$288).

The Trust's objective in managing interest rate risk is to minimize the volatility of the Trust's earnings. As at December 31, 2018, interest rate risk has been minimized because all long-term debt is financed at fixed interest rates with maturities scheduled over a number of years.

(ii) Credit Risk

Credit risk arises from the possibility that tenants and/or debtors may experience financial difficulty and be unable or unwilling to fulfil their lease commitments. The Trust mitigates the risk of loss by investing in well-located properties in urban markets that attract quality tenants, by ensuring that its tenant mix is diversified and by limiting its exposure to any one tenant. A tenant's success over the term of its lease and its ability to fulfil its obligations are subject to many factors. There can be no assurance that a tenant will be able to fulfil all of its existing commitments and leases up to the expiry date.

The Trust's commercial leases typically have a lease term between five and 10 years and may include clauses to enable periodic upward revision of the rental rates and contractual extensions at the option of the lessee.

Future minimum annual rental receipts on non-cancellable tenant operating leases are as follows:

| As at December 31, | 2018 | 2017 |
|--|------------------|-----------|
| Not later than 1 year | \$154,666 | \$151,204 |
| Later than 1 year and not later than 5 years | 461,508 | 474,307 |
| Later than 5 years | 276,707 | 313,812 |
| | \$892,881 | \$939,323 |

The objective in managing credit risk is to mitigate exposure through the use of approved policies governing the Trust's credit practices that limit transactions according to counterparties' credit quality.

The carrying value of amounts receivable is reduced through the use of an allowance account, and the amount of the loss is recognized in the statements of income and comprehensive income within property operating expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against operating expenses in the statements of income and comprehensive income.

The following table sets forth details of amounts receivable and related allowance for doubtful accounts:

| As at December 31, | 2018 | 2017 |
|---------------------------------------|-----------------|----------|
| AMOUNTS RECEIVABLE: | | |
| Trade receivables | \$17,289 | \$17,370 |
| Less: Allowance for doubtful accounts | (273) | (769) |
| Trade receivables, net | 17,016 | 16,601 |
| Loan receivable | 10,000 | — |
| Total amounts receivable, net | \$27,016 | \$16,601 |

(iii) Liquidity Risk

Liquidity risk is the risk that the Trust will encounter difficulties in meeting its financial obligations. The Trust will be subject to the risks associated with debt financing, including the risk that mortgages, convertible debentures and credit facilities will not be able to be refinanced. The Trust's objectives in minimizing liquidity risk are to maintain appropriate levels of leverage of its real estate assets and to stagger its debt maturity profile. As at December 31, 2018, the Trust's liquidity is described as follows:

| As at December 31, | 2018 | 2017 |
|--------------------------------------|-----------------|----------|
| Availability of bank lines of credit | \$85,000 | \$70,000 |
| Availability of parent loan payable | 50,000 | 50,000 |
| Letters of credit outstanding | (1,309) | (1,309) |
| Bank indebtedness outstanding | (67,660) | (17,861) |
| Loan payable outstanding | — | (35,000) |
| Loan receivable outstanding | 10,000 | — |
| Cash | 10,652 | 14,752 |
| | \$86,683 | \$80,582 |

NOTE 20

SEGMENTED INFORMATION

IFRS 8, "Operating Segments", requires operating segments to be determined based on internal reports that are regularly reviewed by the chief operating decision-makers for the purpose of allocating resources to the segment and assessing its performance. The Trust has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics. As at December 31, 2018, the Trust has the following three reportable segments: retail, office and industrial.

Business Segments

| For the year ended December 31, 2018 | Retail | Office | Industrial | Total |
|--------------------------------------|-----------|-----------|------------|-----------|
| Revenue from real estate properties | \$147,333 | \$124,159 | \$4,981 | \$276,473 |
| Property operating expenses | 33,617 | 29,463 | 1,057 | 64,137 |
| Property taxes | 29,910 | 20,321 | 852 | 51,083 |
| Property management fees | 5,068 | 3,964 | 143 | 9,175 |
| | \$78,738 | \$70,411 | \$2,929 | \$152,078 |

| For the year ended December 31, 2017 | Retail | Office | Industrial | Total |
|--------------------------------------|-----------|-----------|------------|-----------|
| Revenue from real estate properties | \$147,956 | \$125,661 | \$5,137 | \$278,754 |
| Property operating expenses | 32,751 | 28,639 | 828 | 62,218 |
| Property taxes | 28,929 | 20,444 | 972 | 50,345 |
| Property management fees | 5,101 | 3,923 | 142 | 9,166 |
| | \$81,175 | \$72,655 | \$3,195 | \$157,025 |

| | Retail | Office | Industrial | Total |
|---|-------------|-------------|------------|-------------|
| As at December 31, 2018 | | | | |
| Real estate properties | \$1,675,231 | \$1,183,961 | \$56,400 | \$2,915,592 |
| Mortgages payable (based on collateral) | \$629,923 | \$477,671 | \$— | \$1,107,594 |
| For the year ended December 31, 2018 | | | | |
| Additions to real estate properties | \$59,848 | \$12,876 | \$548 | \$73,272 |
| Fair value (losses)/gains on real estate properties | (\$46,477) | \$23,664 | \$4,211 | (\$18,602) |

| | Retail | Office | Industrial | Total |
|---|-------------|-------------|------------|-------------|
| As at December 31, 2017 | | | | |
| Real estate properties | \$1,661,539 | \$1,148,577 | \$51,700 | \$2,861,816 |
| Mortgages payable (based on collateral) | \$586,676 | \$493,582 | \$— | \$1,080,258 |
| For the year ended December 31, 2017 | | | | |
| Additions to real estate properties | \$52,995 | \$11,708 | \$1,048 | \$65,751 |
| Fair value losses on real estate properties | (\$16,944) | (\$13,836) | (\$445) | (\$31,225) |

NOTE 21

SUBSEQUENT EVENTS

On February 5, 2019, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 7, 2019, and ending February 6, 2020, the Trust may purchase for cancellation on the TSX up to 3,034,702 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$11,500 principal amount of the 2016 Debentures due on the 2016 Debenture Maturity Date, 10% of the public float of outstanding 2016 Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.